#### STOPANSKA BANKA AD - Skopje

Financial Statements and Independent Auditors' Report For the year ended December 31, 2015

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#### RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Management of STOPANSKA BANKA AD - Skopje (the "Bank") is responsible for ensuring that the financial statements are prepared for each financial year in accordance with Methodology for recording and valuating the accounting items and for preparing the financial statements and accounting standards applied in the Republic of Macedonia, which give a true and fair view of the state of affairs and results of the Bank for the year.

After making enquiries, the Management of the Bank has a reasonable expectation that the Bank has adequate resources to continue in operational existence for the foreseeable future. For this reason, the Management of the Bank continues to adopt the going concern basis in preparing the financial statements. In preparing those financial statements, the responsibilities of the Management of the Bank include ensuring that:

- Suitable accounting policies are selected and then applied consistently;
- Judgments and estimates are reasonable and prudent;
- Applicable accounting standards are followed, subject to any material departures disclosed and explained in the financial statements; and
- The financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Bank will continue in business.

Management of the Bank is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position of the Bank and must also ensure that the financial statements comply with accounting standards applied in the Republic of Macedonia. Management of the Bank is also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos Mrs. Milica Chaparovska - Jovanovska

Chief Executive Officer Chairman of the Board of Directors Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis

Chief Risk Officer, Chief Corporate Officer

Member of the Board of Directors Member of the Board of Directors

# INCOME STATEMENT for the period from January 1, 2015 to December 31, 2015 (In thousands of Denars)

	Notes	2015	2014
Interest income		4,501,309	4,672,715
Interest expense		(1,130,620)	(1,542,181)
Net interest income	6	3,370,689	3,130,534
Fee and commission income		1,033,688	1,053,074
Fee and commission expense		(98,587)	(89,562)
Net fee and commission income	7	935,101	963,512
Trading income, net	8	13,307	41,874
Trading income from other financial instruments		,	,
recorded at fair value, net	9	-	-
Foreign exchange gains/(losses), net	10	71,670	79,910
Other operating income	11	249,441	209,363
Share in the profit of associates	24	-	-
Impairment losses on financial assets, net			
	12	(510,231)	(631,950)
Impairment losses on non-financial assets, net			
	13	(73,256)	(111,524)
Personnel expenses	14	(796,253)	(757,658)
Depreciation and amortization	15	(108,845)	(111,740)
Other operating expenses	16	(1,009,685)	(1,122,137)
Share in the loss of associated companies	24	<del>-</del>	
Profit before tax		2,141,938	1,690,184
Income tax	17	(225,239)	(177,841)
Net profit for the year		1,916,699	1,512,343
Earnings per share	41		
Basic earnings per share (in MKD)		109,77	86,61
Diluted earnings per share (in MKD)		109,77	86,61

The accompanying notes from page 11 to 126 are an integral part of these financial statements.

The financial statements were approved by the Banks's Board of Directors on January 26, 2016 and adopted by the Bank's Supervisory Board on January 28, 2016.

Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos

Mrs. Milica Chaparovska - Jovanovska

Chief Executive Officer Chief Retail Officer

Chairman of the Board of Directors

Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis

Chief Risk Officer Chief Corporate Officer

Member of the Board of Directors

Member of the Board of Directors

# STATEMENT OF COMPREHENSIVE INCOME for the period from January 1, 2015 to December 31, 2015 (In thousands of Denars)

Profit / (loss) for the financial year Other profit/ (losses) in periods not shown in the Income Statement (before taxation)  Revaluation reserve for assets available-for-sale  - unrealized net- changes in fair value of assets available-for sale - realized net-profit/(losses) from assets available for sale, reclassified in the Income Statement  Revaluation reserve for assets taken on the basis of outstanding claims  - revaluation reserve at the date of acquisition of the asset reduction in the revaluation reserve reclassified in the Income Statement  - reduction in the revaluation reserve reclassified in the Income Statement  - unrealized net-changes in fair value of cash flow risk protection instruments  - unrealized net-changes in fair value of cash flow risk protection instruments  - unrealized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(soses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  - real		<u>Notes</u>	2015	2014
- unrealized net- changes in fair value of assets available- for sale 150 (1.016)  - realized net-profit/(losses) from assets available for sale, reclassified in the Income Statement 2 - 2  Revaluation reserve for assets taken on the basis of outstanding claims  - revaluation reserve at the date of acquisition of the asset 2 - 3 - 4 - 4 - 4 - 4 - 4 - 4 - 4 - 4 - 4	Other profit/ (losses) in periods not shown in the		1,916,699	1,512,343
for sale - realized net-profit/(losses) from assets available for sale, reclassified in the Income Statement Revaluation reserve for assets taken on the basis of outstanding claims - revaluation reserve at the date of acquisition of the asset - reduction in the revaluation reserve reclassified in the Income Statement - unrealized net- changes in fair value of cash flow risk protection instruments - unrealized net- changes in fair value of cash flow risk protection instruments - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement Reserve for instruments to protect against the risk of net investments in foreign operations Reserve of foreign exchange differences from investment in foreign operations Share in other gains / (losses) of affiliated companies not shown in the Income Statement 10 Cher gains / (losses) not shown in the Income Statement 11 150 (981)	Revaluation reserve for assets available-for- sale			
reclassified in the Income Statement  Revaluation reserve for assets taken on the basis of outstanding claims  - revaluation reserve at the date of acquisition of the asset - reduction in the revaluation reserve reclassified in the Income Statement - reduction in struments - unrealized net- changes in fair value of cash flow risk protection instruments - unrealized net- profit/(losses) from cash flow risk protection instruments - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement	for sale		150	(1.016)
claims  - revaluation reserve at the date of acquisition of the asset - reduction in the revaluation reserve reclassified in the Income Statement  Reserves for cash flow risk protection instruments - unrealized net- changes in fair value of cash flow risk protection instruments - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  Reserve for instruments to protect against the risk of net investments in foreign operations  Reserve of foreign exchange differences from investment in foreign operations  Share in other gains / (losses) of affiliated companies not shown in the Income Statement  Other gains / (losses) not shown in the Income Statement  Income tax from other gains / (losses) not shown in the Income Statement  It - Total other gains / (losses) in the periods not shown in the Income Statement			_	-
- revaluation reserve at the date of acquisition of the asset - reduction in the revaluation reserve reclassified in the Income Statement - unrealized net- changes in fair value of cash flow risk protection instruments - unrealized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement Reserve for instruments to protect against the risk of net investments in foreign operations Reserve of foreign exchange differences from investment in foreign operations Share in other gains / (losses) of affiliated companies not shown in the Income Statement - 35 Income tax from other gains / (losses) not shown in the Income Statement 17 Total other gains / (losses) in the periods not shown in the Income Statement Inc	<u> </u>			
- reduction in the revaluation reserve reclassified in the Income Statement  Reserves for cash flow risk protection instruments - unrealized net- changes in fair value of cash flow risk protection instruments - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  Reserve for instruments to protect against the risk of net investments in foreign operations  Reserve of foreign exchange differences from investment in foreign operations  Share in other gains / (losses) of affiliated companies not shown in the Income Statement  Other gains / (losses) not shown in the Income Statement  Income tax from other gains / (losses) not shown in the Income Statement  Total other gains / (losses) in the periods not shown in the Income Statement			_	_
Reserves for cash flow risk protection instruments  - unrealized net- changes in fair value of cash flow risk protection instruments  - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  Reserve for instruments to protect against the risk of net investments in foreign operations  Reserve of foreign exchange differences from investment in foreign operations  Share in other gains / (losses) of affiliated companies not shown in the Income Statement  Other gains / (losses) not shown in the Income Statement  Income tax from other gains / (losses) not shown in the Income Statement  Total other gains / (losses) in the periods not shown in the Income Statement  Income Statement  17  - 150  (981)	•			
- unrealized net- changes in fair value of cash flow risk protection instruments - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  Reserve for instruments to protect against the risk of net investments in foreign operations  Reserve of foreign exchange differences from investment in foreign operations  Share in other gains / (losses) of affiliated companies not shown in the Income Statement  Other gains / (losses) not shown in the Income Statement  Income tax from other gains / (losses) not shown in the Income Statement  Total other gains / (losses) in the periods not shown in the Income Statement  Income Statement  17  - Total other gains / (losses) in the periods not shown in the Income Statement  Income Statement  150  (981)			-	-
protection instruments - realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  Reserve for instruments to protect against the risk of net investments in foreign operations  Reserve of foreign exchange differences from investment in foreign operations  Share in other gains / (losses) of affiliated companies not shown in the Income Statement  Other gains / (losses) not shown in the Income Statement  Income tax from other gains / (losses) not shown in the Income  Statement  17  Total other gains / (losses) in the periods not shown in the Income Statement  Income Statement  150  (981)				
- realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement  Reserve for instruments to protect against the risk of net investments in foreign operations  Reserve of foreign exchange differences from investment in foreign operations  Share in other gains / (losses) of affiliated companies not shown in the Income Statement  Other gains / (losses) not shown in the Income Statement  Income tax from other gains / (losses) not shown in the Income  Statement  17  - Total other gains / (losses) in the periods not shown in the Income  Income Statement  150  (981)			_	_
instruments, reclassified in the Income Statement  Reserve for instruments to protect against the risk of net investments in foreign operations  Reserve of foreign exchange differences from investment in foreign operations  Share in other gains / (losses) of affiliated companies not shown in the Income Statement  Other gains / (losses) not shown in the Income Statement  Income tax from other gains / (losses) not shown in the Income  Statement  17  Total other gains / (losses) in the periods not shown in the Income Statement  Income Statement  150  (981)	•			
investments in foreign operations Reserve of foreign exchange differences from investment in foreign operations Share in other gains / (losses) of affiliated companies not shown in the Income Statement Other gains / (losses) not shown in the Income Statement Income tax from other gains / (losses) not shown in the Income Statement 17 Total other gains / (losses) in the periods not shown in the Income Income Statement 150 (981)			-	-
Reserve of foreign exchange differences from investment in foreign operations  Share in other gains / (losses) of affiliated companies not shown in the Income Statement  Other gains / (losses) not shown in the Income Statement  Income tax from other gains / (losses) not shown in the Income  Statement  17  Total other gains / (losses) in the periods not shown in the Income  Income Statement  150  (981)				
foreign operations Share in other gains / (losses) of affiliated companies not shown in the Income Statement Other gains / (losses) not shown in the Income Statement Income tax from other gains / (losses) not shown in the Income Statement 17 - Total other gains / (losses) in the periods not shown in the Income Income Statement 150 (981)			-	-
Share in other gains / (losses) of affiliated companies not shown in the Income Statement 24 Other gains / (losses) not shown in the Income Statement - 35 Income tax from other gains / (losses) not shown in the Income Statement 17 Total other gains / (losses) in the periods not shown in the Income Statement 150 (981)	<u> </u>			
in the Income Statement 24 Other gains / (losses) not shown in the Income Statement - 35  Income tax from other gains / (losses) not shown in the Income Statement 17 Total other gains / (losses) in the periods not shown in the Income Statement 150 (981)	č i		_	_
Income tax from other gains / (losses) not shown in the Income Statement 17 - Total other gains / (losses) in the periods not shown in the Income Statement 150 (981)		24	-	-
Statement 17 - Total other gains / (losses) in the periods not shown in the Income Statement 150 (981)			-	35
Total other gains / (losses) in the periods not shown in the Income Statement				
Income Statement <u>150</u> (981)		17	-	-
			150	(981)
	Comprehensive income /(loss) for the financial year			

The accompanying notes from page 12 to 126 are an integral part of these financial statements.

The financial statements were approved by the Bank's Board of Directors on 26 January, 2016 and adopted by the Bank's Supervisory Board on January 28, 2016.

Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos
Chief Executive Officer
Mrs. Milica Chaparovska - Jovanovska
Chief Retail Officer

Chairman of the Board of Directors

Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis Chief Risk Officer Chief Corporate Officer

Member of the Board of Directors

Member of the Board of Directors

#### BALANCE SHEET As at December 31, 2015 (In thousands of Denars)

	Notes	2015	2014
ASSETS			
Cash and cash equivalents	18	16,896,236	18,459,379
Trading financial assets	19	329,981	293,003
Financial assets at fair value through Income Statement			,
determined as such at initial recognition	20	-	-
Derivative assets held for risk management	21	_	-
Placements with, and loans to banks	22.1	172,202	251,665
Loans to customers	22.2	55,575,859	51,408,295
Investments in securities	23	10,488,640	11,765,150
Investments in associates	24	-	-
Income tax receivable (current)	30.1	-	-
Other receivables	25	131,909	141,786
Collateralized assets	26	-	-
Assets acquired through foreclosure proceedings	27	289,023	415,236
Intangible assets	28	86,710	86,824
Property and equipment	29	915,070	879,744
Deferred tax assets	30.2	-	-
Non-current assets held for sale and disposal group	31	-	-
Total assets		84,885,630	83,701,082
LIABILITIES			
Trading financial liabilities	32	_	_
Financial liabilities at fair value through Income Statement	5 <b>-</b>		
determined as such at initial recognition	33	-	-
Derivative obligations held for risk management	21	_	_
Deposits from banks and financial institutions	34.1	731,949	293,181
Deposits from customers	34.2	67,103,738	65,906,558
Issued debt securities	35	-	-
Borrowings	36	745,600	854,848
Subordinated debt	37	_	2,775,970
Special reserve and provisions	38	167,918	185,160
Income tax payable (current)	30.1	76,451	172,665
Deferred tax liabilities	30.2	-	-
Other liabilities	39	1,942,140	1,311,715
Liabilities directly related to disposal group of assets	31		-
Total liabilities		70,767,796	71,500,097

#### BALANCE SHEET (continued) As at December 31, 2015 (In thousands of Denars)

	Notes	2015	2014
EQUITY AND RESERVES			
Subscribed capital	40	3,511,242	3,511,242
Share premium		-	-
Treasury shares		-	-
Other equity instruments		-	-
Revaluation reserves	40	(25,525)	(25,675)
Other reserves	40	831,373	831,373
Retained earnings		9,800,744	7,884,045
Total equity and reserves		14,117,834	12,200,985
Total liabilities and equity and reserves		84,885,630	83,701,082
Contingent liabilities	42	11,587,216	11,571,496
Contingent assets	42		

The accompanying notes from page 12 to 126 are an integral part of these financial statements.

Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos Mrs. Milica Chaparovska - Jovanovska

Chief Executive Officer Chief Retail Officer

Chairman of the Board of Directors

Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis Chief Risk Officer Chief Corporate Officer

Member of the Board of Directors

Member of the Board of Directors

## STATEMENT OF CHANGES IN EQUITY AND RESERVES for the period from January 1, 2015 to December 31, 2015

(In thousands of Denars)											_					
			uity				lued reserves				ther reserv		Retained			
	Subscribed	Share	(Treasury	Other	Revalued	Revaluation	Reserve for		Other	Statutory	Capital	Other	Available for	Limited for	(Accumu	
	capital	premi um	shares)	equity instru- ments	reserve for assets available for sale	reserve for assets taken on oustandigs claimes	protection against risk	exchange gains/losses reserves	revalued reserves	reserve	compone nt of hybrid financial	reserves	distribution to shareholders	distribution to shareholders	lated losses)	equity and reserves
											instrume nts					
As at December 31, 2013 / January 1, 2014	3,511,242				(24,694)					830,290		1,083	2,605,403	3,766,299		10,689,623
Comprehensive income/(loss) for the financial year	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit /(loss) for the financial year Other income /(loss) in the period not shown in the	-	-	-	-	-	-	-	-	-	-	-	-	1,512,343	-	-	1,512,343
Income Statement	-	_	-	-	_		-	-	-	_	-	-	_	-	-	-
Changes in the fair value for assets available-for-sal Changes in the fair value for protection against cash		-	-	-	(1,016)	-	-	-	-	-	-	-	-	-	-	(1,016)
flow risk	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
Changes in the fair value for protection against net- investment risk in foreign operations	_	_	_	_	_	_	_	-	-	_	-	_	_	_	_	_
Exchange rate differences of investment in foreign operations																
Deferred tax assets/(liabilities) recognized in equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other profit/(loss) not shown in the Income Statement	_	_	_	_	_	35	_	_	_	_	_	_	_	_	_	35
Total unrealized profit /(loss) recognized in the											-					
equity																
Total comprehensive profit /(loss) for the financial year					(1,016)	35							1,512,343			1,511,362
Transactions with shareholders, recognized in the																
equity and reserves																
Issued shares within the period	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Allocation of statutory reserve Allocation of other reserves	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-
Dividends	-	_	-	-	-	-	-	-	-	-	_	-	-	-	-	-
Acquisition of treasury shares	-	_	-	_	_	-	-	_	_	_	_	_	_	-	_	-
Sold treasury shares	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other changes in equity and reserves																
Transactions with shareholders, recognized in the																
equity and reserves	2.511.0/2				(25.51.0)					830,290		1.002	4 115 5 14	2 500 200		12 200 005
On December 31, 2014	3,511,242				(25,710)	35				830,290	<u> </u>	1,083	4,117,746	3,766,299		12,200,985

### STATEMENT OF CHANGES IN EQUITY AND RESERVES for the period from January 1, 2015 to December 31, 2015

(In thousands of Denars)

,		Eq	uity			Reva	lued reserves	1	•	0	ther reserv	res	Retained	earnings			
	Subscribed capital	Share premi um	(Treasury shares)	Other equity instruments	Revalued reserve for assets available for sale	Revaluation reserve for assets taken on oustandigs claimes			Other revalued reserves	Statutory	Capital compone nt of hybrid financial instrume nts	Other	Available for distribution to shareholders	Limited for distribution to shareholders	(Accumu lated losses)	Total equity and reserves	
As at December 31, 2014/ January 1, 2015	3,511,242				(25,710)	35				830,290	-	1,083	4,117,746	3,766,299		12,200,985	
Comprehensive income/(loss) for the financial year Profit /(loss) for the financial year Other income /(loss) in the period not shown in the	-	-	-	-	-	-	-	-	-	-	-	-	1,916,699	-	-	1,916,699	
Income Statement Changes in the fair value for assets available-for-sal Changes in the fair value for protection against cash		-	-	-	150	-	-	-	-	-	-	-	-	-	-	150	
flow risk Changes in the fair value for protection against net- investment risk in foreign operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Exchange rate differences of investment in foreign operations  Deferred tax assets/(liabilities) recognized in equity	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	
Other profit/(loss) not shown in the Income Statement Total unrealized profit /(loss) recognized in the																	
equity Total comprehensive profit /(loss) for the financial year					150								1,916,699			1,916,849	
Transactions with shareholders, recognized in the equity and reserves																	
Issued shares within the period Allocation of statutory reserve Allocation of other reserves	- -	-	-	-	- -	-	- - -	- -	- - -	- -	- -	- - -	- - -	- -	- - -	- - -	
Dividends Acquisition of treasury shares Sold treasury shares	-	-	-	-	-	-	- - -	-	- -	- - -	-	- - -	- - -	- -	-	-	
Other changes in equity and reserves Transactions with shareholders, recognized in the equity and reserves												<del>-</del>	(2,159,353) (2,159,353)	2,159,353 2,159,353			
On December 31, 2015	3,511,242			<u> </u>	(25,560)	35				830,290		1,083	3,875,092	5,925,652		14,117,834	

The accompanying notes from page 12 to 126 are an integral part of these financial statements.

#### Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos Chief Executive Officer Chairman of the Board of Directors Mrs. Milica Chaparovska - Jovanovska Chief Retail Officer Member of the Board of Directors Mr. Toni Stojanovski Chief Risk Officer Member of the Board of Directors Mr. Theodoulos Skordis Chief Corporate Officer Member of the Board of Directors

#### STATEMENT OF CASH FLOW for the period from January 1, 2015 to December 31, 2015 (In thousands of Denars)

<b>(</b>	Note	2015	2014
Cash flows (used in)/ generated from operating activities	_		_
Profit before taxation		2,141,938	1,690,184
Adjustments for:			
Depreciation of:			
- intangible assets	15/28	27,545	26,732
- property and equipment	15/29	81,300	85,008
Capital gain on sale of:			
- intangible assets		-	-
- property and equipment	11	-	(1,817)
- assets acquired through foreclosures	11	(39,496)	(6,902)
Capital loss on sale of:			
- intangible assets		-	-
- property and equipment		-	-
- assets acquired through foreclosures	16	-	-
Interest income	6	(4,501,308)	(4,672,715)
Interest expense	6	1,130,620	1,542,182
Net trading expense / (income)	8	(13,307)	(41,874)
Impairment losses of financial assets, on a net basis			
- Additional impairment losses	12	899,756	993,271
- Release of impairment losses	12	(389,525)	(361,320)
Impairment loss of non-financial assets, on a net basis:			
- Additional impairment loss	13	73,256	111,524
- Release of impairment loss		-	-
Special reserves:			
- additional provisions	38	49,554	62,590
- release of provisions	38	(67,796)	(57,636)
Dividend income		(4,500)	(4,974)
Share in profit/(loss) of associates		-	-
Other rectifications – gains from sale of available for sale assets	11	(5,880)	14,816
Interest received		4,509,382	4,652,905
Interest paid	<u>-</u>	(1,129,866)	(1,525,646)
Operating profit before changes in operating assets		2,762,673	2,506,328
(Increase)/decrease of operating assets:			
Trading assets		(36,978)	(59,939)
Derivative assets held for risk management		-	-
Due from banks and financial institutions		79,463	58,989
Loans to customers		(4,677,795)	(3,993,249)
Pledged assets		-	-
Assets acquired through foreclosure proceedings		126,213	8,838
Reserve requirements in foreign currency		-	-
Obligatory deposit with NBRM in accordance with special legislative		(16,700)	73,007
Other receivables		9,877	71,950
Deferred tax assets		-	-
Non-current assets held for sale and disposal group		-	-
Increase/(decrease) of operating liabilities:			
Trading liabilities		-	-
Derivative liabilities held for risk management		-	-
Deposits from banks and financial institutions		438,768	103,417
Deposits from customers		1,197,180	2,738,181
Other liabilities		630,425	363,646
Liabilities directly related to group of assets for disposal	-	<u> </u>	
Net cash flows (used in)/ generated from operating activities before tax		513,126	1,871,168
(Paid)/Received on income tax	-	(321,516)	(5,657)
Net cash flows (used in)/ generated from operating activities		191,610	1,865,511

#### STOPANSKA BANKA AD - SKOPJE

# STATEMENT OF CASH FLOW (continued) for the period from January 1, 2015 to December 31, 2015 (In thousands of Denars)

	<b>Note</b>	2015	2014
Cash flows from investing activities			
(Investments in securities)		(7,515,934)	(10,366,729)
Inflows from sale of investments in securities		8,830,126	10,600,996
(Outflows for investments in subsidiaries and affiliates)		-	-
Inflows from sale of investments in subsidiaries and affiliates			
(Acquisition of intangible assets)		(27,431)	(41,191)
Inflows from sale of intangible assets		-	-
(Acquisition of property and equipment)		(146,160)	(81,674)
Inflows from sale of property and equipment		390	18,549
(Outflows for non-current assets held for sale)		-	-
Inflows from non-current assets held for sale		-	-
(Other outflows from investing activities)		-	-
Other inflows from investing activities		(33,760)	4,973
Net cash flows from investing activities		1,107,231	134,924
Cash flows from financing activities			
(Repayment of issued debt securities)		-	-
Inflows from issued debt securities		-	-
(Repayment of loan payables)		(313,360)	(383,114)
Increase in loan payables		203,911	292,610
(Repayment of issued subordinated debt)		(2,766,663)	_
Inflows from issued subordinated debt		_	_
Inflows from issued shares/equity instruments within the period		_	_
(Acquisition of treasury shares)		<u>-</u>	_
Disposal of treasury shares		<u>-</u>	_
(Paid dividends)		(3,799)	(4,396)
(Other outflows from financing activities)		-	-
Other inflows from financing activities		_	_
Net cash flows from financing activities		(2,879,911)	(94,900)
		( ) /	( ) /
Effects from allowance for impairment of cash and cash equivalents		_	-
Effects from foreign exchange gains/losses of cash and cash equivalents		_	-
Net-increase/(decrease) of cash and cash equivalents		(1,581,070)	1,905,535
Cash and cash equivalents as at January 1		15,616,092	13,710,557
·			
Cash and cash equivalents as at December 31		14,035,022	15,616,092

The accompanying notes from page 12 to 126 are an integral part of these financial statements.

#### Signed on behalf of STOPANSKA BANKA AD - Skopje:

Mr. Diomidis Nikoletopoulos Mrs. Milica Chaparovska - Jovanovska

Chief Executive Officer Chief Retail Officer

Chairman of the Board of Directors

Member of the Board of Directors

Mr. Toni Stojanovski Mr. Theodoulos Skordis Chief Risk Officer Chief Corporate Officer

Member of the Board of Directors

Member of the Board of Directors

#### 1. INTRODUCTION

#### a) General Information

Stopanska Banka AD - Skopje was established as a shareholding bank on December 29, 1989. The address of its registered office and principal place of business is 11 Oktomvri 7, 1000 Skopje. The Bank operates in the Republic of Macedonia with 64 branches (2014: 65 branches).

The Bank is registered as a universal type of commercial bank in accordance with Macedonian laws. The principal activities of the Bank are as follows:

- accept deposits and other repayable sources of funds,
- lend in the country, including factoring and financing commercial transactions,
- lend abroad, including factoring and financing commercial transactions,
- issuance and administration of means of payment (payment cards, checks, traveller's checks, bills of exchange),
- financial leasing,
- currency exchange operations,
- domestic and international payment operations, including purchase and sale of foreign currency,
- fast money transfer,
- issuance of payment guarantees, backing guarantees and other forms of collateral,
- lease of safe deposit boxes, depositories and depots,
- trade in instruments on the money market (bill of exchange, checks, deposit certificates),
- trade in foreign assets, including trade in precious metals,
- trade in securities,
- trade in financial derivatives,
- asset and securities portfolio management for clients and/or investment advising for clients,
- provides custodian services for investment and pension funds,
- purchase and sale, underwriting or placement of securities issue,
- custody of clients' securities,
- giving advices to legal entities in relation to the structure of capital, business strategy or other related issues, or providing services related to merging or acquisition of legal entities,
- sale of insurance policies,
- intermediation in concluding credit and loan agreements,
- process and analyze information on the legal entities' creditworthiness,
- economic and financial consulting, and
- other financial services specified by law allowed to be performed exclusively by a bank.

The Bank is controlled by National Bank of Greece, headquartered in Greece, which owns 94.64% (2014:94.64%) of the capital of the Bank and represents its ultimate parent company.

The shares of the Bank quote at the Official market of the Macedonian Stock Exchange, subsegment Mandatory Listing, and the code under which they are quoted is:

Code of the securityISIN numberSTB (common share)MKSTBS101014STBP (preferred share)MKSTBS120014

#### 1. INTRODUCTION (continued)

#### a) General Information (continued)

The financial statements of the Bank for the year ended December 31, 2015 were approved by the Bank's Board of Directors on January 26, 2016 and adopted by the Bank's Supervisory Board on January 28,2016.

#### b) Basis of preparation of the financial statements

#### Accounting standards for preparation of the financial statements

The financial statements of the Bank have been prepared in accordance with the Company Law, Law on Banks, the bylaws issued by the National Bank of Republic of Macedonia (hereinafter referred to as "NBRM"), and in accordance with the Decision on the methodology for recording and valuation of accounting items and preparation of financial statements (hereinafter referred to as "Methodology") ("Official Gazette of RM" no. 169/10 ...... 110/13) and the Decision on the types and contents of financial statements of banks ("Official Gazette of RM" no.169/10 ..... 166/13), as prescribed by the NBRM, applicable since December 31, 2011.

#### Presentation of financial statements

The accompanying financial statements of the Bank have been presented in accordance with the prescribed form and contents of the balance sheet schemes prescribed in the Decision on the types and contents of banks' financial statements ("Official Gazette of RM"no. 169/2010, 152/2011, 54/2012 and 166/2013), (hereinafter referred to as "Decision"), which in certain aspects differ from the presentation of certain positions in the financial statements in accordance with the requirements of the International Accounting Standard (IAS) 1 - Presentation of financial statements. Specifically, certain reclassifications in certain aspects were made in order to present the financial statements in form required by the Decision, and which potentially differ in significant with respect to IAS 1 in the following:

• The Presentation of "Investment property" in accordance with IAS 40, with net carrying amount as at December 31, 2015 of Denar 66,688 thousand (2014: Denar 77,002 thousand) has not been made and is included in Property and equipment and Assets acquired in foreclosures in the amount of Denar 33,385 thousand and Denar 33,302 thousand, respectively (2014: Denar 34,792 thousand and Denar 42,210 thousand, respectively).

The Bank management estimates the effects of the changes in IAS, new IFRS and their interpretations on the financial statements as well as the requirements for the form and contents of certain balance sheet schemes under the Decision and the valuations of assets, liabilities, revenues and expenses under the Methodology requirements. As a result, the Bank management does not express explicit and unconditional statement on the compliance of the financial statements both with IAS and IFRS, applied during the period presented in these financial statements.

#### 1. INTRODUCTION (continued)

#### b) Basis of preparation of the financial statements(continued)

#### **Presentation of financial statements (continued)**

These financial statements have been prepared under the historical cost principle, except for the valuation of investment in financial assets available for sale which have been stated at fair value, as well as other financial assets and financial liabilities which have been stated at fair value through the profit and loss under the going concern assumption.

The presentation of the financial statements in conformity with the accounting standards applied in the Republic of Macedonia requires the Bank management to make the best possible estimates and reasonable assumptions that affects the presented values of assets and liabilities, as well as the revenues and expenses arising within the reporting period. These estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for estimation of the carrying amounts of assets and liabilities for which no other data is available. Actual results may differ from these estimates.

The presented financial statements are expressed in thousands of Macedonian Denars. The Denar represents functional and reporting currency of the Bank for reporting purposes to NBRM.

The estimates and assumptions are reviewed on a continuing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if it affects only that period, or in the period of estimation and future periods if the revised estimation affects both current and future periods.

Information regarding the significant areas of estimation uncertainty and critical estimates in applying the accounting policies with the most significant impact on the amounts disclosed in the financial statements are described in Note 1.d) to the financial statements.

The Bank's financial statements are prepared in accordance with the accounting policies disclosed in Note 1.c) to the financial statements.

The accompanying financial statements are the Bank's stand-alone financial statements.

#### c) Significant accounting policies

#### Interest income and expense

Interest income and expense are recognized in the Profit and loss for all interest-bearing instruments on an accrual basis, measured at amortized cost using the effective interest rate method.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

The effective interest rate method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and commissions paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

#### Fee and commission income

Fees and commissions, except the fees on approval of loans, are generally recognized on an accrual basis over the period of service rendering. Other fees relating to the acquisition and origination of loans are deferred over the life of the loan and amortized using the effective interest rate method.

#### Dividend income

Dividend income is recognized when the right to receive payment is established for all shareholders who participate in the income distribution.

#### Foreign exchange translation

Transactions denominated in foreign currencies have been translated into Denars at exchange rates set by the NBRM at dates of the transactions. Assets and liabilities denominated in foreign currencies are translated into Denars at the end of reporting periodusing official rates of exchange ruling on that date. Foreign exchange gains or losses arising upon the translation of transactions, and the assets and liabilities denominated in foreign currencies are credited or charged to the profit and loss in the period in which they occur.

Commitments and contingent liabilities denominated in foreign currencies are translated into Denars by applying the official exchange rates at the end of reporting period.

#### **Financial assets**

Financial assets are classified into the following specified categories: securities held-for-trading, available-for-sale financial assets, held-to-maturity financial assets, and loans to banks and customers. The classification depends on the nature and the purposes of the financial assets and is determined at the time of initial recognition. Financial assets are recognized and derecognized on the trade date where the purchase or sale of an investment is under a contract which terms require delivery of the investment within the agreed timeframe.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

#### **Securities held-for-trading**

Securities held-for-trading, which comprise bonds issued in local currency by the Ministry of Finance and equity securities issued by banks, are securities included in a portfolio in which a pattern of short-term profit making exists. Initially, these securities are recognized at cost and subsequently measured at fair value as determined by their market price.

All the respective realized and unrealized gains and losses are included in the net trading income. Interest, if realized during the held-for-trading securities, is recorded as interest income. The sale of securities held-for-trading is recognized on the trading date, which is the date when the Bank is obliged to buy or sell the asset.

#### Available-for-sale financial assets

Available-for-sale financial assets are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. This portfolio comprises quoted and unquoted equity investments in shares of banks and other financial institutions and enterprises, where the Bank does not exercise control.

Available-for-sale financial assets are initially recognized at cost, and subsequently re-measured at fair value based on quoted prices in active markets or amounts derived from cash flow models for unquoted equity investments.

Unrealized gains and losses arising from changes in the fair value of available-for-sale financial assets are recognized directly in equity, until the financial asset is sold or impaired at which time the cumulative unrealized gain or loss previously recognized in equity should be recognized in net profit or loss for the period. However, interest calculated using the effective interest rate method, as well as contingent impairment losses and foreign exchange gains and losses are recognized in the profit and loss.

#### Held-to-maturity financial assets

Held-to-maturity financial assets are financial assets with fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity. If the Bank determines to sell other than an insignificant amount of held-to-maturity assets, the entire category would be reclassified as available-for-sale. These securities are measured at amortized cost using the effective interest rate method.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

#### Loans originated by the Bank

Loans originated by the Bank include loans where cash is provided directly to the costumer. Loans are initially recognized at fair value, including any transaction costs, and are subsequently measured at amortized cost by using the effective interest rate method. Interest on loans originated by the Bank is included in interest income and is recognized on an accrual basis. Loans to customers and financial institutions are stated at their net amount reduced by allowance for impairment.

#### **Impairment of financial assets**

The Bank assesses at each end of reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost, is considered in determining whether the assets are impaired.

If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss – is removed from equity and recognized in the profit and loss. Impairment losses recognized in the profit and loss on equity instruments are not reversed through the profit and loss. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through the profit and loss.

The amount of the impairment loss for financial assets carried at amortized cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the financial instrument's original effective interest rate.

#### Impairment losses on loans and advances

Allowances for impairment and uncollectability are determined if there is objective evidence that the Bank cannot collect all amounts due on a claim according to the original contractual terms. A "claim" means a loan, a commitment such as a letter of credit, guarantee or commitment to increase the credit limit. A provision for loan impairment is reported as a reduction of the carrying amount of the loan, whereas for off-balance sheet items it is presented within the provisions. Additions to provisions are made through impairment losses on financial assets in the profit and loss.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

#### Impairment losses on loans and advances (continued)

The allowances for impairment and uncollectability of loans and advances and for other active onbalance sheet and off-balance sheet items, are determined in accordance with the regulations prescribed by the NBRM ruling on each end of reporting period, according to which the Bank is obliged to classify the active on-balance sheet and off-balance sheet items into groups on the basis of the degree (size) of the risk and assess the amount of potential impairment losses which are calculated by applying objective and subjective metrics, as of December 31, 2015 and December 31, 2014 by applying the following percentages:

Risk category	Percentage
A	0%-5%
В	5%-20%
C	20%-45%
D	45%-70%
E	70%-100%

The allowances for impairment and uncollectability are determined on the basis of the degree (size) of the risk of uncollectability or specific country risk on the basis of the following principles:

- Separate loan exposures (risks) are assessed on the basis of the type of loan applicant, his/her/its overall financial position, resources and payment records and recoverable value of collaterals. Allowances for losses on impairment and uncollectability are measured and determined for the difference between the carrying value of the loan and its estimated recoverable amount, which is, in fact, the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted by effective loan interest rate.
- If there is objective proof of uncollectability in the loan portfolio that may not be identified on a specific basis, the allowances for impairment and uncollectability are determined at level of risk for the overall loan portfolio. These losses are determined at historical principle for the loan classification of customers and express the current economic environment of the customers.
- Losses on impairment and uncollectability is termination of the calculation of interest income as per agreed terms and conditions, while the loan is classified as non-performing, since the contractual liabilities for payment of the principal and/or interest are in default, i.e. uncollected for a period longer than 90 days. All allowances for losses on impairment and uncollectability are reviewed and tested at least once a quarter, and any further changes in the amount and timing of expected future cash flows in comparison with previous assessments result in changes in allowances for losses on impairment and uncollectability recorded as credit or debit of impairment losses in the profit and loss.
- The loan which is believed that is impossible to be collected is written off against the relevant allowance for losses on impairment and uncollectability. Further collections are recorded as reduction of losses on impairment and uncollectability in the profit and loss.
- In case of loans granted to borrowers in countries with increased risk of difficulties for servicing external debt, the political and economic circumstances are assessed and additional allowances for sovereign risk are allocated.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

#### **Derecognition of financial assets**

The Bank derecognizes financial assets when the rights to receive cash from the financial asset have expired or have been transferred to another entity, thus transferring as well substantially all the risks and rewards of ownership of the assets.

#### Financial liabilities

Financial liabilities are classified in accordance with the substance of the contractual arrangement. Financial liabilities are classified as deposits from banks, financial institutions and customers, loans payable, other payables and derivative financial instruments.

#### Deposits from banks and other financial institutions and clients

These financial liabilities are initially recognized at fair value net of transaction costs incurred, and they are subsequently measured at amortized cost.

#### Loans payable

Loans payable are initially recognized at fair value net of transaction costs incurred. Subsequent measurement is at amortized cost and any difference between net proceeds and the redemption value is recognized in the profit and loss over the period of the loan using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability.

#### Other payables

Other payables are stated at their nominal amounts.

#### **Derivative financial instruments**

The derivative financial instruments include contractual agreements subject to exchange rate fluctuations and are initially and subsequently valuated at fair value. These contracts are not qualified for hedging accounting in accordance with the specific criteria of IAS 39 – "Financial instruments: recognition and measurement" and are accordingly treated as derivative instruments held for trading, i.e. gains and losses are recognized in net trading income.

#### **Derecognition of financial liabilities**

The Bank derecognizes financial liabilities when, and only when, the Bank's obligations are discharged, cancelled or have expired.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

#### Property and equipment

Property and equipment are recorded at cost, less accumulated depreciation and accumulated impairment losses. Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately is capitalized. Other subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditures are recognized in the profit and loss as an expense as incurred. Depreciation is charged at estimated rates so as to write off the cost of assets over their estimated useful lives, using the straight-line method. No depreciation is provided on construction in progress until the constructed assets are put into use. The annual depreciation rates are as follows:

Buildings 2.5% -5% Furniture and equipment 10% - 25%

The gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in the profit and loss.

The Bank annually reviews its property and equipment for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

#### **Intangible assets**

Intangible assets are assets acquired separately and are recorded at cost less accumulated amortization and accumulated impairment losses, if such exists. Intangible assets include computer software acquired apart from hardware. Expenditure on software is amortized on a straight-line basis over the estimated useful life, which is five years. The Bank annually reviews the carrying amounts of its intangible assets and assesses whether there is any indication for impairment. If such indications exist, an estimate is performed to assess whether the carrying amount is recoverable. If the carrying amount exceeds the recoverable amount, it is written down to the recoverable amount.

The Bank's management regularly reviews the carrying amounts of its tangible and intangible assets. If there is any indication that such assets have been impaired, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. If the recoverable amount of an asset is estimated to be less than its carrying value, the carrying amount of the asset is reduced to its recoverable amount. The impairment loss is recognized as an expense in the current period. The reversal of an impairment loss is immediately recognized as income immediately.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

#### Assets acquired through foreclosure proceedings

Foreclosed assets include property and equipment acquired through foreclosure proceedings in full or partial recovery of a related loan and is disclosed in foreclosed assets. Initially, these assets are measured at the initial carrying amount i.e. lower value than cost of the loan, including transaction costs (usually the cost value of the loan stated in an enactment passed by a competent body from where the legal grounds for acquiring of ownership arises) and the fair value less estimated cost to sell, as determined by local certified appraiser on the date of asset foreclosure. For all assets undertaken after April 6, 2013 the Bank recorded at initial recognition and impairment of at least 20% of the lower of cost and estimated value of the foreclosed asset. If the impairment of loan that is paid by foreclosing assets is higher than 20% of the initial value of the foreclosed asset, the difference is recognized in the revaluation reserves of the Bank.

After initial recognition, foreclosed assets, at least annually are reviewed for impairment and are measured at the lower of 80% of the previous carrying value and the estimated value less estimated costs to sell. Impairments are recognized in the income statement of the Bank.

#### Cash and cash equivalents

Cash and cash equivalents include cash on hand and nostro accounts, which represent demand deposits and placements with other banks and financial institutions, account balances with the NBRM, and other financial assets such as treasury and other eligible bills, as highly liquid assets with maturity up to three months and insignificant changes to fair value.

#### Managed funds

The Bank provides fiduciary and trust services to legal entities and citizens, whereby it holds and manages assets or invests funds received in various financial instruments at the direction of the customers. The Bank receives fee income for providing these services. Managed funds are not assets of the Bank and are not recognized in the financial statements. The Bank is not exposed to any credit risk relating to such placements, as it does not guarantee these investments.

#### **Provisions**

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event, and it is probable that the Bank will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of reporting period, taking into account the risks and uncertainties surrounding the obligation.

Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

#### 1. INTRODUCTION (continued)

#### c) Significant accounting policies (continued)

#### **Employment benefits**

Health, pension and social insurance contributions from gross and net wages and salaries are being paid by the Bank during the year to the national organizations at the statutory rates. Such contributions represent defined contribution benefit plans and are recognized as an expense when employees have rendered services entitling them to the contributions. There is no additional liability to these plans.

In accordance with the statutory requirements, the collective agreement, and the internal rules and regulation, the Bank is obliged to pay its employees a termination severance upon retirement in the amount of two monthly average salaries. These benefits are considered defined pension benefit plans. The liability recognized in the balance sheet in respect of defined benefit plans is the present value of the defined benefit obligation at the end of reporting period less the fair value of previously recognized assets (there are currently no previous assets recognized), together with adjustments for unrecognized actuarial gains or losses less past service costs which are not recognized yet. The defined benefit obligation is calculated annually by independent actuary using the projected unit credit method.

#### Income tax

The current income tax payable is calculated based on the local tax regulation by using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences, and deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that future taxable profits will be available against which those deductible temporary differences can be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is to be settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date.

#### Leases

The Bank rents and leases out assets as operating lease. Rental income and expenditures from investment property is recognized in the profit and loss on a straight-line basis over the term of the lease.

#### 1. INTRODUCTION (continued)

#### d) Critical accounting judgments and estimates

The most significant areas, for which judgments, estimates and assumptions are required, are:

#### Fair value of financial instruments

The fair value of the financial instruments that are not quoted in active markets is determined by using internal valuation techniques. These include present value methods, models based on observable input parameters. All valuation models are validated before they are used as a basis for financial reporting, and periodically reviewed by qualified personnel independent of the area that created the model. Wherever possible, the Bank compares valuations derived from models with quoted prices of similar instruments, and with actual values when realized, in order to further validate and standardize models. A variety of factors are incorporated into the models, including actual or estimated market prices and rates, such as time value and volatility, and market conditions and liquidity. The Bank applies its models consistently from one period to the next, ensuring comparability and continuity of valuations over time, but estimating fair value inherently involves a significant degree of judgment.

There is no sufficient market experience, stability and liquidity in the Republic of Macedonia for the purchase and sale of receivables and other financial assets or liabilities, for which published market prices are at present not readily available.

The Management assesses the overall risk exposure and in instances in which it estimates that the value in the books may not be realized, it recognizes a provision. In the opinion of management, the reported carrying amounts for the assets that are not quoted in an active market represent the most valid and useful reporting values under the present market conditions.

#### Allowance for loan losses

The Bank reviews its loan portfolios to assess impairment on a monthly basis. In determining whether an impairment loss should be recorded in the profit and loss, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a Bank, or national or local economic conditions that correlate with defaults on assets in the Bank. The Bank uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### 1. INTRODUCTION (continued)

#### d) Critical accounting judgments and estimates (continued)

#### Useful lifetime of tangible and intangible assets

The Bank management determines estimated useful lives and related depreciation and amortization charges for its tangible and intangible assets. The appropriateness of the estimated useful lives is reviewed annually or whenever there is an indication of significant changes in the underlying assumptions, such as anticipated technological developments and changes in the broad economic and industry factors.

#### Actuarial assumptions in respect of defined benefit plan

The eventual expenses that may occur in the Bank, depend on actual future experience and in particular change in discount rate and increase in salaries. Other factors will also change the overall liability in this matter such as the number of employees leaving service before the retirement and the number of new employees.

#### e) Change of accounting policies, accounting estimates and correction of errors

Except as stated in Note 1.b), there are no changes in the accounting policies, accounting estimates or correction of errors in these financial statements. As mentioned in Note 1.b) in the section Presentation of financial statements, certain Notes in the accompanying financial statements are presented in compliance with the presentation method by the Decision.

#### f) Compliance with legislation

The accompanying financial statements are compliance with the regulations prescribed by the Central Bank which is in force on each date of the balance sheet.

During 2015, the Central Bank conducted several field controls:

- For the compliance with the regulations of the Bank in terms of regulation in the area of foreign exchange operations, i.e. implementation of the decision to introduce special safeguards be implemented from June 28, 2015 and the provisions of the Foreign Exchange Act;
- To manage credit, liquidity and operational risk and system security;
- For the compliance with the regulations of the Bank (which includes in the area of foreign exchange operations, domestic payment, money transfer etc.).
- Control of the two branches of the Bank (Bitola and Ohrid

As of December 31, 2015, Minutes of the controls carried out have not yet been submitted to the Bank

#### 1. INTRODUCTION (continued)

#### g) Risk management disclosure

Qualitative and quantitative information in respect of the separate types of risks are provided in Notes 2 and 3.

#### h) Events after the Balance Sheet date

The Bank has no significant events after the balance sheet date for which an adjustment in the financial statements will be made.

#### 2. RISK MANAGEMENT

Taking risk is core to the business, and the operational risks are an inevitable consequence of being in business. Therefore, the Bank's aim is to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Bank's financial performance.

The Bank's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Bank regularly reviews its risk management policies and systems in order to reflect the changes in markets, products and the best practices.

The Bank's risk management organization structure ensures existence of clear lines of responsibility, efficient segregation of duties and prevention of conflicts of interest at all levels, including the Supervisory Board, Board of Directors, Executive and Senior Management, as well as between the Bank and NBG Group, its clients and all other related parties. Within the Bank, risk management activities broadly take place at the following levels:

- Strategic level encompasses risk management functions performed by the Supervisory Board. These include the approval of risk strategy, ascertaining the Bank's risk definitions, profile and aspirations, as well as, the risk reward profile and other high-level risk related policies and internal guidelines.
- Tactical level encompasses risk management functions performed by the Board of Directors, Executive
  and Senior Management. These include the approval of risk policies and procedure manuals for managing
  specific risks and establishing adequate systems and controls to ensure that the overall risk and reward
  relationship remains within acceptable levels. Generally, the risk management activities performed by the
  Risk Management Division of the Bank, as well as other critical support functions, fall into this category.
- Operational (business line) level which involves management of risks at the point of direct performance
  of the Bank's activities. The relevant activities are performed by individuals who undertake risk on behalf
  of the organization. Risk management at this level is implemented by means of appropriate controls
  incorporated into the relevant policies, procedures and guidelines defined by the management.

The most important types of risk are credit risk, liquidity risk, operational risk and market risk.

#### 2.1 Credit risk

Credit risk is the most important risk for the Bank's business defined as current or future risk on the financial result and capital arising from a customer's failure to meet the terms of any contract with the Bank or otherwise fail to perform as agreed. The exposure to this risk arises principally from retail and corporate lending activities, as well as activities related to off-balance sheet financial instruments (loan commitments, L/G and L/C).

#### 2. RISK MANAGEMENT (continued)

#### 2.1 Credit risk (continued)

#### 2.1.1 Credit risk measurement, limits and mitigation policies

Initially, when approving loans and loan commitments, different Credit Committees assess creditworthiness of the clients depending on the type and size of the exposure based on defined criteria. The Bank credit risk management, which encompasses identification, measurement, monitoring and control of credit risk, is performed by the Risk Management Committee and Committee for classification of assets and impairment for potential losses, commitments and contingencies and it is mainly based on reports and analysis prepared by relevant organization units of the Bank. The Board of Directors and Supervisory Board are regularly informed of the credit risk that the Bank is exposed to.

The Bank has internal system of client classification the main purpose of which is to determine their creditworthiness and assess the acceptable level of credit risk at the start of lending. Classification of corporative clients to which the Bank is exposed to is reviewed at least on sami-annual basis. The Bank has implemented a system of early warning signals for the purpose of identifying timely possible downward trends in the client's creditworthiness and for mitigating the credit risk.

The Bank employs a range of practices to mitigate credit risk. Common practice is accepting suitable collateral for approved loans. The main collateral types for loans and other credit exposures are:

- Mortgages over residential properties;
- Charges over business assets such as premises, inventory and accounts receivable;
- Charges over financial instruments such as debt and equity securities;
- Pledges over movables such as automobiles and equipment and other;

The Bank monitors compliance with the legally and internally established limits and controls concentrations of credit risk. Credit risk limits regarding an individual borrower, related parties, exposure to Bank internal persons, and large exposures, exposures by business sectors as well as other internal limits are set in the Risk Strategy, as well as in the Policies and Procedures regulating the credit risk management. The Bank structures the levels of credit risk that undertakes towards domestic and foreign banks by placing limits on the amount of risk accepted subject to at least an annual review. In addition, the exposure concentration risk by sectors and activities is regularly monitored on the basis of set limits.

#### 2.1.2 Impairment and provisioning policies

The impairment losses are identified losses of the Bank credit portfolio that incurred until the end of reporting period and for which there is objective evidence of impairment. The Bank calculates the impairment provision after making the classification of credit exposure in the appropriate risk category.

The classification is made according to the following criteria:

- client's creditworthiness:
- client's regularity in settling the liabilities, and
- collateral quality.

#### 2. RISK MANAGEMENT (continued)

#### 2.1 Credit risk (continued)

#### 2.1.2 Impairment and provisioning policies(continued)

According to the Bank policies, impairment and provisioning are defined on individual base.

Impairment provision of individually assessed items on individual base are determined by evaluation of generated loss on the end of reporting period, which represents difference between the carrying and current value of projected future cash flows. Effective interest rate is used at discounting the future cash flows that include also the collateral value.

All non-performing loans also are covered by the impairment on an individual basis.

Calculated impairment provision moves within the following limits:

- 0-5% of credit risk exposure classified into A risk category
- 5-20% of credit risk exposure classified into B risk category
- 20-45% of credit risk exposure classified into C risk category
- 45-70% of credit risk exposure classified into D risk category
- 70-100% of credit risk exposure classified into E risk category

#### 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- A. Analysis of maximum exposure to credit risk

	Placements with and loans to banks			ts with and	Investment		Investment		Cash ar		Fee and co		Other rec	eivables		nce sheet	Tr.	. 1
	current	previous	current	ther clients previous	assets availa	previous	assets held t	previous	current	previous	receiv	previous	current	previous	current	previous	current	otal previous
	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
I. Carrying amount of																		
exposures for which an allowance for																		
impairment/special																		
reserve has been																		
allocated																		
Carrying amount of																		
separate significant																		
exposures before the																		
allowance for impairment and																		
special reserve on an																		
individual basis																		
A risk category	172,408	251,871	48,366,402	44,410,643	10,481,802	11,626,037	-	132,275	8,299,900	10,037,959	4,633	4,200	11,082	5,303	5,649,144	8,846,373	72,985,371	75,314,661
B risk category	-	-	2,373,085	2,073,533	7,642	7,642	-	-	-	-	485	1,309	-	9,089	141,855	113,052	2,523,067	2,204,625
C risk category	-	-	1,761,888	2,245,962	-	-	-	-	-	-	826	2,193	1,532	-	10,915	40,361	1,775,161	2,288,516
D risk category E risk category	23,673	22,320	202,971 5,767,112	316,937 5,393,218	281,078	275,288	-	-	3,160	1,359	2,620 48,769	3,260 42,794	24 32,328	32,283	89,146	80,277	208,775 6,242,106	353,839 5,813,897
E risk category	196,081	274,191	58,471,458	54,440,293	10,770,522	11,908,967		132,275	8,303,060	10,039,318	57,333	53,756	44,966	46,675	5,891,060	9,080,063	83,734,480	85,975,538
(Allowance for	170,001	2/4,171	30,471,430	34,440,273	10,770,322	11,700,707		132,273	0,303,000	10,037,310	31,333	33,730	44,700	40,073	3,071,000	2,000,003	03,734,400	05,775,550
impairment and special																		
reserve on an individual																		
basis)	(23,879)	(22,526)	(6,418,930)	(6,106,330)	(281,882)	(276,092)			(1,425)	(613)	(50,209)	(44,902)	(32,318)	(36,826)	(107,375)	(106,970)	(6,916,018)	(6,594,259)
Carrying amount of																		
separate significant exposures less the																		
allowance for																		
impairment and																		
special reserve on an																		
individual basis	172,202	251,665	52,052,528	48,333,963	10,488,640	11,632,875		132,275	8,301,635	10,038,705	7,124	8,854	12,648	9,849	5,783,685	8,973,093	76,818,462	79,381,279

#### 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- A. Analysis of maximum exposure to credit risk (continued)

	Placements with and loans to banks		Placement loans to ot		Investment assets availa	in financial able for sale	Investment assets held		Cash ar	nd cash alents	Fee and co		Other re	ceivables		nce sheet osure	To	otal
•	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014
Carrying amount of exposures assessed on a group basis before the																		
allowance for impairment and the special reserve on a group basis																		
- separate insignificant exposures (small																		
loans portfolio) - separate significant exposures not	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
impaired on a separate basis	_	_	3,554,129	3,110,256	_	_	-	_	_	-	1,348	267	_	_	5,815,108	2,605,249	9,370,585	5,715,772
(Allowance for impairment and special reserve on a group basis)	_		(30,798)	(35,924)											(11,577)	(6,846)	(42,375)	(42,770)
Carrying amount of exposures assessed on a group basis less the allowance for impairment and special reserve			(88,178)												(11,011)	(0,0.10)	(12,070)	(12,773)
on a group basis			3,523,331	3,074,332							1,348	267			5,803,531	2,598,403	9,328,210	5,673,002

#### 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- A. Analysis of maximum exposure to credit risk (continued)

	Placements with and loans to banks					Investment in financial assets available for sale		Investment in financial assets held to maturity		Cash and cash equivalents		Fee and commission receivables		Other receivables		Off-balance sheet exposure		tal
	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year
II. Comming amount of	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
<li>II. Carrying amount of exposures for which</li>																		
there has been no																		
allowance for																		
impairment/special																		
reserve allocated																		
mature receivables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maturity structure of mature receivables																		
for which no																		
allowance for																		
impairment has																		
been allocated																		
up to 30 days	_	_	_	-	_	_	_	_	_	_	_	_	-	_	-	_	_	_
Carrying amount of																		
mature receivables																		
for which no																		
allowance for																		
impairment has																		
been allocated																		
non-mature receivable																		
Restructured receiv	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other receivables																		
Carrying amount of non-mature																		
non-mature receivable for																		
which no allowance	,																	
for impairment has	*																	
been allocated	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_
,																		

#### **RISK MANAGEMENT (continued)**

- 2.1 Credit risk (continued)
- A. Analysis of maximum exposure to credit risk (continued)

	Placements with and loans to banks		Placements with and loans to other clients		Investment in financial assets available for sale		Investment in financial assets held to maturity		Cash and cash equivalents		Fee and commission receivables		Other receivables		Off-balance sheet exposure		Total	
	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
Total carrying amount of receivables with credit risk before the allowance for impairment and the special reserve (Total allowance for	196,081	274,191	62,025,587	57,550,549	10,770,522	11,908,967		132,275	8,303,060	10,039,318	58,681	54,023	44,966	46,675	11,706,168	11,685,312	93,105,065	91,691,310
impairment and																		
special reserve)	(23,879)	(22,526)	(6,449,728)	(6,142,254)	(281,882)	(276,092)			(1,425)	(613)	(50,209)	(44,902)	(32,318)	(36,826)	(118,952)	(113,816)	(6,958,393)	(6,637,029)
Total carrying amount of receivables with credit risk less the allowance for impairment and																		
special reserve	172,202	251,665	55,575,859	51,408,295	10,488,640	11,632,875		132,275	8,301,635	10,038,705	8,472	9,121	12,648	9,849	11,587,216	11,571,496	86,146,672	85,054,281

#### 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- B. Value of collateral (fair value) for mitigating of credit risk

	Placements with and loans to banks		Placements with and loans to other clients		Investment in financial assets available for sale		Investment in financial assets held to maturity		Cash and cash equivalents		Other receivables		Off-balance sheet exposure		To	otal
	current previous		current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014
Value of collateral of the credit exposure assessed for impairment on an individual basis																
First-class collateral instruments:	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
cash deposits (in depot and/or restricted in																
accounts with the Bank)	-	-	1,425,622	1,403,104	-	-	-	-	-	-	-	-	102,962	156,184	1,528,584	1,559,288
government securities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
government unconditional guarantees	-	-	1,847,841	1,844,442	-	-	-	-	-	-	-	-	-	-	1,847,841	1,844,442
bank guarantees	-	-	-	59,971	-	-	-	-	-	-	-	-	67,481	29,499	67,481	89,470
Guarantees from insurance companies and																
insurance policies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate guarantees (except for bank and																
insurance company guarantees)	-	-	7,770,004	5,811,405	-	-	-	-	-	-	-	-	808,857	1,179,303	8,578,861	6,990,708
Guarantees from individuals	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Property pledge:	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
private property (flats, houses)	-	-	33,663,177	33,135,214	-	-	-	-	-	-	-	-	154,835	586,683	33,818,012	33,721,897
commercial property	-	-	23,569,837	22,657,601	-	-	-	-	-	-	-	-	1,085,290	1,517,760	24,655,127	24,175,361
Pledge over movables	-	-	14,724,110	14,449,486	-	-	-	-	-	-	-	-	4,499,005	5,090,808	19,223,115	19,540,294
Other types of security	-	-	1,754,488	1,765,561	-	-	-	-	-	-	-	-	119,919	77,319	1,874,407	1,842,880
Total value of collateral of credit exposure																
assessed for impairment on an individual bas	sis		84,755,079	81,126,784									6,838,349	8,637,556	91,593,428	89,764,340

- 2. RISK MANAGEMENT (continued)
- 2.1 Credit risk (continued)
- B. Value of collateral (fair value) for mitigating of credit risk(continued)

	Placements with and loans to banks		Placements with and loans to other clients		Investment in financial assets available for sale		Investment in financial assets held to maturity		Cash and cash equivalents		Other receivables		Off-balance sheet exposure		Total	
	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014
Value of collateral of the credit exposure assessed for impairment on a group basis First-class collateral instruments:	2010	2017	2010	2017	2010	2014	2012	2014	2010	2014	2010	2014	2010	2014		2014
cash deposits (in depot and/or restricted in	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
accounts with the Bank) government securities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
government unconditional guarantees bank guarantees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Guarantees from insurance companies and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
insurance policies Corporate guarantees (except for bank and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
insurance company guarantees) Guarantees from individuals	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Property pledge:	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
private property (flats, houses) commercial property	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pledge over movables Other types of security	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total value of collateral of credit exposure assessed for impairment on a group basis																

#### **RISK MANAGEMENT (continued)**

- 2.1 Credit risk (continued)
- C. Concentration of credit risk by industries and activities

	Placements with and loans to banks			rements with and is to other clients assets availab		ilable for sale assets held to maturity			Cash and cash equivalents		Fee and commission receivables		Other receivables		Off-balance sheet exposure		Total	
	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014
Non-residents	_	-	-	_	_	_	-	-	-	_	-	_	-	-	_	_	_	-
Agriculture, Forestry and																		
Fishing	-	-	639,823	872,482	-	-	-	-	-	-	9	15	-	167	134,014	8,573	773,846	881,237
Mining and quarrying	-	-	123,984	68,868	-	-	-	-	-	-	-	4	-	13	61,390	62,684	185,374	131,569
Food industry	-	-	2,035,846	2,009,318	-	-	-	-	-	-	24	74	87	385	100,495	97,364	2,136,452	2,107,141
Textile industry and																		
clothing and footwear				504.440							22		2.1.12	100	52.250	25.502	1 20 5 111	<b>530.050</b>
production	-	-	1,139,921	694,140	-	-	-	-	-	-	22	3	3,143	133	63,358	36,692	1,206,444	730,968
Chemical industry, production of construction																		
materials, production and																		
processing of fuels,																		
pharmaceutical industry	-	-	518,041	1,182,106	_	_	-	-	-	_	_	20	9	226	31,295	137,599	549,345	1,319,951
Production of metals,																		
machinery, tools and																		
equipment	-	-	3,806,773	3,466,954	-	-	-	-	-	-	382	1,242	3,986	664	380,426	633,154	4,191,567	4,102,014
Other manufacturing																		
industries	-	-	47,337	100,711	-	-	-	-	-	-	1,499	2,336	-	19	2,739	2,962	51,575	106,028
Electricity, gas, steam and			2 220 222	1 007 610										252	40,000	07.220	2 276 412	1 005 000
air conditioning supply	-	-	2,228,323	1,837,613	-	-	-	-	-	-	-	-	-	352	48,090	87,338	2,276,413	1,925,303
Water supply, wastewater disposal, waste managemen																		
and activities on	ıı																	
remediation of the																		
environment	_		35,468	33,511	_	_	_	_	_	_	_	_	_	6	4,553	302	40,021	33,819
Construction.			1,508,192	1,369,831			_				1,896	37	_	262	1,826,001	2,108,857	3,336,089	3,478,987
Wholesale and retail trade.			1,300,172	1,302,031							1,070	37		202	1,020,001	2,100,037	3,330,007	3,470,707
repair of motor vehicles and	i																	
motorcycles	-	-	6,155,835	5,262,607	1,133	983	-	-	-	_	161	600	158	1,008	638,629	426,997	6,795,916	5,692,195
Transportation and storage	-	-	1,048,807	855,532	· -	-	-	-	-	-	188	224	45	164	190,900	231,982	1,239,940	1,087,902
Facilities for																		
accommodation and food																		
service activities	-	-	482,432	229,293	-	-	-	-	-	-	19	9	45	44	25,948	2,841	508,444	232,187
Information and																		
Communications	-	-	222,079	223,310	-	-	-	-	-	-	3	3	-	43	3,848	1,970	225,930	225,326
Financial and insurance	170.000	251.665		72.55-	<b>5</b> < 05:	<b>5</b> . 05 :			1 000 027	0.660.650			2.004		111.063	00.065	1 450 202	2 152 046
activities	172,202	251,665	6,244	72,527	76,074	76,074	-	-	1,089,925	2,663,650	-	53	3,084	14	111,863	89,866	1,459,392	3,153,849

#### 2. RISK MANAGEMENT (continued)

- 2.1 Credit risk (continued)
- C. Concentration of credit risk by industries and activities (continued)

	Placements with and loans to banks Placements with and loans to other clients		Investment in financial assets available for sale assets held to maturity			Cash and cash equivalents		Fee and co		Other re	ceivables	Off-balar expo		Total				
	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	current year 2015	previous year 2014	Current year 2015	previous year 2014	current year 2015	previous year 2014
Activities related to real																		
estate	-	-	445,327	444,541	_	_	-	-	-	_	_	_	15	85	105,968	120,120	551,310	564,746
Professional, scientific and			ŕ	,											ŕ		ŕ	,
technical activities	-	-	315,615	228,521	-	-	-	-	-	-	62	398	70	44	132,787	187,397	448,534	416,360
Administrative and support																		
service activities	-	-		48,610	-	-	-	-	-	-	-	20	-	9	-	12,081	-	60,720
Public administration and																		
defence, compulsory social																		
security	-	-	-	-	10,411,433	11,555,818	-	132,275	7,211,710	7,375,055	-	1	-	1	-	-	17,623,143	19,063,150
Education	-	-	63,378	98,306	-	-	-	-	-	-	35	-	-	19	20,975	19,072	84,388	117,397
Activities of Health and														_				
Social Care	-	-	30,813	36,264	-	-	-	-	-	-	11	-	-	7	3,452	1,899	34,276	38,170
Arts, entertainment and			52.042	61.206										12	20.004	26,001	01.027	07.200
recreation	-	-	52,043	61,306	-	-	-	-	-	-	1 200	1 222	-	12 3	39,894 3,634	36,081	91,937	97,399
Other service activities Activities of households as	-	-	11,381	15,636	-	-	-	-	-	-	1,300	1,232	-	3	3,034	3,141	16,315	20,012
employers; activities of																		
households that produce																		
goods and perform a diverse	a.																	
range of services for own																		
needs	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_
Activities of exterritorial																		
organizations and bodies	-	-	-	_	_	_	-	_	_	-	_	_	_	-	_	-	-	_
Individuals	-	-	34,658,197	32,196,308	-	-	-	-	-	-	2,861	2,850	2,006	6,169	7,656,957	7,262,524	42,320,021	39,467,851
Proprietors and individuals											Ź	· ·	,	ŕ				
who are not considered as																		
merchants																		
Total	172,202	251,665	55,575,859	51,408,295	10,488,640	11,632,875		132,275	8,301,635	10,038,705	8,472	9,121	12,648	9,849	11,587,216	11,571,496	86,146,672	85,054,281

- 2. RISK MANAGEMENT (continued)
- 2.1 Credit risk (continued)
- C. Concentration of credit risk by geographical location

In thousands of Denars

	Placements w loans to bank			ts with and ther clients		in financial able for sale	Investment assets held t		Cash ar		Fee and co		Other re	ceivables	Off-balar expo		Te	otal
	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous
	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014	year 2015	year 2014
Geographical location																		
Republic of Macedonia	-	-	55,575,859	51,408,295	10,488,640	11,632,875	-	132,275	5,230,240	7,391,455	8,472	9,121	12,648	9,849	11,587,216	11,523,483	82,903,075	82,107,353
EU member countries	172,202	251,665	-	-	-	-	-	-	3,071,395	2,647,250	-	-	-	-	-	-	3,243,597	2,898,915
Europe (other)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
OECD member countries																		
(less European OECD																		
member countries)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other (more than 10% of total credit risk																		
exposure)																48,013		48,013
Total	172,202	251,665	55,575,859	51,408,295	10,488,640	11,632,875		132,275	8,301,635	10,038,705	8,472	9,121	12,648	9,849	11,587,216	11,571,496	86,146,672	85,054,281

#### 2. RISK MANAGEMENT (continued)

#### 2.2 Liquidity risk

Liquidity risk represents a risk of Bank's inability to provide sufficient monetary assets to settle its short-term liabilities when they come due, i.e. a risk that the necessary liquid assets will be provided at much higher cost.

#### 2.2.1 Liquidity risk management process

The Bank's liquidity risk management process encompasses:

- Application of operating standards related to the Bank's liquidity risk, including appropriate policies, procedures and resources for controlling and limiting the liquidity risk.
- Maintenance of stock of liquid assets appropriate for the cash flow profile of the Bank which can be readily converted into cash without incurring undue capital losses.
- Measurement, control and scenario testing of funding requirements, as well as access to funding sources.
- Preparing contingency plans of the Bank for handling liquidity disruptions by means of the ability to fund some or all activities in a timely manner and at a reasonable cost.
- Monitoring liquidity risk limits and ratios, taking into account the Bank's risk appetite and profile, as well as the regulatory requirements for prescribed minimum level of liquidity rates.

The process of managing liquidity and liquidity risk is implemented through the establishment of adequate daily liquidity management through developing liquidity plans. The plans reflect the liquidity provided by cash flows and liquidity needed to funding the cash outflows. During preparation of plans and projections for liquidity on a daily, weekly, monthly and long-term basis, all relevant aspects are taken in consideration - the established limits, maintaining the required currency structure, maturity matching of assets and sources of funds and other regulatory rules.

Monitoring of the Bank's liquidity is performed by the Treasury Division. The Treasury Division reconciles all inflows and/or outflows in all currencies along with money orders, checks, bank transfers and account transfers.

### 2. RISK MANAGEMENT (continued)

### 2.2 Liquidity risk (continued)

### 2.2.1 Liquidity risk management process (continued)

Analysis according to the maturity of financial assets and liabilities (remaining maturity)

In thousands of Denars

Property	December 21, 2015						In thousand	ls of Denars
Property	<b>December 31, 2015</b>			From 3				
TINANCIAL ASSETS		Up to 1	From 1 to		From 1 to	From 2 to	Over 5	
PINANCIAL ASSETS		_						Total
Trading assets         329,981         Image of the financial assets at fair value through the income statement determined as such at initial recognition         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,981         329,882         329,882         329,882         329,882         329,882         329,882         329,983         329,829         329,91,882         329,91,882         329,929         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,882         32,893,8	FINANCIAL ASSETS							
Financial assets at fair value through the income statement determined as such at initial recognition Derivative assets held for risk management Placements with, and loans to banks 217	Cash and cash equivalents	16,896,236	-	-	-	-	_	16,896,236
Derivative assets held for risk management	Trading assets	329,981	-	-	-	-	_	329,981
Perivative assets held for risk management   Pacements with, and loans to banks   217   218	income statement determined as such							
Placements with, and loans to banks   217   202   20	e e	-	-	_	-	-	-	_
Loans to customers	management	-	-	-	-	-	-	-
Investment securities	Placements with, and loans to banks	217	-	-	-	-	171,985	172,202
Process	Loans to customers	4,010,168	4,298,153	16,880,352	5,260,683	11,054,520	14,071,983	55,575,859
Income Tax receivable (current)	Investment securities	99,879	2,691,541	6,756,687	863,296	-	77,237	10,488,640
Coltaer receivables	Investments in affiliates	-	-	-	-	-	_	_
Collateralized assets	Income Tax receivable (current)	-	-	-	-	-	_	-
Deferred tax assets	Other receivables	131,909	-	-	-	-	_	131,909
Total financial assets   21,468,390   6,989,694   23,637,039   6,123,979   11,054,520   14,321,205   83,594,827	Collateralized assets	-	-	-	-	-	_	-
FINANCIAL LIABILITIES  Trading liabilities at fair value through the income statement determined as such at initial recognition  Derivative liabilities held for risk management  Deposits from banks  Trading liabilities held for risk management  Deposits from banks  Trading liabilities at fair value through the income statement determined as such at initial recognition  Derivative liabilities held for risk management  Deposits from banks  Trading liabilities held for risk management  Trading liabilities held for risk manage	Deferred tax assets	-	-	-	-	-	_	-
Trading liabilities         -	Total financial assets	21,468,390	6,989,694	23,637,039	6,123,979	11,054,520	14,321,205	83,594,827
Trading liabilities         -	FINANCIAL LIARILITIES							
Financial liabilities at fair value through the income statement determined as such at initial recognition         1         1         1         1         2         1         1         2         1         3         731,949         2         2         2         2         2         2         731,949         2         2         2         2         2         2         731,949         2         2         2         2         2         2         2         731,949         2		_		_	_	_		_
Derivative liabilities held for risk management         -	Financial liabilities at fair value through the income statement determined as		-				-	
management         -		-	-	-	-	-	-	-
Deposits from banks         731,949         -         -         -         -         731,949           Deposits from customers         27,263,260         6,746,320         25,175,164         5,746,955         2,026,321         145,718         67,103,738           Loans payable         64,796         -         132,892         186,589         178,387         182,936         745,600           Subordinated debt         -								
Deposits from customers 27,263,260 6,746,320 25,175,164 5,746,955 2,026,321 145,718 67,103,738 Loans payable 64,796 - 132,892 186,589 178,387 182,936 745,600 Subordinated debt - 1	_	721.040	-	-	-	-	-	721.040
Loans payable 64,796 - 132,892 186,589 178,387 182,936 745,600  Subordinated debt - 1 132,892 186,589 178,387 182,936 745,600  Income tax liabilities (current) 76,451 - 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	•		6 746 220	25 175 164	5 746 055	2 026 221	145 710	
Subordinated debt         132,932         160,369         175,367         143,000           Income tax liabilities (current)         76,451         -         -         -         -         -         76,451           Differed tax liabilities         -	•		0,740,320	, ,		, ,	*	
Income tax liabilities (current)         76,451         -         -         -         -         76,451           Differed tax liabilities         -         -         -         -         -         -         90,978         1,942,140           Total financial liabilities         29,987,618         6,746,320         25,308,056         5,933,544         2,204,708         419,632         70,599,878           Off balance items           Off balance assets         -         6,655         1,737         -         -         -         8,392           Off balance liabilities         8,291,596         394,467         1,344,510         772,703         716,936         185,956         11,706,168	• •	04,790	-	132,892	180,389	1/6,36/	182,930	743,000
Differed tax liabilities Other liabilities 1,851,162 29,987,618 6,746,320 25,308,056 5,933,544 2,204,708 419,632 70,599,878  Off balance items Off balance assets Off balance liabilities 8,291,596 394,467 1,344,510 772,703 716,936 185,956 11,706,168		76 451	-	-	-	-	-	76.451
Other liabilities         1,851,162         -         -         -         -         90,978         1,942,140           Total financial liabilities         29,987,618         6,746,320         25,308,056         5,933,544         2,204,708         419,632         70,599,878           Off balance items           Off balance assets         -         6,655         1,737         -         -         -         8,392           Off balance liabilities         8,291,596         394,467         1,344,510         772,703         716,936         185,956         11,706,168	, ,	70,431	-	-	-	-	-	/0,431
Total financial liabilities         29,987,618         6,746,320         25,308,056         5,933,544         2,204,708         419,632         70,599,878           Off balance items           Off balance assets         -         6,655         1,737         -         -         -         8,392           Off balance liabilities         8,291,596         394,467         1,344,510         772,703         716,936         185,956         11,706,168		1 051 162	-	-	-	-	- 00.070	1.042.140
Off balance items         -         6,655         1,737         -         -         -         8,392           Off balance liabilities         8,291,596         394,467         1,344,510         772,703         716,936         185,956         11,706,168	Total financial liabilities			25 200 054	5 022 544	2 204 700		
Off balance assets         -         6,655         1,737         -         -         -         -         8,392           Off balance liabilities         8,291,596         394,467         1,344,510         772,703         716,936         185,956         11,706,168	Total Imancial habilities	29,987,618	6,746,320	25,308,056	5,933,544	2,204,708	419,632	70,599,878
Off balance liabilities         8,291,596         394,467         1,344,510         772,703         716,936         185,956         11,706,168	Off balance items							
3,223,230	Off balance assets	-	6,655	1,737	-	-	-	8,392
Net liquidity gap (16,810,824) (144,438) (3,013,790) (582,268) 8,132,876 13,715,617 1,297,173	Off balance liabilities	8,291,596	394,467	1,344,510	772,703	716,936	185,956	11,706,168
	Net liquidity gap	(16,810,824)	(144,438)	(3,013,790)	(582,268)	8,132,876	13,715,617	1,297,173

### 2. RISK MANAGEMENT (continued)

### 2.2 Liquidity risk (continued)

Net liquidity gap

#### 2.2.1 Liquidity risk management process (continued)

Analysis according to the maturity of financial assets and liabilities (remaining maturity) (continued)

In thousands of Denars

December 31, 2014						III tilousulle	is of Dentits
	Up to 1 month	From 1 to 3 months	From 3 months to 12 months	From 1 to 2 years	From 2 to 5 years	Over 5 years	Total
FINANCIAL ASSETS							
Cash and cash equivalents Trading assets	18,359,622 285,518	99,757	7,485	-	-	-	18,459,379 293,003
Financial assets at fair value through the income statement determined as such at initial recognition	_	_	_	_			_
Derivative assets held for risk management	_				_	_	
Placements with, and loans to banks	11,249	30,944	55,197	-	-	154,275	251,665
Loans to customers	,			4 505 026	0.011.440		,
Investment securities	3,314,841	4,231,877	17,277,067	4,505,026	9,911,449	12,168,035	51,408,295
Investments in affiliates	132,275	1,889,403	6,546,975	3,119,409	-	77,088	11,765,150
Income Tax receivable (current)	-	-	-	-	-	-	-
Other receivables	-	-	-	-	-	-	-
Collateralized assets	141,786	-	-	-	-	-	141,786
Deferred tax assets	-	-	-	-	-	-	-
Total financial assets			22.007.724			12 200 200	
Total Illiancial assets	22,245,291	6,251,981	23,886,724	7,624,435	9,911,449	12,399,398	82,319,278
FINANCIAL LIABILITIES							
Trading liabilities Financial liabilities at fair value through the income statement determined as	-	-	-	-	-	-	-
such at initial recognition  Derivative liabilities held for risk  management	-	-	-	-	-	-	-
Deposits from banks	202 101	-	-	-	-	-	202.191
Deposits from customers	293,181	-		0.105.020	2 222 600	- 207.670	293,181
Loans payable	25,132,716	6,904,195	23,173,449	8,185,829	2,222,690	287,679	65,906,558
Subordinated debt	83,219		155,115	163,052	277,095	176,367	854,848
Income tax liabilities (current)	-	9,307	-	1,229,628	1,537,035	-	2,775,970
Differed tax liabilities	172,665	-	-	-	-	-	172,665
Other liabilities	-	-	-	-	-	-	-
	1,220,737			-	-	90,978	1,311,715
Total financial liabilities	26,902,518	6,913,502	23,328,564	9,578,509	4,036,820	555,024	71,314,937
Off balance items							
Off balance assets	593	66,887	2,877	-	-	-	70,357
Off balance liabilities	7,761,293	730,051	944,393	504,017	1,247,897	497,661	11,685,312

(12,417,927) (1,324,685)

(383,356) (2,458,091)

4,626,732 11,346,713

#### 2. RISK MANAGEMENT (continued)

#### 2.2 Liquidity risk (continued)

#### 2.2.1 Liquidity risk management process (continued)

# Analysis according to the maturity of financial assets and liabilities (remaining maturity) (continued)

Bank's assets and liabilities are classified according to their relevant maturities as at December 31, 2015 and 2014, except for loans and receivables from other clients and unutilized limits – potential credit exposure where the schedule in specific time intervals for loan products that have no defined maturity date (credit cards, OK loans, allowed overdrafts etc.) is made by using the historical data on the collection amount in relation to the total on-balance sheet receivables under these products, i.e. the amount of utilization of funds under the approved limits.

#### 2.3 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in currency, interest rate, and equity products, all of which are exposed to market movements and changes in the level of volatility of market rates or prices (such as interest rates, credit spreads, foreign exchange rates and equity prices).

#### Foreign exchange risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Bank sets limits on the level of exposure by currency and in aggregate for all currencies, which are monitored on a daily basis. The tables below summarize Bank's exposure to foreign exchange risk as at December 31, 2015 and 2014.

#### Risk from changes in interest rates

The Bank is exposed to effects arising from movements at level of interest rates in the market that affect its financial position and cash flows. Taking into consideration the fact that the trading portfolio of the Bank is inconsiderable and refers mainly to government securities, the interest rate risk exposure is assessed from the aspect of Bank's portfolio of activities. The risk from change in interest rates in the Banking Book is the current or possible risk for profit (net interest income) and/or capital that arises from negative movements in interest rates, which affect the positions in the Bank's portfolio of activities. The assuming of this risk is part of banking activities and may be a significant source for profitability and shareholders value. Nonetheless, excessive risk from change in interest rates may represent a significant threat to the profit and capital base of the Bank.

#### 2. RISK MANAGEMENT (continued)

#### 2.3 Market risk (continued)

#### **Risk from changes in interest rates (continued)**

The Bank has established a framework for managing this risk in order to minimize the effects of negative changes in future interest rates by establishing and monitoring appropriate limits and utilizing techniques to measure the exposure to risk from changes in interest rates in Banks portfolio.

The table shows Analysis of compliance of interest rates on financial assets and liabilities as at December 31, 2015 and 2014.

### Operational risk

The operational risk is defined as risk of loss that arises from inappropriate or unsuccessful internal processes and systems, human factor or external events. The Bank has established an operational risk management framework based on Strategy and Policy and methodology for managing this risk. It ensures, within the various processes in the Bank, that there are identified risks originating from these processes, that they are measured and that there is an undertake of corrective actions in order to avoid potential negative effect over the financial result and capital position of the Bank.

#### 2.3.1. Sensitivity Analysis of assets and liabilities on change in market risk

### A. Sensitivity Analysis on the changes of market risk on assets and liabilities

	Profit/loss	Own funds	Risk weighted assets	Capital adequacy ratio
December 31, 2015				
Amount prior to the sensitivity analysis /stress tests (as of		10 225 155	50 <b>7</b> 50 44 <b>2</b>	45.0404
31.12.2015)		10,335,475	60,769,413	17,01%
Effects from application of scenarios				
Risk from foreign exchange rate change				
Denar to depreciate by 10% in relation of all other F/X	248,127	10,583,602	61,017,540	17,35%
Denar to appreciate by 10% in relation of all other F/X	(248,127)	10,087,348	60,521,287	16,67%
Denar to depreciate by 20% in relation of all other F/X	496,253	10,831,728	61,265,666	17,68%
Denar to appreciate by 20% in relation of all other F/X	(496,253)	9,839,222	60,273,160	16,32%
Risk from interest rate change				
Increasing of interest rates by 200 b.p.	2,281	10,337,756	60,769,413	17,01%
Decreasing of interest rates by 200 b.p.	(2,281)	10,333,194	60,769,413	17,00%
Increasing of interest ratesby 400 b.p.	4,562	10,340,037	60,769,413	17,02%
Decreasing of interest rates by 400 b.p.	(4,562)	10,330,913	60,769,413	17,00%
Cumulative				

### 2. RISK MANAGEMENT (continued)

#### 2.3 Market risk (continued)

#### 2.3.1 Sensitivity Analysis of assets and liabilities on change in market risk (continued)

#### A. Sensitivity Analysis on the changes of market risk on assets and liabilities(continued)

	Profit/loss	Own funds	Risk weighted assets	Capital adequacy ratio
<b>December 31, 2014</b> Amount prior to the sensitivity analysis /stress tests (as of 31.12.2014) Effects from application of scenarios	-	9,344,389	57,129,143	16,36%
Risk from foreign exchange rate change				
Denar to depreciate by 10% in relation of all other F/X	196,804	9,541,193	57,326,406	16,64%
Denar to appreciate by 10% in relation of all other F/X	(196,804)	9,147,584	56,931,880	16,07%
Denar to depreciate by 20% in relation of all other F/X	393,608	9,737,997	57,523,669	16,93%
Denar to appreciate by 20% in relation of all other F/X	(393,608)	8,950,780	56,734,617	15,78%
Risk from interest rate change				
Increasing of interest rates by 200 b.p.	(13,914)	9,330,474	57,129,143	16,33%
Decreasing of interest rates by 200 b.p.	13,914	9,358,303	57,129,143	16,38%
Increasing of interest ratesby400 b.p.	(27,828)	9,316,560	57,129,143	16,31%
Decreasing of interest rates by 400 b.p.	27,828	9,372,217	57,129,143	16,41%
Cumulative	-			

The Bank has established a frame for establishing stress test on the basis of which stress testing is made at least once a year in order to analyze the sensitivity of the Bank to a set of extreme but realistic shocks, which also takes into consideration analysis of the assets and liabilities sensitivity to changes in the foreign exchange rate and in the interest rates from aspect of the banking activities portfolio. In due course, the scenarios which take into consideration the risk from the change of the foreign exchange rate estimate the effect of the possible appreciation and depreciation of the Denar foreign exchange rate in relation to other currencies, and at all other factors unchanged, the effect is observable through the realized foreign exchange gain/loss. On the other hand, the purpose of the stress test analysis of the interest rate risk in the bank's portfolio of activities is to examine the sensitivity of the Bank balance sheets to the interest rate changes, by examining the influence of interest shocks in the assumed scenarios on the net interest income.

In both sensitivity analyses, the change in capital adequacy is estimated through the effect of scenarios over the amount of own funds (if assuming that the profit is zero), and by that also over the capital adequacy of the Bank.

The table presents analysis of assets and liabilities sensitivity to market risk changes as at 31 December 2015 and 31 December 2014.

- 2. RISK MANAGEMENT (continued)
- 2.3 Market risk (continued)
- 2.3.1 Sensitivity Analysis of assets and liabilities on change in market risk(continued)
- B. Analysis of value exposed to market risk in trading portfolio

						I	n thousands of	Denars
	2015				2014			
	Balance on December 31	Average value	Highest value (maximum)	Lowest value (minimum)	Balance on December 31	Average value	Highest value (maximum)	Lowest value (minimum)
Amount exposed to risk at interest- bearing instruments	-			-				-
Amount exposed to risk at instruments in foreign								
currency	-			-	-			-
Amount exposed to risk at equity instruments	-			-	-			-
Amount (effects on netting)	-			-				-
Total	_			_	-			-

The Bank does not make analysis of the risk exposed value according to the above disclosure in Table B due to the fact that the Bank does not determine capital required for covering the market risks for the trading portfolio according to the "Decision on the methodology for determining the capital adequacy", and consequently the table referred to in this Note is not filled in.

### 2. RISK MANAGEMENT (continued)

### 2.3 Market risk (continued)

# 2.3.2 Sensitivity analysis of changes in interest rates of financial assets and liabilities (excluding trading assets)

### A Interest rate sensitivity analysis

	Currency	2015	2014
NET WEIGHTED POSITION FOR CURRENCY EUR (FKS+VKS+PKS)	EUR	100,569	22,747
NET WEIGHTED POSITION FOR CURRENCY MKD (FKS+VKS+PKS)	MKD	284,139	43,321
NET WEIGHTED POSITION FOR CURRENCY MKDcIEUR (FKS+VKS+PKS)	MKDclEUR	620,794	399,097
NET WEIGHTED POSITION FOR other CURRENCIES (FKS+VKS+PKS)	Other	3,439	(3,269)
TOTAL WEIGHTED VALUE – CHANGE IN THE ECONOMIC VALUE OF BANK'S ACTIVITY PORTFOLIO		1,008,941	461,896
OWN FUNDS TOTAL WEIGHTED VALUE / OWN FUNDS		10,335,475 <b>9,76%</b>	9,344,389 <b>4,94%</b>

### 2. RISK MANAGEMENT (continued)

- 2.3 Market risk (continued)
- 2.3.2 Sensitivity analysis of changes in interest rates of financial assets and liabilities (excluding trading assets) (continued)
- B. Analysis of reconciliation of interest rates

In thousands of Denars	up to 1 month	from 1 to 3 months	from 3 to 12 months	from 1 to 2 years	from 2 to 5 years	over 5 years	Total interest bearing assets /liabilities
December 31, 2015							
ASSETS							
Cash and cash equivalents	8,288,036	-	-	-	-	-	8,288,036
Financial assets at fair value through profit and loss account designated							
as such at initial recognition	-	-	-	-	-	-	-
Loans and receivables from banks	2 420 220	4 457 167	-	2 174 561	2 104 122	122,012	122,012
Loans and receivables from other customers	2,430,329	4,457,167	39,004,246	2,174,561	3,194,133	4,229,377	55,489,813
Investments in securities Other interest-sensitive unstated assets	99,879	2,691,541	6,743,178	850,000	-	-	10,384,598
Total interest-sensitive financial assets	10,818,244	7,148,708	45,747,424	3,024,561	3,194,133	4,351,389	74,284,459
Total interest-sensitive infancial assets	10,010,244	7,140,700	45,747,424	3,024,301	3,174,133	4,551,567	74,204,437
<b>LIABILITIES</b> Financial liabilities at fair value through profit and loss account designated as such at initial recognition				_	_		_
Deposits of banks	730,711	_	_	_	_	_	730,711
Deposits of other customers	30,315,167	4,196,955	28,286,415	3,480,592	477,622	68,085	66,824,836
Issued debt securities		1,-2 2,2 2 2		-,,-			
Borrowings	63,363	-	132,892	186,589	178,387	33,537	- 594,768
Subordinated liabilities and hybrid instruments	-	-		-	-	-	-
Other unspecified interest-sensitive liabilities	-	-	_	_	_	_	-
Total interest-sensitive financial liabilities	31,109,241	4,196,955	28,419,307	3,667,181	656,009	101,622	68,150,315
Net - balance position							
Off-balance sheet interest-sensitive assets positions Off-balance sheet interest-sensitive liabilities positions Net positions - off-balance sheetposition	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Total net-position	(20,290,997)	2,951,753	17,328,117	(642,620)	2,538,124	4,249,767	6,134,144

### 2. RISK MANAGEMENT (continued)

- 2.3 Market risk (continued)
- 2.3.2 Sensitivity analysis of changes in interest rates of financial assets and liabilities (excluding trading assets) (continued)
- B. Analysis of reconciliation of interest rates(continued)

In thousands of Denars	up to 1 month	from 1 to 3 months	from 3 to 12 months	from 1 to 2 years	from 2 to 5 years	over 5 years	Total interest bearing assets /liabilities
December 31, 2014							
ASSETS							
Cash and cash equivalents	9,927,477	99,757	-	-	-	-	10,027,234
Financial assets at fair value through profit and loss account designated							
as such at initial recognition	-	-	-	-	-	-	-
Loans and receivables from banks	10,829	30,944	55,197	-	-	145,434	242,404
Loans and receivables from other customers	21,188,046	2,127,977	21,073,118	1,566,158	2,744,360	2,520,929	51,220,588
Investments in securities	131,914	1,889,404	6,510,885	3,119,409	-	-	11,651,612
Other interest-sensitive unstated assets							
Total interest-sensitive financial assets	31,258,266	4,148,082	27,639,200	4,685,567	2,744,360	2,666,363	73,141,838
LIABILITIES Financial liabilities at fair value through profit and loss account designated as such at initial recognition Deposits of banks Deposits of other customers Issued debt securities Borrowings Subordinated liabilities and hybrid instruments Other unspecified interest-sensitive liabilities Total interest-sensitive financial liabilities	293,126 30,659,388 - 80,634 - - 31,033,148	4,710,055 - 2,766,663 - 7,476,718	25,267,041 - 155,115 - - 25,422,156	4,423,365 163,052 - - - - - - - - - - - - - - - -	425,817 - 277,095 - - - - 702,912	123,577 - 26,968 - - 150,545	293,126 65,609,243 702,864 2,766,663 
Net - balance position							
Off-balance sheet interest-sensitive assets positions Off-balance sheet interest-sensitive liabilities positions Net positions - off-balance sheetposition	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Total net-position	225,118	(3,328,636)	2,217,044	99,150	2,041,448	2,515,818	3,769,942

## 2. RISK MANAGEMENT (continued)

### 2.3 Market risk (continued)

## 2.3.3 Currency risk

#### In thousands of Denars 31 December 2015

	MKD	EUR	USD	Other currency	Total
MONETARY ASSETS					
Cash and cash equivalents	10,586,328	3,798,115	975,377	1,536,416	16,896,236
Trading assets	-	2,379	327,602	-	329,981
Financial assets at fair value through the income statement					
determined as such at initial recognition	-	-	-	-	-
Derivative assets held for risk management	-	-	-	-	-
Placement with, and loans to banks	-	4,638	165,276	2,288	172,202
Placement with and loans to customers	30,847,881	23,563,870	1,164,108	-	55,575,859
Investments in securities	9,624,292	864,348	-	-	10,488,640
Investments in affiliated companies	-	-	-	-	-
Receivables for income tax (current)	-	-	-	-	-
Other receivables	127,888	3,716	181	124	131,909
Collateralized assets	-	-	-	-	-
Deferred tax assets					
Total monetary assets	51,186,389	28,237,066	2,632,544	1,538,828	83,594,827
MONETARY LIABILITIES					
Trading liabilities Financial liabilities at fair value through the income	-	-	-	-	-
statement determined as such at initial recognition	-	-	_	-	-
Derivative liabilities held for risk management	_	_	_	_	_
Deposits from banks	_	596,321	113,851	21,777	731,949
Deposits from customers	39,256,869	24,251,757	2,088,554	1,506,558	67,103,738
Issued Debt Securities	-	- 1,201,707	_,000,00	-	-
Borrowings	166,241	579,359	_	_	745,600
Subordinated debt	100,211	-	_	_	7 13,000
Income tax payable (current)	76,451	_	_	_	76,451
Deferred tax liabilities	70,131	_	_	_	70,131
Other liabilities	1,180,938	351,917	409,226	59	1,942,140
Total monetary liabilities	40,680,499	25,779,354	2,611,631	1,528,394	70,599,878
Total monetary natimites	40,000,477	<u> </u>	2,011,031	1,020,074	10,077,010
N.A. maritim	10 505 900	2 457 712	20.012	10 424	12 004 049
Net – position	10,505,890	2,457,712	20,913	10,434	12,994,949

## 2. RISK MANAGEMENT (continued)

### 2.3 Market risk (continued)

## 2.3.3 Currency risk (continued)

#### In thousands of Denars 31 December 2014

	MKD	EUR	USD	Other currency	Total
MONETARY ASSETS					
Cash and cash equivalents	12,615,462	3,956,933	538,645	1,348,339	18,459,379
Trading assets	-	9,053	283,950	-	293,003
Financial assets at fair value through the income					
statement determined as such at initial recognition	-	-	-	-	-
Derivative assets held for risk management	-	-	-	-	-
Placement with, and loans to banks	-	98,573	150,535	2,557	251,665
Placement with and loans to customers	25,642,337	24,576,191	1,189,767	-	51,408,295
Investments in securities	10,436,354	1,328,796	-	-	11,765,150
Investments in affiliated companies	-	-	-	-	-
Receivables for income tax (current)	-	-	-	-	-
Other receivables	120,188	21,029	436	133	141,786
Collateralized assets	-	-	-	-	-
Deferred tax assets	-	-	-	-	-
Total monetary assets	48,814,341	29,990,575	2,163,333	1,351,029	82,319,278
MONETARY LIABILITIES					
Trading liabilities	-	-	-	-	-
Financial liabilities at fair value through the income					
statement determined as such at initial recognition	-	-	-	-	-
Derivative liabilities held for risk management	-	-	<del>-</del>	-	<del>-</del>
Deposits from banks	-	11,786	257,080	24,315	293,181
Deposits from customers	38,455,610	24,271,400	1,869,879	1,309,669	65,906,558
Issued Debt Securities	-	-	-	-	-
Borrowings	172,181	682,667	-	-	854,848
Subordinated debt	-	2,775,970	-	-	2,775,970
Income tax payable (current)	172,729	-	-	-	172,729
Deferred tax liabilities	-	-	-	-	-
Other liabilities	965,974	342,107	3,575	59	1,311,715
Total monetary liabilities	39,766,494	28,083,930	2,130,534	1,334,043	71,315,001
Not position	0.045.045	1.006.64	(0.410)	04.077	11 020 025
Net – position	9,047,847	1,906,645	(9,410)	84,955	11,030,037

#### 3. CAPITAL ADEQUACY

#### Capital management

The Bank's objectives when managing capital, which is a broader concept than the 'equity' presented in the balance sheet, are:

- to comply with the capital requirements set by NBRM;
- to safeguard the Bank's ability to continue as a going concern so that it can continue providing returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support further successful activity.

Capital adequacy and the use of regulatory capital are monitored regularly by the Bank's management, employing techniques based on the directives set by the regulator, for supervisory purposes. The required information is sent to NBRM on a quarterly basis.

The Bank's regulatory capital (own funds) is divided into two tiers:

- Tier 1 capital: share capital, retained earnings limited for distribution among shareholders and reserves created by retained earnings. The Bank's uncovered loss from previous years, the current loss, purchased equity shares, intangible assets, difference between the amount of required and the conducted impairment/ special reserve and unrealized loss from equity instruments available for sale are deducted in arriving at Tier 1 capital; and
- Tier 2 capital: qualifying subordinated loan, cumulative preferred shares and premium from cumulative preferred shares sold, revaluation reserves of 80% from unrealized loss from revaluation of equity and debt instruments available for sale, measures according to the objective value, hybrid capital instruments.

Investments in banks, financial institutions, insurance companies and reinsurance companies are deducted from Tier 1 and Tier 2 capital to determine the regulatory capital.

The Bank is calculating capital adequacy ratio based on the National Bank of the Republic of Macedonia Decision on the methodology for determining the capital adequacy, in which the manner for calculating the capital required for banks to cover the credit risk, operational risk, market risks and the currency risk is prescribed.

The calculaiton of the capital required for covering the credit risk is based on the so called standardized appropach according to Basel II. The Bank is obliged to distribute the on-balance sheet and off-balance sheet claims in appropriate categories of exposure and to provide them with a risk weight depending on the credit quality degree of the debtor or the claim. Capital to cover the operational risk is also calculated according standardized approach. The calculation of the capital for currency risk is to the net amount of aggregate foreign currency position taking into consideration the impairment. The Bank is not obliged to determine and dispose of the capital required for covering the market risks.

### 3. CAPITAL ADEQUACY (continued)

#### Own assets

The table below presents a survey of the Statement of own assets (Form OA) prepared in accordance with the Instructions on implementing the Decision on the methodology of determining the capital adequacy according to the applicable prescribed regulations of NBRM on December 31, 2015 and 2014.

	In thousands of Denar		
	current	previous	
	year	year	
	2015	2014	
Paid and registered ordinary and non-cumulative preferred			
shares and their premium	3,511,242	3,511,242	
Nominal value	3,511,242	3,511,242	
Nominal value of common shares	3,511,242	3,511,242	
Nominal value of non-cumulative preferred shares	-	-	
Premium	-	-	
Premium under ordinary shares	-	_	
Premium under non-cumulative preferred shares	-	-	
Reserves and retained profit or loss	6,755,942	4,596,589	
Reserve fund	830,290	830,290	
Retained earnings restricted for distribution to shareholders	5,925,652	3,766,299	
Accumulated loss from previous years	-	_	
Current profit	-	-	
Positions as a result of consolidation	-	-	
Minority share	-	-	
Reserves under foreign exchange gains/losses	-	-	
Other differences	-	-	
Deductible items	(23,983)	(23,983)	
Loss at the year-end or current loss	-	-	
Purchased own shares	-	_	
Intangible assets	-	-	
Difference between the amount of required and made			
impairment/special reserves	-	-	
Amount of allocated impairment and special reserves as a result			
of accounting delay	-	-	
Unrealized loss from own instruments available for sale	(23,983)	(23,983)	
Other deducted items			
Initial capital	10,243,201	8,083,848	

## 3. CAPITAL ADEQUACY (continued)

Own assets (continued)

	In thousan current year 2015	ds of Denars previous year 2014
Additional capital I		
Paid-in and subscribed cumulative preferred shares and		
premium under these shares	90,978	90,978
Nominal value	90,978	90,978
Premium	-	-
Revaluation reserves	1,296	1,416
Hybrid capital instruments	-	-
Subordinated instruments	-	1,168,147
Amount of cumulative preferred shares and subordinated		
instruments that can be part of the additional capital I	90,978	1,259,125
Additional capital I	92,274	1,260,541
Investments in capital of other banks or financial institutions that are over 10% of the capital of those institutions Investments in subordinated and hybrid capital instruments and other instruments of the aforementioned institutions Aggregate amount of investments in capital, subordinated and hybrid instruments and other instruments that exceeds 10% of of initial and additional capital Investments in financial instruments issued by insurance and reinsurance companies and pension fund management companies Amount for exceeding the limits for investments in non-financial institutions Positions as a result of consolidation (negative amounts)  Deductible items Initial capital after deductions Additional capital I after deductible items	- - - - 10,243,201 92,274	- - - - 8,083,848 1,260,541
OWN ASSETS	10,335,475	9,344,389
- · · · · · · · · · · · · · · · · · · ·	= 3,000,	- ,,,-

### 3. CAPITAL ADEQUACY (continued)

#### Own assets (continued)

#### Capital adequacy ratio

The table below gives an overview of the Report of the rate of capital adequacy (Form CA) prepared in accordance with the Guidelines for implementation of the Decision on the methodology for determining the capital adequacy according to the applicable prescribed regulations from NBRM as at December 31, 2015 and 2014.

current p	revious
year 2015	year 2014
	-
Credit risk weighted assets	
	,878,288
Capital required for covering the credit risk 51,328,942 48	,478,603
Currency risk weighted assets	
•	,972,632
Aggregate foreign currency position -	-
Net position in gold 198,501	157,811
Capital required for covering the currency risk 2,481,264	,972,632
Operational risk weighted assets	
Capital required for covering the operational risk by applying	
the basic indicator approach -	-
Capital required for covering the operational risk by applying	
the standardized approach 556,737	534,233
Operational risk weighted assets 6,959,207	5,677,908
Other risk weighted assets	
Capital required for covering the risk of changes in the commodity	
prices -	-
Capital required for covering the market risks	-
Capital required for covering the positional risks	-
Capital required for covering the specific risk of investments in debt	
instruments - Capital required for covering the general risk of investments in debt	-
instruments -	_
Capital required for covering the specific risk of investments in equity	
instruments -	-
Capital required for covering the general risk of investments in equity	
instruments -	-
Capital required for covering the settlement/delivery risk	-
Capital required for covering the counterparty risk	-
Capital required for covering the exceeding of exposure limits -	-
Capital required for covering the market risks of option positions - Capital required for covering other risks -	-
Other risk weighted assets	
	,129,143
• •	,570,332
	,344,389
Capital adequacy ratio 17,01%	16,36%

### 4. SEGMENT REPORTING

### A. Operating segments

In thousands of Denars December 31, 2015

	Retail banking	Corporate banking	Investme nt banking	All other significant operating segments	Unalloca ted	Total
Net interest income /(expense) Net fees and commissions income /	1,834,293	1,537,203	(377)	(430)	-	3,370,689
(expense)	453,985	480,763	353	-	-	935,101
Net trading income Net income from other financial	-	-	-	-	-	-
instruments recorded at fair value	-	-	-	13,307	-	13,307
Other operating income	187,095	92,530	196	-	41,290	321,111
Income realized between segments					·	
Total income by segments	2,475,373	2,110,496	172	12,877	41,290	4,640,208
Allowance for impairment of financial						
assets, on net basis	64,249	(579,505)	-	5,025	-	(510,231)
Impairment loss of non-financial assets, on net-basis	(9,382)	(63,874)	-	-	· <u>-</u>	(73,256)
Depreciation	(47,315)	(60,071)	-	(142)	(1,317)	(108,845)
Restructuring costs Costs for investment in property and	-	-	-	-	-	-
equipment	-	-	-	-	-	-
Other expenses	(1,215,905)	(576,067)		(1,326)		(1,805,938)
Total expenses by segments	(1,208,353)	(1,279,517)		3,557	(13,957)	(2,498,270)
Financial result by segment	1,267,020	830,979	172	16,434	27,333	2,141,938
Income tax	-	-	-	-	-	(225,239)
Profit/(loss) for the financial year	1,267,020	830,979	172	16,434	27,333	1,916,699
Total assets by segment	34,661,719	39,405,290	10,818,621	-	-	84,885,630
Unallocated assets per segment	-	-	-	-	-	
Total assets						84,885,630
Total liabilities by segment	34,848,316	35,919,480	-	-	-	70,767,796
Unallocated liabilities by segment	-	-	-	-	-	
Total liabilities						70,767,796

## 4. SEGMENT REPORTING (continued)

### A. Operating segments (continued)

In thousands of Denars December 31, 2014

	Retail banking	Corporate banking	Investme nt banking	All other significant operating segments	Unalloca ted	Total
Net interest income /(expense) Net fees and commissions income /	425,577	2,090,099	614,998	(140)	-	3,130,534
(expense)	418,858	531,758	1,225	11,671	-	963,512
Net trading income Net income from other financial	-	-	-	-	-	-
instruments recorded at fair value	-		41,874	-		41,874
Other operating income	176,857	31,808	-	-	80,608	289,273
Income realized between segments						
Total income by segments	1,021,292	2,653,665	658,097	11,531	80,608	4,425,193
Allowance for impairment of financial						
assets, on net basis	67,086	(701,731)	_	2,695	_	(631,950)
Impairment loss of non-financial assets, on						
net-basis	(45,357)	(42,883)	-	-	(23,284)	(111,524)
Depreciation	(48,576)	(61,669)	-	(142)	(1,353)	(111,740)
Restructuring costs	-	-	-	-	-	-
Costs for investment in property and equipment						
equipment	-	-	-	-	-	-
Other expenses	(818,021)	(1,036,588)		(2,392)	(22,794)	(1,897,795)
<b>Total expenses by segments</b>	(844,868)	(1,842,871)		161	(47,431)	(2,735,009)
Financial result by segment	176,424	810,794	658,097	11,692	33,177	1,690,184
Income tax	, -	-		-	_	(177,841)
Profit/(loss) for the financial year	176,424	810,794	658,097	11,692	33,177	1,512,343
•						
Total assets by segment	32,198,814	39,444,115	2,058,153	_	_	83,701,082
Unallocated assets per segment	-	-	-	-	-	-
Total assets						83,701,082
Total liabilities by segment	49,607,776	21,892,321	-	-	-	71,500,097
Unallocated liabilities by segment	-	-	-	-	-	
Total liabilities					;	71,500,097

## 4. SEGMENT REPORTING (continued)

### B. Concentration of total revenue and expenses by customers

						ls of Denars
	Retail banking	Corporate banking	Investment banking	All other significant operating segments	Unallocated	Total
Current year, 2015						
Customer 1						
Income	1,499	127,503	-	-	-	129,002
(Expenses)	(12,977)	(47,414)	-	-	-	(60,391)
Customer 2						
Income	1,378	99,006	_	-	_	100,384
(Expenses)	(7,686)	(31,061)	-	-	-	(38,747)
Customer 3						
Income	1,299	90,188	-	-	-	91,487
(Expenses)	(7,662)	(30,829)	-	-	-	(38,491)
Customer 4						
Income	1,268	89,939	_	_	_	91,207
(Expenses)	(5,866)	(23,191)	-	-	-	(29,057)
Customer 5						
Income	1,235	42,912	_	_	_	44,147
(Expenses)	(5,202)	(21,483)				(26,685)
Total by segment	(32,714)	295,570			<u> </u>	262,856
Previous year, 2014 Customer 1						
Income	1,459	168,402	-	-	-	169,861
(Expenses)	(8,958)	(73,225)	-	-	-	(82,183)
Customer 2						
Income	1,425	135,323	_	-	_	136,748
(Expenses)	(8,346)	(51,641)	-	-	-	(59,987)
Customer 3						
Income	1,402	127,304	-	-	-	128,706
(Expenses)	(8,328)	(34,351)	-	-	-	(42,679)
Customer 4						
Income	1,346	104,917	_	-	-	106,263
(Expenses)	(6,978)	(28,008)	-	-	-	(34,986)
Customer 5						
Income	1,298	52,793	-	-	-	54,091
(Expenses)	(6,926)	(20,346)				(27,272)
<b>Total by segment</b>	(32,606)	381,168				348,562

### STOPANSKA BANKA AD - SKOPJE

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2015

## 4. SEGMENT REPORTING(continued)

### C. Geographic areas

In thousands of Denars December 31, 2015

	Republic of Macedonia	Member countries of European Union	Europe (other)	Member- countries of OECD (without European Member- countries of OECD)	Other	Unallocat ed	Total
Current year, 2015							
Total income	5,642,388	108,407	53,190	65,430	-	-	5,869,415
Total assets	81,602,716	1,567,616	769,148	946,150			84,885,630
Previous year, 2014							
Total income	5,851,762	138,972	37,192	29,010	-	-	6,056,936
Total assets	80,865,769	1,920,467	513,949	400,897	-	_	83,701,082

### 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

### A. Fair value of financial assets and liabilities

	December	31, 2015	In thousands of December 31, 2014			
	Carrying amount	Fair Value	Carrying amount	Fair Value		
Financial assets						
Cash and cash equivalents	16,896,236	16,896,236	18,459,379	18,459,379		
Trading assets	329,981	329,981	293,003	293,003		
Financial assets at fair value through						
income statement, determined as such upon						
initial recognition	-	-	-	-		
Derivative assets held for risk management	-	-	-	-		
Placement with, and loans to banks	172,202	172,202	251,665	251,665		
Placement with, and loans to other						
customers	55,575,859	55,575,859	51,408,295	51,408,295		
Investment securities	10,488,640	10,488,640	11,765,150	11,765,150		
Investments in affiliated companies	-	-	-	-		
Receivables for income tax (current)	-	-	-	-		
Other receivables	131,909	131,909	141,786	141,786		
Collateralized assets	-	-	-	-		
Differed tax assets						
-	83,594,827	83,594,827	82,319,278	82,319,278		
Financial liabilities						
Liabilities for trading	_	_	_	_		
Financial liabilities at fair value through						
income statement, determined as such upon						
initial recognition	_	_	_	_		
Derivative liabilities held for risk						
management	-	-	-	-		
Deposits from banks	731,949	731,949	293,181	293,181		
Deposits from other customers	67,103,738	67,103,738	65,906,558	65,906,558		
Issued debt securities	-	-	-	-		
Borrowings	745,600	745,600	854,848	854,848		
Subordinated debt	-	-	2,775,970	2,775,970		
Income tax liabilities (current)	76,451	76,451	172,665	172,665		
Differed tax liabilities	-	-	-	-		
Other liabilities	1,942,140	1,942,140	1,311,715	1,311,715		
<u>-</u>	70,599,878	70,599,878	71,314,937	71,314,937		

### 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

### B. Levels of fair value of financial assets and liabilities, measured at fair value

### B.1 Levels of fair value of financial assets and liabilities, measured at fair value

			In thousands of Denars				
	Note	Level 1	Level 2	Level 3	Total		
Current year, 2015 Financial assets measured at fair value Trading assets Financial assets at fair value through	19	329,981	-	-	329,981		
income statement, determined as such upon initial recognition  Derivative assets	20	-	-	-	-		
held for risk management Investments in securities	21	-	-	-	-		
available for sale	23.1	53,421		13,817	67,238		
Total		383,402		13,817	397,219		
Financial liabilities							
Liabilities for trading Financial liabilities at fair value through income statement, determined as such upon	32	-	-	-	-		
initial recognition  Derivative liabilities held for risk	33	-	-	-	-		
management	21						
Total				-	<u>-</u>		
Previous year, 2014 Financial assets measured at fair value Trading assets Financial assets at fair value through income statement, determined as such	19	293,003	-	-	293,003		
upon initial recognition Derivative assets	20	-	-	-	-		
held for risk management Investments in securities	21	-	-	-	-		
available for sale	23.1	52,681		24,407	77,088		
Total		345,684		24,407	370,091		
Financial liabilities Liabilities for trading Financial liabilities at fair value through	32	-	-	-	-		
income statement, determined as such upon initial recognition  Derivative liabilities held for risk	33	-	-	-	-		
management	21						
Total		<u> </u>			<u>-</u>		

## 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

### B. Level of fair value of financial assets and liabilities, measured at fair value (continued)

#### **B.2** Transfers between fair value level 1 and 2

	Current y	ear, 2015	Previous year,2014		
	Transfers	Transfers	Transfers	Transfers	
	from level 1	from level 2	from level 1	from level 2	
	to level 2	to level 1	to level 2	to level 1	
Financial assets measured at fair value Trading assets Financial assets at fair value through income statement, determined as such upon initial recognition Derivative assets held for risk management Investments in securities, available for sale	- - - -	- - - -	- - -	- - - -	
Total					
Financial liabilities					
Liabilities for trading	-	-	-	-	
Financial liabilities at fair value through income					
statement, determined as such upon initial recognition	-	-	-	-	
Derivative liabilities held for risk management					
Total	_				

### STOPANSKA BANKA AD - SKOPJE

### NOTES TO THE FINANCIAL STATEMENTS December 31, 2015

### 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

- B. Levels of fair value of financial assets and liabilities, measured at fair value (continued)
- B.3 Reconciliation of the Movements in Fair Values Measured at Level 3 During the Year

	Assets for trading	Financial assets at fair value through profit and loss account designated as such at initial recognition	Investments in securities available –for- sale	Total assets	Liabilities for trading	In thousands of I Financial assets at fair value through profit and loss account designated as such at initial recognition	
Balance at January 1, 2014	uaung	recognition		10tal assets	uaung	recognition	Total habilities
Profit/(loss) recognized in:							
- Income Statement		_	_	_	_	_	_
- Other income /(loss) in the period not recognized							
in the Income Statement			-	_	_	_	_
Purchased financial assets in the period			-	-	-	_	_
Sold financial assets in the period			-	-	-	-	-
Issued financial instruments in the period			-	-	-	-	-
Paid financial instruments in the period			-	-	-	-	-
Re-classified financial instruments to/from Level 3			-	-	-	-	-
Re-classified in loans and claims		<u> </u>					<u> </u>
Balance at December 31, 2014		<u> </u>					<u> </u>
Total profit /(loss) recognized in the Income Statement							
for the financial assets and liabilities that are held							
on December 31, 2014	-	<u> </u>					· ——
Polones et January 1, 2015							
Balance at January 1, 2015 Profit/(loss) recognized in:							
- Income Statement		_	_	_	_	_	_
- Other income /(loss) in the period not shown							
in the Income Statement			_	_	_	_	_
Purchased financial assets in the period			-	_	-	_	-
Sold financial assets in the period			-	-	-	-	-
Issued financial instruments in the period			-	-	-	-	-
Paid financial instruments in the period			-	-	-	-	-
Re-classified financial instruments to/from Level 3			-	-	-	-	-
Re-classified in loans and claims		<u> </u>				-	<u> </u>
Balance at December 31, 2015		<u>-</u>		<u> </u>		<u> </u>	<u> </u>
Total profit /(loss) recognized in the Income Statement							
for the financial assets and liabilities that are held							
on December 31, 2015							-

In thousands of Danars

#### 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

# B Levels of fair value of financial assets and financial liabilities, measured at fair value (continued)

#### a) Cash and cash equivalents

The carrying amount of cash and cash equivalents equals their fair values as they include cash and nostro accounts representing unrestricted demand deposits and placements with NBRM, which mature *shortly*.

#### b) Held-for-trading financial assets

Fair value as determined by reference to market prices equal to their carrying amount.

#### c) Placement with, and loans to banks

The majority of the time deposits represent overnight deposits. The fair value of the overnight deposits and demand placements with banks is their carrying amount. The smaller portion of the time deposits are fixed interest bearing deposits, the estimated fair value of which is determined based on discounting cash flow using interest rates for similar placements.

#### d) Placements with and loans to customers

Loans are net of provisions for impairment. The major part of the loans to customers is with floating interest rate (over 95%). The remaining part of the loans with fixed interest rate relates to "teaser loans", for which the fair value is estimated by the Bank based on the discounted cash flow.

#### e) Investment in securities

The fair value of investments in held-to-maturity financial assets is their carrying amount having regard to the fact that their carrying amount is determined on the basis of discounted cash flows. The fair value of investments in available-for-sale financial assets is determined on the basis of quoted market prices or amounts derived from cash flow models. Consequently, their fair value is their carrying amount.

#### f) Other receivables

Other receivables approximate their fair value as they will mature shortly.

#### g) Deposits from banks

The fair value of demand and time deposits is their carrying amount.

#### h) Deposits from other customers

The fair value of demand deposits and time deposits with floating interest rate is their carrying amount. The estimated fair value of the deposits with fixed interest rate is based on discounted cash flows using the interest rate for similar deposits with similar maturity.

### 5. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

# B Levels of fair value of financial assets and financial liabilities, measured at fair value (continued)

### *i)* Loans payable (including subordinated debt)

Subordinated debt represents the major part of this position. This loan is with floating interest rate. The remaining part relates to the loans from specific sources for which the market interest rate can not be reliably determined, taking into consideration the fact that there are no similar instruments on the market.

#### j) Other liabilities

Other liabilities approximate their fair value as they will mature shortly.

### 6. NET INTERESTINCOME/(EXPENSE)

#### A. Structure of interest income and expenses by category of financial instruments

	In thousands of Denar		
	Current	Previous	
	year	year	
_	2015	2014	
Interest income			
Cash and cash equivalents	179,408	232,295	
Financial assets at fair value through income statement,			
determined as such upon initial recognition	-	-	
Derivative assets held for risk management	-	-	
Placements with and loans to banks	18,499	21,525	
Placements with and loans to customers	3,857,991	3,830,193	
Investments in securities	279,343	388,843	
Other receivables	6,689	12,735	
(Allowance for impairment of income interest, on net-basis)	(46,518)	(70,342)	
Collected previously written-off interest	205,897	257,466	
Total interest income	4,501,309	4,672,715	
Interest expense			
Financial liabilities at fair value through income statement,			
determined as such upon initial recognition	-	-	
Derivative liabilities held for risk management	-	-	
Deposits from banks	2,691	-	
Deposits from other customers	1,062,767	1,451,854	
Issued debt securities	-	-	
Borrowings	8,968	9,960	
Subordinated debt	52,552	75,014	
Other liabilities	3,642	5,353	
Total interest expense	1,130,620	1,542,181	
Net interest income / (expense)	3,370,689	3,130,534	

### 6. NET INTERESTINCOME/(EXPENSE) (continued)

### B. Sector analysis of interest income and expenses by sector

	In thousands of Denars current previou		
	year 2015	year 2014	
Interest income			
Non-financial companies	1,181,474	1,181,074	
Government	279,512	389,034	
Non-profit institutions servicing households	200	290	
Banks	18,550	22,055	
Other financial companies (non-banking)	183,660	241,698	
Households	2,678,527	2,651,440	
Non-residents	6	-	
(Allowance for impairment of interest income, on net-basis)	(46,518)	(70,342)	
Collected previously written-off interest	205,897	257,466	
Total interest income	4,501,308	4,672,715	
Interest expense			
Non-financial companies	120,208	206,367	
Government	2,454	3,966	
Non-profit institutions servicing households	5,198	10,888	
Banks	9,572	8,198	
Other financial companies (non-banking)	28,846	29,561	
Households	898,801	1,192,245	
Non-residents	65,541	90,956	
Total interest expense	1,130,620	1,542,181	
Net interest income / (expense)	3,370,688	3,130,534	

### 7. NET FEE AND COMMISSION INCOME/(EXPENSE)

### A. Structure of fee and commission income and expenses by financial activity

	In thousan current year 2015	ds of Denars previous year 2014
Fee and commission income	<del></del> .	
Financing	116,217	103,811
Payment operations		
domestic	314,702	354,367
international	91,312	87,814
L/Cs and L/Gs	64,186	68,069
Brokerage operations	1,296	1,556
Asset management	386	431
Commission and creditor activities	-	-
Issue of securities	-	-
Card operations	367,703	349,708
Deposit operations	1,175	1,233
Renting safe-deposit-boxes	6,825	7,886
Third party accounts collection	9,945	10,727
Other	59,941	67,472
Total fee and commission income	1,033,688	1,053,074
Fee and commission expense		
Financing	-	-
Payment operations		
domestic	71,690	64,654
international	18,918	15,670
L/Cs and L/Gs	-	-
Brokerage operations	118	246
Asset management	-	-
Commission and creditor activities	-	-
Issue of securities	-	-
Other	7,861	8,992
Total fee and commission expense	98,587	89,562
Net fee and commission income / (expense)	935,101	963,512

## 7. NET FEE AND COMMISSION INCOME/(EXPENSE) (continued)

### B. Sector analysis of fee and commission income and expense

	In thousands of Denars			
	current	previous		
	year	year		
	2015	2014		
Fee and commission income				
Non-financial companies	534,450	582,545		
Government	4,098	3,291		
Non-profit institutions servicing households	126	155		
Banks	16,304	19,278		
Other financial companies (non-banking)	-	-		
Households	454,299	421,317		
Non-residents	24,411	26,488		
Total fee and commission income	1,033,688	1,053,074		
Fee and commission expense				
Non-financial companies	5,646	5,575		
Government	-	-		
Non-profit institutions servicing households	-	_		
Banks	68,529	57,995		
Other financial companies (non-banking)	24,412	25,992		
Non-residents (	-	-		
Total fee and commission expense	98,587	89,562		
Net fee and commission income / (expense)	935,101	963,512		

### 8. NET TRADING INCOME

	In thousands of Denars		
	current	previous	
	year	year	
	2015	2014	
Trading assets			
Profit /(loss) from the changes in fair value of debt securities, on			
net-basis			
realized	6	-	
unrealized	(2,655)	(2,795)	
Profit /(loss) from the changes in fair value of equity instruments,			
on net basis			
realized	-	-	
unrealized	11,531	39,969	
Income from dividend from trading assets	1,670	1,462	
Income from interest from trading assets	2,755	3,238	
Trading liabilities			
Profit /(loss) from the changes in fair value of debt securities, on			
net-basis			
realized	-	-	
unrealized	-	-	
Profit /(loss) from the changes in fair value of trading deposits, on			
net-basis			
realized	-	_	
unrealized	-	_	
Profit /(loss) from the changes in fair value of other financial			
liabilities for trading, on net-basis			
realized	-	_	
unrealized	-	_	
Expenses for interest from financial liabilities held for trading	-	_	
Profit /(loss) from the changes in fair value of derivatives held			
for trading, on net-basis			
realized	_	_	
unrealized	-	_	
Net trading income	13,307	41,874	

# 9. NET INCOME FROM OTHER FINANCIAL INSTRUMENTS CARRIED AT FAIR VALUE

	In thousands of Den		
	current	previous	
	year	year	
	2015	2014	
Financial assets at fair value through the income statement			
determined as such at initial recognition			
Profit / (loss) from the changes in fair value of debt securities, on net basis			
realized	-	-	
unrealized	-	-	
Profit / (loss) from the changes in fair value of equity instruments, on net basis			
realized	-	-	
unrealized	-	-	
Income from dividend from financial assets at fair value through			
the income statement	-	-	
Profit / (loss) from the changes in fair value of loans and claims at fair value through the income statement, on net basis			
realized	-	-	
unrealized	-	-	
Financial liabilities at fair value through the income statement			
determined as such at initial recognition			
Profit / (loss) from the changes in fair value of debt securities, on net basis			
realized	-	-	
unrealized	-	-	
Profit / (loss) from changes in fair value of deposits at fair value through the income statement, on net-basis			
realized	-	-	
unrealized	-	-	
Profit / (loss) from the changes in fair value of loan liabilities at			
fair value through the income statement, on net basis realized		_	
unrealized	_	_	
Profit / (loss) from the changes in fair value of other financial			
liabilities at fair value through the income statement, on net			
basis			
realized unrealized	-	-	
Profit / (loss) from changes in fair value of derivative held for			
risk management at fair value through the income statement, on			
net-basis			
realized	-	-	
unrealized			
Net income from other financial instruments carried at fair			
value	<u> </u>		

### 10. NET FOREIGN EXCHANGE GAINS/(LOSSES)

	In thousan	ds of Denars	
	current	previous	
	year	year	
	2015	2014	
Realized net foreign exchange gains/(losses)	94,749	105,670	
Non-realized net foreign exchange gains/(losses)	-	-	
foreign exchange gains/(losses) of adjustment of the value of			
financial assets, on net basis	5,790	5,784	
foreign exchange gains/(losses) of special reserve for off balance			
sheet exposure, on net basis	-	-	
other foreign exchange gains/(losses), on net basis	(28,869)	(31,544)	
Net foreign exchange gains/(losses)	71,670	79,910	

### 11. OTHER OPERATING INCOME

	In thousands of Denars		
	current	previous	
	year	year	
	2015	2014	
Profit from sales of assets available for sale	196	387	
Dividend from equity instruments available for sale	4,500	4,974	
Net income from investments in subsidiaries and affiliates	-	-	
Capital gain from sales of:			
property and equipment	39,496	8,719	
intangible assets	-	-	
foreclosed assets	-	-	
non-current assets held for sale and group for disposal (sale)	-	-	
Income from rent	4,079	2,005	
Income from won court disputes	18,018	13,738	
Collected previously written-off receivables	125,951	133,858	
Release of special reserves and provisions for:			
off-balance sheet credit exposures	-	-	
contingent liabilities based on court disputes	-	-	
pensions and other benefits for employees	-	-	
restructuring	-	-	
unfavourable agreements	-	-	
other provisions	-	-	
Other:			
early withdrawal of deposits of non-residents	39,614	30,307	
Revenue from insurance mediation and mortgage bets on movables in process of approving loans to individuals	1,924	2,694	
other income	15,663	12,681	
Total other operating income	249,441	209,363	

### STOPANSKA BANKA AD - SKOPJE

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2015

### 12. IMPAIRMENT LOSSES OF FINANCIAL ASSETS, NET

#### In thousands of Denars

	Placements with and loans to banks	Placements with and loans to customers	Investments in financial assets available for sale	Investments in financial assets held to maturity	Cash and cash equivalents	Fees and commissions receivables	Other receivables	Total
December 31, 2015								
Allowance for impairment, on individual basis								
Additional allowance for impairment,	2,197	850,946	-	-	8,883	8,413	8,587	879,026
(Release of allowance for impairment)	(844)	(339,146)	-	-	(8,070)	(2,921)	(12,859)	(363,840)
	1,353	511,800			813	5,492	(4,272)	515,186
Allowance for impairment, on group basis								
Additional allowance for impairment,	-	20,730	-	-	-	-	-	20,730
(Release of allowance for impairment)		(25,685)						(25,685)
		(4,955)						(4,955)
Total allowance for impairment of financial assets,								
on net-basis	1,353	506,845			813	5,492	(4,272)	510,231
December 31, 2014								
Allowance for impairment, on individual basis								
Additional allowance for impairment	22,199	888.430	_	_	23,650	7.768	18.914	960,961
(Release of allowance for impairment)	(26,394)	(260,629)	_	_	(24,220)	(2,467)	(18,797)	(332,507)
()	(4,195)	627,801			(570)	5,301	117	628,454
Allowance for impairment, on group basis								
Additional allowance for impairment	-	32,309	-	-	-	-	-	32,309
(Release of allowance for impairment)	<u>-</u> _	(28,813)						(28,813)
	-	3,496						3,496
Total allowance for impairment of financial assets,								
on net-basis	(4,195)	631,297		-	(570)	5,301	117	631,950

### STOPANSKA BANKA AD - SKOPJE

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2015

### 13. IMPAIRMENT LOSSES OF NON-FINANCIAL ASSETS, NET

1	ĺn 1	H	ากเ	บรล	md	S	of '	Den	ars

					III tilousullu	of Deliais
	Real estate and equipment	Intangible assets	Foreclosed assets	Non- current assets held for sale and group for sale	Other non- financial assets	Total
December 31, 2015						
Additional impairment loss	-	-	73,256	-	-	73,256
(Release of impairment loss)						
Total impairment loss of non-financial assets, on net-basis			73,256			73,256
December 31, 2014						
Additional impairment loss	-	-	111,524	-	-	111,524
(Release of impairment loss)	-	-	-	-	-	-
Total impairment loss of non-financial assets, on net-basis		_	111,524			111,524

### 14. PERSONNEL EXPENSES

	In thousands of Denars		
	current	previous	
	year	year	
	2015	2014	
Short-term personnel benefits			
Salaries	443,468	442,564	
Compulsory contributions for social and health insurance	215,933	212,625	
Short-term paid leaves	· _	, -	
Costs for temporary employment	18,209	14,155	
Share in profit and remuneration	, -	36	
Non-monetary benefits	_	_	
Other personnel benefits	87,211	61,066	
_	764,821	730,446	
Post retirement benefits	701,021	,,,,,,,	
Defined pension benefit plans	_	_	
Retirement benefits	_	_	
Increase of liability for defined pension benefit plans	_	_	
Increase of liability for other long-term benefits	_	_	
Other benefits upon termination of employment	_	_	
other benefits upon termination of employment			
	_	_	
Benefits due to termination of employment	43	423	
Payments to employees based on shares, settled with equity	7.5	723	
instruments			
Payments to employees based on shares, settled with monetary	_	_	
assets			
Other	31,389	26,789	
Other -		27,212	
-	31,432	21,212	
Total personnel expenses	796,253	757,658	
Total personnel expenses	796,253	757,658	

The amounts referring to provisions for retirement benefits in the amount of Denar 490 thousand (2014: Denar 833 thousand) are presented in Note 38.

	current	previous	
	year 2015	year 2014	
Average number of employees for the period	1,038	1,042	
Number of permanent employees at year-end	1,050	1,046	
Number of temporary employees at year-end	-	-	

### 15. **DEPRECIATION**

	In thousands of Denars		
	current	previous	
	year	year	
	2015	2014	
Depreciation of intangible assets			
Internally developed software	-	-	
Software acquired from external suppliers	27,545	26,732	
Other internally developed intangible assets	-	-	
Other intangible assets	-	-	
Intangible leasehold improvements	-	-	
	27,545	26,732	
Depreciation of property and equipment			
Buildings	30,308	29,968	
Means of transport	-	-	
Furniture and equipment	40,509	41,225	
Other equipment	1,063	1,799	
Other items of property and equipment	1,446	1,445	
Property and equipment leasehold improvements	7,974	10,571	
	81,300	85,008	
Total depreciation	108,845	111,740	

### 16. OTHER OPERATING EXPENSES

	In thousands of Denar		
	current	previous	
	year	year	
	2015	2014	
Losses from sale of assets available for sale			
	-	-	
Software licensing expense	-	204.240	
Deposit insurance premia	261,611	294,348	
Premia on property and employee insurance	12,172	14,385	
Materials and services	518,318	576,042	
Administrative and marketing expense	114,346	124,910	
Other taxes and contributions	3,209	4,612	
Rental expense	58,339	60,983	
Court dispute expense	6,486	9,093	
Special reserve for off-balance sheet exposure, on a net basis	5,136	2,626	
Provisions for pension and other employee benefits, on a net			
basis	490	833	
Provisions for contingent liabilities based on court disputes, on a			
net basis	6,442	1,869	
Other provisions, on a net basis	-	-	
Loss from sale of:			
property and equipment	-	-	
intangible assets	-	-	
foreclosed assets	-	-	
non-current assets held for sale and group for sale	-	-	
Other:			
business trip expense	6,927	7,180	
other costs	16,209	25,256	
Total other operating expenses	1,009,685	1,122,137	

#### 17. INCOME TAX

Α.	Expenses/	(income) bas	ed on curren	t and deferred	l income tax
----	-----------	--------------	--------------	----------------	--------------

Expenses/(income) based on current and deferred income tax	In thousand current year 2015	ds of Denars previous year 2014
Current income tax	225 220	177.041
Expenses/(income) for current income tax for the year Adjustments for previous years	225,239	177,841
Benefits from previously unrecognized tax losses, tax loans or	-	-
temporary differences from previous years	-	-
Changes in accounting policies and errors	-	-
Other		-
Defended in come ton	225,239	177,841
<b>Deferred income tax</b> Deferred income tax that arises from temporary differences for		
the year	_	_
Recognition of previous unrecognized tax losses	-	-
Changes in tax rate	-	-
Introduction of new taxes	-	-
Benefits from previously unrecognized tax losses, tax loans or		
temporary differences from previous years Other	-	_
	<u> </u>	
Total income tax expenses/(returns)	225,239	177,841
		ds of Denars
	current year	previous year
_	2015	2015
Current income tax		
Recognized in income statement	225,239	177,841
Recognized in capital and reserves	225,239	177,841
Deferred income tax	,	•
Recognized in income statement	-	-
Recognized in capital and reserves		-
<del>-</del>	<u>-</u> -	-
Total income tax expenses/(returns)	225,239	177,841

In accordance with the Income Tax Law which is in appliance for the fiscal 2014 and 2015, basis for taxation represents the realized gross profit (difference between the total income and expenditures) increased by certain costs that are not subject to taxation, or decreased by certain income, investments and similar which are not subject to taxation..

### 17. INCOME TAX (continued)

### A. Expenses/(income) based on current and deferred income tax (continued)

In accordance with the previous Law on income tax, the accumulated in distributed profit for the period from 2009 to 2013 shall be subject to taxation at the moment of its distribution.

### B. Reconciliation of the effective average tax rate with the aplicable tax rate

		In thousands		In thousands
	in %	of Denars	in%	of Denars
	current y	ear 2015	previous	year 2014
Profit/(loss) before taxation	100,00	2,141,938	100,00	1,690,184
Income tax as per applicable tax rate	10,00	214,194	10,00	169,018
Effects from different tax rates in other countries Adjustments for previous years and changes in tax	-	-	-	-
rate	-	-	-	-
Taxed income abroad	-	-	-	-
Expense unrecognized for tax purposes	0,54	11,495	0,55	9,320
Tax-exempted income	-	-	-	-
Tax exemptions unrecognized in income				
statement	-	-	-	-
Recognition of previous unrecognized tax losses Benefits from previously unrecognized tax losses,	-	-	-	-
tax loans or temporary differences from previous				
years	_	_	_	_
Changes of deferred tax	0.02	(450)	0.02	(407)
Other	0,02	(450)	0,03	(497)
Total expenses/(return) on income tax		225,239		177,841
Average effective tax rate	10,52		10,52	

## 17. INCOME TAX (continued)

### B Income tax from other gains / (losses) in the period not disclosed in the Income Statement

					In thousand	ds of Denars	
		Current year,2015			Previous year, 2014		
	Before taxation	Expenditure/ return of income tax	Less Income tax	Before taxation	Expenditure/ return of income tax	Less Income tax	
Revaluated reserve for assets available for							
sale	-	-	-	-	-	-	
Reserve for instruments for protection							
against the cash flow risk	-	-	-	-	-	_	
Reserve for instruments for protection							
against the risk of net investments in foreign	ı						
operations	-	-	-	-	-	-	
Reserve of foreign exchange differences							
from investments in foreign operations	-	-	-	-	-	-	
Share in other gains / (losses) of affiliates companies that are not shown in the Income							
Statement	-	-	-	-	-	-	
Other gains / (losses) not shown in the							
Income Statement	-	-	-	-	-	-	
Total other gains / (losses) in the period that are not shown in the Income Statement	_	-	-	_	-	-	

### 18. CASH AND CASH EQUIVALENTS

CHOIT IN CHOIT EQUIVILEEVIS	In thousands of Denai current previo	
	year 2015	year 2014
Cash on hand Accounts and deposits with NBRM, besides mandatory	1,385,231	1,335,657
FCdeposits	4,390,484	4,982,831
Current accounts and transaction deposits with foreign banks	1,838,307	1,477,781
Current accounts and transaction deposits with local banks	2,018	4,931
Treasury bills that may be traded in the secondary market	5,216,358	6,575,298
Government bills that may be traded in the secondary market	-	99,757
Time deposits up to 3 months	1,203,712	1,140,082
Other short-term highly liquid assets	338	368
Receivables based on interest	-	-
(allowance for impairment loss)	(1,426)	(613)
Included in cash and cash equivalents for the needs of the	<u> </u>	
Statement on cash flows	14,035,022	15,616,092
Mandatory FC deposits	2,818,887	2,802,187
Restricted deposits	42,327	41,100
(allowance for impairment loss)	-	-
Total	16,896,236	18,459,379
	In thousan current year 2015	nds of Denars previous year 2014
Movement of allowance for impairment		
On January 1	613	1,183
Allowance for impairment for the year	0.002	22.650
Additional allowance for impairment	8,883	23,650
(release from allowance for impairment)	(8,070)	(24,220)
(foreclosed assets based on outstanding receivables)	-	-
Effect of foreign exchange differences (Written off receivables)	<u>-</u>	
On December 31	1,426	613

Level of mandatory deposits in foreign currency is determined in the amount of 2.818.887 thousand of Denars (2014: 2,802.187 thousand of Denars) and it represents the prescribed amount of deposits allocated in accordance with the Decision on mandatory reserves with NBRM. The mandatory reserves in foreign currency are based on the average amount of deposits in foreign currencies existing during one calendar month. The reserve requirement in foreign currencies are calculated interest amount of 0,1% per annum (2014: 0,1% per annum)

### 18. CASH AND CASH EQUIVALENTS (continued)

The accounts and deposits with NBRM, except for the mandatory deposits in foreign currency in the amount of 4,390,484 thousand of Denars (2014: 4,982,831 thousand of Denars), represent mandatory reserve in Denars. On the mandatory reserves in Denars in 2014 and 2015 are not bear an interest.

Treasury bills that can be traded at the secondary market in the amount of 5,216,358 thousand of Denars (2014: 6,575,298 thousand of Denars) have been purchased from NBRM with maturity period of 35 days. Depending on maturity, interest rates on these bills are 3,25% (2014: 3,25%).

#### 19. TRADING ASSETS

#### A Structure of trading assets by type of financial instrument

	In thousands of Denar	
	current	previous
	year	year
	2015	2014
Trading securities		
Debt securities for trading		
Treasury bills for trading	-	-
Government bills for trading	-	-
Other instruments in the money market	-	-
Government bonds	-	7,485
Corporate bonds	-	-
Other debt instruments	-	-
	-	7,485
Quoted	-	7,485
Unquoted	-	-
Equity instruments for trading		
Equity instruments issued by banks	329,981	285,518
Other equity instruments	-	-
	329,981	285,518
Quoted	329,981	285,518
Unquoted	-	-
Trading derivatives		
Agreements dependant on interest rate change	-	-
Agreements dependant on exchange rate change	-	-
Agreements dependant on changes in price of securities	-	-
Other agreements that meet the IAS 39 criteria	<del>-</del> -	
Total trading assets	329,981	293,003

#### TRADING ASSETS (continued)

### B. Reclassified trading assets

### **B.1** Balance of the reclassified trading assets

				In thousand	ls of Denars	
	Reclassified	Reclassified Current year, 2015		,,,,,,,,,,,,,,,,,,,,,,,		ear, 2014
	amount (on the date of reclassificati on)	Book amount on 31.12.2015	Fair value on 31.12.2015	Book amount on 31.12.2014	Fair value on 31.12.2014	
Trading assets, reclassified in 2015 (current year) in:						
<ul> <li>financial assets available-for-sale</li> <li>loans and receivables from banks</li> <li>loans and receivables from other</li> </ul>	-	-	-	-	-	
customers						
Trading assets, reclassified in 2014 (previous year) in:						
<ul><li>financial assets available-for-sale</li><li>loans and receivables from banks</li></ul>	-	- -	-	- -	-	
<ul> <li>loans and receivables from other customers</li> </ul>						

The Bank trades in trading securities in order to generate profit from the short-term fluctuations in their stock price. The Bank is not able to exert significant influence over the companies in which it holds equity securities due to the insignificant percentage it has in the ordinary share capital in these companies.

### STOPANSKA BANKA AD - SKOPJE

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2015

- 19. TRADING ASSETS (continued)
- B. Reclassified trading assets (continued)
- **B.2** Profit and loss from reclassified trading assets

					In thou	isands of Denars
	Reclassified in	2015 (Current year)	Reclassified in 2014 (previous year)			
	Income		Income	Other profit	Income	Other profit
	Statement 2015	Other profit /(loss)	Statement 2015	/(loss)2015 (Current	Statement 2014	/(loss)2014 (Previous
	(Current year)	2015 (Current year)	(Current year)	year)	(Previous year)	year)
Period before reclassification						
Trading assets, reclassified in financial assets available-for-sale						
- Net income from trading	-	-	-	-	-	-
Trading assets, reclassified in loans and receivables from banks	-	-	-	-	-	-
- Net income from trading	-	-	-	-	-	-
Trading assets, reclassified in loans and receivables from other customers	-	-	-	-	-	-
- Net income from trading	-	-	-	-	-	-
Period after reclassification						
Trading assets, reclassified in financial assets available-for-sale						
- Interest income	-	-	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-	-	-
- changes in the fair value on net basis	-	-	-	-	-	-
Trading assets, reclassified in loans and receivables from banks						
- Interest income	-	-	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-	-	-
Tunding assets madessified in leave and maginables from other existences						
Trading assets, reclassified in loans and receivables from other customers - Interest income						
- impairment of financial assets on net basis	-	-	-	-	-	-
- impairment of imalicial assets on het basis	-	-	-	-	-	-

### 19. TRADING ASSETS (continued)

### B. Reclassified trading assets (continued)

## B.3 Profit or loss recognized in the Income Statement if assets have not been reclassified In thousands of Denars

	Reclassified in 2015 (Current year)	Reclassified in 2014 (previous year		
	Income Statement 2015 (Current year)	Income Statement 2015 (Current year)	Income Statement 2014 (Previous year)	
Trading assets, reclassified in financial assets available-				
for-sale				
- Net income from trading	-	-	-	
Trading assets, reclassified in loans and receivables from				
banks				
- Net income from trading	-	-	-	
Trading assets, reclassified in loans and receivables from				
other customers				
- Net income from trading	-	-	-	

# 20. FINANCIAL ASSETS AT FAIR VALUE THROUGH THE INCOME STATEMENT, DETERMINED AS SUCH AT INITIAL RECOGNITION

	In thousands of Dena		
	current	previous	
	year	year	
	2015	2014	
Debt securities			
Treasury bills	-	-	
Government bills	-	-	
Other instruments in the money market	-	-	
Government bonds	-	-	
Corporate bonds	-	-	
Other debt instruments	-	-	
	-	-	
Quoted	-	-	
Unquoted	-	-	
Equity instruments			
Equity instruments issued by banks	-	-	
Other equity instruments			
	-	-	
Quoted	-	-	
Unquoted	-	-	
Placements with and loans to banks	-	-	
Placements with and loans to other clients			
Total financial assets at fair value through the income statement determined as such at initial recognition		<u> </u>	

### 21. DERIVATIVE ASSETS AND LIABILITIES HELD FOR RISK MANAGEMENT

		current y	ear 2015	In thousar previous y	nds of Denars year2014
		derivative assets	(derivative liabilities)	derivative assets	(derivative liabilities)
A.	Derivatives for protection against risk/Derivatives held for risk management				
A.1	by type of variable				
	Derivatives held for risk management				
	Agreements dependant on interest rate change	-	-	-	-
	Agreements dependant on exchange rate change	-	-	-	-
	Agreements dependant on changes in price of securities	-	-	-	-
	Other agreements that meet the IAS 39				
	criteria		<del></del> .		
	Total derivatives held for risk management_				
A.2	by type of protection against risk				
	Protection against risk to fair value	-	-	-	-
	Protection against risk to cash flows	-	-	-	-
	Protection against risk to net investment in international operations			-	
	Total derivatives held for risk management_				
В	Inherent derivatives				
	Agreements dependant on interest rate change	-	-	-	-
	Agreements dependant on exchange rate change	-	-	-	-
	Agreements dependant on changes in price of securities	-	-	-	-
	Other agreements that meet the IAS 39 criteria	-	-	-	_
	Total inherent derivatives	-	-	-	_
	Total derivatives held for risk management	_	_	-	_

### 22. LOANS AND PLACEMENTS

### 22.1 PLACEMENTS WITH AND LOANS TO BANKS

TEACEMENTS WITH AND EOAN	current ye	ar 2015	In thousan previous ye	ds of Denars ear 2014
	short-term	long-term	short-term	long-term
Loans to banks				
domestic banks	206	_	206	_
foreign banks	32,774	_	31,160	_
Time deposits at maturity period of	32,77		31,100	
over 3 months				
domestic banks	_	_	_	_
foreign banks	_	162,884	97,870	144,535
Repo		- ,	,	<b>7</b>
domestic banks	_	_	-	_
foreign banks	_	_	-	_
Other receivables				
domestic banks	-	-	-	-
foreign banks	-	-	-	-
Receivables based on interests	217	-	420	-
Current maturity	-	-	-	-
Total placements with and loans to		_		_
banks before allowance for				
impairment	33,197	162,884	129,656	144,535
(Allowance for impairment)	(23,879)	_	(22,526)	
Total placements with and loans to				
banks less allowance for				
impairment	9,318	162,884	107,130	144,535
			In thousands	of Denars previous
			year	year
			2015	2014
<b>Movements of allowance for impairs</b> As at January 1	ment		22,526	26,721
Allowance for impairment for the yea	r		2,197	22,199
Additional allowance for impairmen			(844)	(26,394)
(Release of allowance for impairme			-	-
(Foreclosed assets based on outstandin			-	_
Effect of foreign exchange differences			-	-
(Written off receivables)				
As at December 31			23,879	22,526

Part of loans and advances with banks amounting to 20,913 thousand of Denars (2014: 20,945 thousand of Denars) are limited and represent funds with banks in Republic of Serbia, for which bankruptcy proceedings were initiated in January 2002.(Note 34.1).

### 22. LOANS AND PLACEMENTS (continued)

#### 22.1 PLACEMENTS WITH AND LOANS TO BANKS (continued)

Part of facilities with foreign banks are as well the restricted accounts totalling 162,884 thousand of Denars (2014: 145,434 thousand of Denars), which represent deposits with Barclays' Bank, London and Midland bank London, Great Britain, as collateral for VISA and Master credit card transactions. These funds are not available in Bank's daily operations.

#### 22.2 PLACEMENTS WITH AND LOANS TO CUSTOMERS

#### A. Structure of placements with and loans to customers by type of debtor

	current y	ear 2015	In thousand	nds of Denars year 2014
	short-term	long-term	short-term	long-term
Non-finance companies				
receivables upon principal	14,357,468	10,743,429	13,397,225	9,756,282
interest receivables	93,821	-	87,558	-
Government	>0,021		07,000	
receivables upon principal	1,488	522	1,153	-
interest receivables	2	_	-	-
Non-profit institutions that serve				
households				
receivables upon principal	7	1,869	221	2,625
interest receivables	8	-	20	-
Financial companies, besides banks				
receivables upon principal	-	608	29	941
interest receivables	1	-	25	-
Households				
receivables upon principal				
housing loans	299,034	8,600,750	308,438	8,399,187
consumer loans	1,108,813	16,727,116	1,023,538	14,042,593
auto loans	58,451	124,653	64,289	256,052
mortgage loans	-	_	<u>-</u>	_
credit cards	852,846	7,143,158	875,515	7,486,979
other loans	172,240	1,630,438	156,594	1,582,561
interest receivables	107,839	-	108,724	-
Non-residents, besides banks	<b>602</b>	20.4		
receivables upon principal	602	304	-	-
interest receivables	120	(5,500,500)	- - 701 772	- (5.701.772)
Current maturity	5,569,508	(5,569,508)	5,781,773	(5,781,773)
Total placements with and loans to customers before allowance for				
	22 622 249	20 402 220	21 905 102	25 745 447
impairment	22,622,248	39,403,339	21,805,102	35,745,447
(Allowance for impairment)	(105,054)	(6,344,674)	(100,046)	(6,042,208)
Total placements with and loans to				
customers less allowance for	22 517 104	22.059.665	21 705 057	20.702.220
impairment	22,517,194	33,058,665	21,705,056	29,703,239

## 22. LOANS AND PLACEMENTS (continued)

### 22.2 PLACEMENTS WITH AND LOANS TO CUSTOMERS (continued)

### A. Structure of placements with and loans to customers by type of debtor (continued)

Movement of allowance for impairment on a separate basis As at 1 January 6,106,330 5,605,53	ear 114 35 30
Movement of allowance for impairment on a separate basis As at 1 January 6,106,330 5,605,53	35 30
Movement of allowance for impairment on a separate basis As at 1 January 6,106,330 5,605,53	35
As at 1 January 6,106,330 5,605,53	30
As at 1 January 6,106,330 5,605,53	30
· · · · · · · · · · · · · · · · · · ·	
Allowance for impairment for the year	
Additional allowance for impairment 850,946 888,43	10)
(Release of allowance for impairment) (338,975) (260,62	<i>.</i> 7)
(Foreclosed assets based on outstanding receivables) -	-
Exchange rate gains/losses effects -	-
(Written off receivables) (199,371) (127,00	)6)
As at 31 December 6,418,930 6,106,33	30
Movement of allowance for impairment on a group basis	
As at 1 January 35,924 32,42	28
Allowance for impairment for the year	
Additional allowance for impairment 20,730 32,30	)9
(Release of allowance for impairment) (25,856) (28,81	(3)
(Foreclosed assets based on outstanding receivables) -	-
Exchange rate gains/losses effects -	-
(Written off receivables)	-
As at 31 December 30,798 35,92	24
Total allowance for impairment for placements with and loans	_
to customers 6,449,728 6,142,25	<b>54</b>

## 22. LOANS AND PLACEMENTS (continued)

## 22.2 PLACEMENTS WITH AND LOANS TO CUSTOMERS (continued)

## B. Structure of placements with and loans to customers by type of security

	In thousands of Denars		
	current previ		
	year	year	
<u>-</u>	2015	2014	
(current carrying amount of placements and loans)			
First-class security instruments:			
cash deposits (in depot and/or restricted in accounts with the			
Bank)	1,235,086	1,178,756	
government securities	-	1,759	
government unconditional guarantees	1,427,877	1,593,028	
bank guarantees	23,405	65,926	
Guarantees from insurance companies and insurance policies	_	-	
Corporate guarantees (except for bank and insurance company			
guarantees)	799,862	1,156,647	
Guarantees from individuals	-	-	
Property pledge:			
private property (flats, houses)	12,529,875	11,990,038	
commercial property	13,031,487	12,302,246	
Pledge over movables	2,098,979	1,892,261	
Other types of collateral	1,216,239	1,142,969	
Unsecured	23,213,049	20,084,665	
Total placements with and loans to customers less allowance	<u> </u>		
for impairment	55,575,859	51,408,295	

#### 22. LOANS AND PLACEMENTS (continued)

#### 22.2 PLACEMENTS WITH AND LOANS TO CUSTOMERS (continued)

#### Risks and uncertainties

The Management of the Bank has recorded provisions for impairment losses for all known and estimated risks as of the date of the financial statements. The Bank's portfolio contains a number of debtors whose ability to service and repay their debts has been influenced by the economic developments in the Republic of Macedonia. The portfolio also contains a number of debtors that are involved in restructuring processes that are expected to lead to either partial or complete recovery of the Bank's receivables. The receivables from such debtors were classified on the bases of the latest available information and expectations of the restructuring process effects.

The Bank continues to be collateralized primarily by real estate, industrial land, buildings and equipment and in the case of retail services the loans collateralization depends on the type of loan product. Depending on the classification of loans, the Management is placing maximal efforts for prompt realization of the collateral. In case this proves to be unsuccessful, it will be needed to make additional provisions for impairment losses in future.

The Bank's operation could be influenced by the financial trends in case of deterioration of the overall global and local economic environment. In 2015 and 2014, when the global financial crisis have commenced to influence the local economy, the Bank did not face any liquidity problems given the fact that it undertook measures of strengthening its capital base by retaining the income.

The Management of the Bank has adequately reacted to any developments on the market and the entire economy. Some of the undertaken measures are: limiting the long-term financing as compared to the short-term financing, developing new loan products with higher interest margins, strengthening the monitoring of large customers and industrial sectors to which the Bank is mostly exposed, providing appropriate balance between the lending and borrowing interest rates, reassessment of the relationships with the corresponding banks and other participants in the local financial market, whereat it is possible to have increase the collateral limits. The aforementioned is focusing on protection and development of the current and future customer/borrower/depositor base heading to achievement of the Bank's goals and objectives for 2015 and beyond.

Presently, the influence of the adverse economic trends at the global level and in the country has limited impact on the Bank's operations; however, the future unfavourable developments in certain industries may influence the customer's ability to service their liabilities, which may consequently impact the level of impairment of loans. Based on the aforementioned, any additional impairment, if any, cannot be determined at this stage with rational accuracy.

### 23. INVESTMENTS IN SECURITIES

### 23.1 INVESTMENT IN FINANCIAL ASSETS AVAILABLE-FOR-SALE

## A. Structure of investments in financial assets available-for-sale by type of financial instrument

		nds of Denars
	Current year	Previous year
	2015	2014
Debt securities		
Treasury bills	-	-
Government bills	6,493,345	6,771,110
Other instruments in the money market	2.019.057	4.704.677
Government bonds Corporate bonds	3,918,057	4,784,677
Other debt instruments	- -	_
ouer dest instruments	10,411,402	11,555,787
Quoted		
Unquoted	10,411,402	11,555,787
Equity instruments	0.45	2.45
Equity instruments issued by banks	3,476	3,476
Other equity instruments	355,644 359,120	349,704 353,180
	339,120	333,100
Quoted	53,421	53,271
Unquoted	305,699	299,909
Total investment in financial instruments available for sale		
before allowance for impairment	10,770,522	11,908,967
(Allowance for impairment)  Total investment in financial instruments available for sale	(281,882)	(276,092)
reduced by the allowance for impairment	10,488,640	11,632,875
	In thousar	nds of Denars
	Current	Previous
	year	year
	2015	2014
Movements of allowance for impairment		
Balance on January 1	276,092	270,308
Allowance for impairment for the year:		
Additional allowance for impairment	-	-
(release of the allowance for impairment) (foreclosed assets based on outstanding receivables)	-	_
Exchange rate gains/losses effects	5,790	5,784
(Written off receivables)		
Balance on December 31	281,882	276,092
	<del></del>	

### 23. INVESTMENTS IN SECURITIES(continued)

### 23.1 INVESTMENT IN FINANCIAL ASSETS AVAILABLE-FOR-SALE (continued)

#### B. Reclassified financial assets available-for-sale

#### B.1 Balance of the reclassified financial assets available-for-sale

	Reclassified	Current year 2015		In thousands of Denars Previous year 2014		
	amount (on the date of reclassificati on)	Book value on 31.12.2015	Fair value on 31.12.2015	Book value on 31.12.2014	Fair value on 31.12.2014	
Assets available-for-sale reclassified in 2015 (current year) in:						
- loans and receivables from banks - loans and receivables from other customers	-	-	-	-	-	
- loans and receivables from other customers						
Assets available-for-sale reclassified in 2015 (previous year) in:						
- loans and receivables from banks	-	-	-	-	-	
- loans and receivables from other customers						

#### B.2 Profit and loss from reclassified assets available–for-sale

			In the	ousands of Denars
	Income Statement 2015	Other profit /(loss) 2015	Income Statement 2014	Other profit /(loss)2014
Period before reclassification				
Assets available-for-sale reclassified in loans and				
receivables from banks				
- interest income	_	-	_	_
- impairment of financial assets on net basis	_	-	_	_
- changes in the fair value on net basis	-	-	-	-
Assets available-for-sale reclassified in loans and				
receivables from other customers				
- interest income	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-
- changes in the fair value on net basis	-	-	-	-
Period after reclassification				
Assets available-for-sale reclassified in loans and				
receivables from banks				
- interest income	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-
- amount reposted from Revaluation reserves	-	-	-	-
Assets available-for-sale reclassified in loans and				
receivables from other customers				
- interest income	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-
- amount reposted from Revaluation reserves	-	-	-	-

- 23. INVESTMENT IN SECURITIES (continued)
- 23.1 INVESTMENT IN FINANCIAL ASSETS AVAILABLE-FOR-SALE (continued)
- B. Reclassified financial assets available-for-sale (continued)
- B.3 Profit or loss that would have been recognized if assets were not reclassified

		I	n thousands of Income	f Denars
	Income Statement 2015 (current year)	Other profit /(loss)2015	Statement 2014 (previous year)	Other profit /(loss) 2014
Assets available-for-sale reclassified in loans and receivables from banks - interest income	-	-	-	-
- impairment of financial assets on net basis	-	-	-	-
- change of the fair value on net-basis Assets available-for-sale reclassified in loans and receivables from other customers - interest income	-	-	-	-
- impairment of financial assets on net basis		_	_	
- change of the fair value on net-basis	- -	-	-	-

### 23. INVESTMENT IN SECURITIES (continued)

#### 23.2 INVESTMENT IN HOLD-TO-MATURITY SECURITIES

	In thousar Current year 2015	nds of Denars Previous year 2014
Debt securities		
Treasury bills	-	-
Government bills	-	-
Other instruments in the money market	-	122.275
Government bonds Corporate bonds	-	132,275
Other debt instruments	-	_
outer debt instruments		132,275
Quoted	-	132,275
Unquoted		
Total investment in financial instruments hold to maturity before allowance for impairment (Allowance for impairment)	<u>-</u>	132,275
Total investment in financial instruments hold to maturity reduced by the allowance for impairment	<u>-</u>	132,275
	In thousar Current year 2015	nds of Denars Previous year 2014
Movements of allowance for impairment		
Balance on January 1	-	-
Allowance for impairment for the year:		
additional allowance for impairment (release of the allowance for impairment)	-	-
(foreclosed assets based on outstanding receivables)	-	-
Exchange rate gains/losses effects	_	_
(Written off receivables)		
Balance on December 31		

The government bonds on December 31, 2014 in amount of MKD 132,275 thousand was bonds issued by the Republic of Macedonia in exchange for the Bank's receivables from four major debtors in accordance with the Law for guaranteeing the investment of strategic investors and taking over of receivables from end beneficiaries by the Republic of Macedonia in the Bank. These bonds were fully realized during 2015.

### 24. INVESTMENT IN ASSOCIATES

### A. Bank's participation percentage in subsidiaries and associates

		Share percentage in ownership		Percentage of voting share	
Name of subsidiaries and associates		Current year	Previous year	Current year	Previous year
_	Country	2015	2014	2015	2014

### B. Financial data of associates – 100 %

Name of associates	Total assets	Total liabilities	Total equity and reserves	In thousand Income	ls of Denars Profit/(loss) for the fin. year
Current year 2015		-			
Previous year 2014	-	-	-	-	-

## 25. OTHER RECEIVABLES

26.

OTTEX RECEIVIBEES	In thousand	ds of Denars
	Current	Previous
	year	year
	2015	2014
Trade receivables	44,967	46,675
Prepaid expenses	5,184	5,017
Diferred income	1,816	1,108
Fees and commissions receivables	58,681	54,022
Receivables from the employees	1,325	1,268
Advances for intangible assets	· -	-
Advances for property and equipment	136	1,662
Other:		
Materials in stocks	13,424	7,197
Numismatic collections	9,708	9,723
Arka sub-branch (judicial process)	11,500	11,500
Receivables for disbursements to foreign VISA cards	60,086	74,495
Other	7,609	10,847
Total other receivables before allowance for impairment	214,436	223,514
(Allowance for impairment)	(82,527)	(81,728)
Total other receivables reduced for the allowance for	(==,==,)	(==,:==)
impairment	131,909	141,786
	In thousand	ds of Denars
	Current	Previous
	year	year
	2015	2014
Movements of allowance for impairment		
Balance on January 1	81,728	76,379
Allowance for impairment for the year:		
Additional allowance for impairment	17,000	26,682
(release of the allowance for impairment)	(15,780)	(21,264)
(foreclosed assets based on outstanding receivables)	-	-
Exchange rate gains/losses effects	-	-
(Written off receivables)	(421)	(69)
Balance on December 31	82,527	81,728
COLLATERALIZED ASSETS		
	In thousand	ds of Denars
	Current	Previous
	year	year
	2015	2014
Debt securities		
	-	-
Equity instruments	<del>-</del>	
Total collateralized assets		

### 27. ASSETS ACQUIRED THROUGH FORECLOSURE PROCEEDINGS

				Residential	In thousands of Denars		
-	Land	Buildings	Equipment	facilities and apartments	Other valuables	Total	
Cost	6.242	012.024	24.052	170 465	1.550	1 025 152	
Balance on 1 <sup>st</sup> January 2014 Assets acquired during the year	6,343 44	812,834 42,516	34,953	179,465 145	1,558	1,035,153 42,705	
(Sold during the year)	44	(59,792)	(12)	(5,365)	(216)	(65,385)	
(Transferred to own assets)	-	(39,192)	(12)	(3,303)	(210)	(05,585)	
Balance on 31st December 2014	6,387	795,558	34,941	174,245	1,342	1,012,473	
Balance on 1st January 2015	6,387	795,558	34,941	174,245	1,342	1,012,473	
Assets acquired during the year	-	62	54	1,177	275	1,568	
(Sold during the year)	-	(92,559)	-	(11,640)	-	(104,199)	
(Transferred to own assets)					<u> </u>		
Balance on 31st December 2015	6,387	703,061	34,995	163,782	1,617	909,842	
Impairment							
Balance on 1 <sup>st</sup> January 2014	4,627	367,674	33,683	110,003	1,342	517,329	
Impairment loss during the year	359	97,885	252	13,028	-	111,524	
(Sold during the year)	-	(29,934)	-	(1,682)	-	(31,616)	
(Transferred to own assets)	<u> </u>			<u> </u>			
Balance on 31 <sup>st</sup> December 2014	4,986	435,625	33,935	121,349	1,342	597,237	
Balance on 1st January 2015	4,986	435,625	33,935	121,349	1,342	597,237	
Impairment loss during the year	280	61,182	1,060	10,459	275	73,256	
(Sold during the year)	-	(44,091)	-	(5,583)	-	(49,674)	
(Transferred to own assets)	<u> </u>	-				-	
Balance on 31 <sup>st</sup> December 2015	5,266	452,716	34,995	126,225	1,617	620,819	
Current carrying amount							
Balance on 1 <sup>st</sup> January 2014	1,716	445,160	1,270	69,462	216	517,824	
Balance on 31st December 2014	1,401	359,933	1,006	52,896	<u>-</u>	415,236	
Balance on 31st December 2015	1,121	250,345	-	37,557	-	289,023	

Assets acquired on the basis of outstanding claims consist of assets that are not used in the regular operations of the Bank, except in rare cases when the Bank uses them for its own activities. During 2015, the Bank recorded impairment losses on these assets in the total amount of Denar 73,256 thousand (2014: Denar 111,524 thousand).

During this period, the Bank sold 20 assets (2014: 21 assets) totaling MKD 49,154 thousand (2014: Denar 22,361 thousand), and tookover two objects (2014: 2 objects) value totaling Denar 862 thousand (2014: Denar 13,871 thousand). Activities are undertaken for the preparation for sale of the assets taken over in 2015 because the Bank's general policy is these facilities to be sold within a period of 3 years.

## 28. INTANGIBLE ASSETS

### A. Reconsiliation of the current book value

		G <b>6</b> 4	041			In thousands	of Denars
	Internally developed software	Software bought from external suppliers	Other internally developed intangible assets	Other intangible assets	Intangible assets in preparation	Investments in leased intangible assets	Total
Cost							
Balance at 1 January 2014	-	592,478	-	-	2,192	-	594,670
increases through new purchases	-	41,608	-	-	(366)	-	41,242
increases through internal development	-	-	-	-	-	-	-
increases through business combinations	-	-	-	-	-	-	-
(disposals ) (sale through business combinations)	-	-	-	-	-	-	-
(transfer in non-current assets held for sale)	-	-	-	-	-	-	-
Transfer from non-current assets held for	_	_	_	_	_	_	_
sale	-	-	-	-	-	-	-
Balance at 31 December 2014	-	634,086	-	-	1,826		635,912
Balance at 1 January 2015		634,086			1,826		635,912
increases through new purchases	-	24,538	-	-	2,893	-	27,431
increases through internal development	-	24,336	_	-	2,093	-	27,431
increases through business combinations	_	_	_	_	_	_	_
(disposals )	_	-	-	-	_	-	_
(sale through business combinations)	-	-	-	-	-	-	-
(transfer in non-current assets held for sale)	-	-	-	-	-	-	-
Transfer from non-current assets held for sale	-	-	-	-	-	-	-
Balance at 31 December 2015		658,624	-	-	4,719		663,343
Depreciation and impairment							
Balance at 1 January 2014	_	522,356	_	_	_	_	522,356
Depreciation for the year	_	26,732	_	_	_	_	26,732
Impairment loss during the year	_		_	-	_	_	,
(release of the impairment loss during the							
year)	-	-	-	-	-	-	-
(disposals)		<u> </u>	<u> </u>		<u>-</u>		
Balance at 31 December 2014	<u> </u>	549,088	-				549,088
Balance at 1 January 2015	_	549,088	_	_	_	_	549,088
Depreciation for the year	_	27,545	_	_	_	_	27,545
Impairment loss during the year	_		-	-	_	-	
(release of the impairment loss during the							
year)	-	-	-	-	-	-	-
(disposals)	<u> </u>	<u> </u>	<u>-</u>		<u>-</u>		
Balance at 31 December 2015	<u> </u>	576,633	-				576,633
Current book value at							
January 1, 2014	-	70,122	-	-	2,192	-	72,314
December 31, 2014	-	84,998	-		1,826		86,824
December 31, 2015	-	81,991	-	-	4,719	-	86,710
· · · · · · · · · · · · · · · · · · ·							

### 28. INTANGIBLE ASSETS (continued)

## B. Carrying value of intangible assets where there is a limitations of ownership and / or pledged as collateral for the liabilities to the bank

	Internall developed software	Software bought from external suppliers	Other internally developed intangible assets	Other intangibl e assets	Intangible assets in preparation	In the Investment s in leased intangible assets	usands of Denars Total
Current book value at							
December 31, 2014	-	-	-	-	-	-	-
December 31, 2015	-	-	-	-	-	-	-

On December 31, 2015 and 2014, the Bank has no intangible assets for which there is limitations of ownership and /or pledged as collateral for the liabilities to the Bank.

## 29. REAL ESTATE AND EQUIPMENT

## A. Reconciliation of the present carrying amount

]	ln t	housand	ls of	Denars
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Cont		Land	Building facilities	Transport vehicles	Furniture and office equipme nt	Other equipme nt	Other items of propert y and equipme nt	Real estate and equipme nt in progress	Investmen t in leased real estate and equipme nt	<u>Total</u>
Day   Linear   1,172,803   5,844   1,108,309   66,466   57,759   30,059   15,688   2,572,804   1,002,304   1,002   3,005   1,002   3,005   1,002   3,005   1,002   3,005   1,002   3,005   1,002   3,005   1,002   3,005   1,002   3,005   1,002   3,005   1,002   3,005   1,005   3,005   1,005   3,005   1,005   3,005   1,005   3,005   1,005   3,005   1,005   3	Cost									
Increases through business combinations   141,716   18,193   18,193   18,193   19,	On 1 January 2014	-		5,841			,	,		
Cartering through business combinations   Transfer from non-current assets held for sale   Cartering from non-current favor from held for sale   Cartering from non-current favor from held from the year   Cartering from non-current assets held for sale   Cartering from non-current favor from held from he		-		-	,	-		-	-	-
Transfer to non-current assets held for sale		-	(41,716)	-	(8,193)	-	-	-	(10,298)	(60,207)
Departmentangers	Transfer to non-current assets held for sale (Transfer from non-current assets held for	-	-	-	-	-	-	-	-	-
December 31, 2014	,	-		-	(12.405)	-	-	10.022	-	7 200
Name				5.841		66,935	57.849		128,648	
Increases frough business combinations   Chipsopals   C	3 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 -						- 1,0 1			
Increases through business combinations		-					,			
Compose   Comp		-	34,381	-	51,224			2,294		117,176
Combinations   Comb	(Disposals)	-	-	-	(41,482)	(171)	-	-	(4,710)	(46,363)
Transfer from non-current assets held for sale (Transfer from non-current assets held for sale) other transfers										
Classific from non-current assets held for sale on the transfers	,	-	-	-	-	-	-	-	-	-
Process	`									
Depreciation and impairment		-	-	-	40.250	-	-	(40.250)	-	-
Depreciation and impairment			1,203,066	5,841		66,764			152,976	2.677.832
On 1 January 2014         - 459,185         5,841         1,019,485         53,372         21,612         - 117,732         1,677,227           Depreciation for the year         - 29,968         - 41,225         1,799         1,445         - 10,570         85,007           (release of the impairment loss during the year)         - 1,000	,									
Depreciation for the year			450 105	5 0 1 1	1 010 495	52 272	21 612		117 722	1 677 227
Impairment loss during the year (release of the impairment loss during the year)  (Disposals)  Character to non-current assets held for sale (Transfer from non-current assets held for sale)  On 1 January 2015  On 2 January	•	-		3,641				-		
year) (Disposals) - (13,494) - (19,823) (10,157) - (11,157) - (10,157) - (10,157) - (10,157) - (10,157) - (10,157) - (11,157) - (10,157) - (10,157) - (10,157) - (10,157) - (11,157) - (11,157) - (11,157) - (10,157) - (11,157) - (11,157) - (10,157) - (11,157) - (11,157) - (11,157) - (10,157) - (11,157) - (11,157) - (11,157) - (11,157) - (11,157) - (11,157) - (11,157) - (10,157) - (11,157) -	Impairment loss during the year	-		-	-	-,,,,,	-	-	-	-
Clisposals										
Transfer to non-current assets held for sale (Transfer from non-current assets held for sale) other transfers		-	(13,494)	-	(19.823)	-	-	-	(10,157)	(43,474)
sale) other transfers	Transfer to non-current assets held for sale	-	-	-	-		-	-	-	-
other transfers         -         8,515         -         -         -         -         8,515           On December 31, 2014         -         484,174         5,841         1,040,887         55,171         23,057         -         118,145         1,727,275           On 1 January 2015         -         484,174         5,841         1,040,887         55,171         23,057         -         118,145         1,727,275           Depreciation for the year         -         30,308         -         40,509         1,063         1,446         -         7,974         81,300           Impairment loss during the year         -	*									
On December 31, 2014  - 484,174  - 484,174  - 3,841  - 1,040,887  - 55,171  - 23,057  - 118,145  - 17,27,275  Depreciation for the year	,	-	8,515	-	-		-	-	-	8.515
Depreciation for the year - 30,308 - 40,509 1,063 1,446 - 7,974 81,300 Impairment loss during the year	On December 31, 2014			5,841	1,040,887	55,171	23,057		118,145	
Depreciation for the year - 30,308 - 40,509 1,063 1,446 - 7,974 81,300 Impairment loss during the year	0. 1 January 2015		404 174	£ 0.41	1 040 997	55 171	22.057		110 145	1 707 075
Impairment loss during the year (release of the impairment loss during the year)		-						-		
year) (Disposals) (41,482) (4331) (45,813) Transfer to non-current assets held for sale (Transfer from non-current assets held for sale) other transfers	Impairment loss during the year	-	-	-	-	-	-	-	-	-
Compose   Comp	,									
Transfer to non-current assets held for sale (Transfer from non-current assets held for sale) cother transfers		-	-	-	(41,482)	-	-	-	(4,331)	(45,813)
sale)         - <td>Transfer to non-current assets held for sale</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	Transfer to non-current assets held for sale	-	-	-	-		-	-	-	-
Other transfers         -										
Current carrying amount         -         713,618         -         88,906         13,094         36,147         30,659         17,953         900,377           On December 31, 2014         -         684,311         -         85,770         11,764         34,792         52,604         10,503         879,744		-	-	-	-	-	-	-	-	-
On January 1, 2014       -       713,618       -       88,906       13,094       36,147       30,659       17,953       900,377         On December 31, 2014       -       684,311       -       85,770       11,764       34,792       52,604       10,503       879,744			514,482	5,841	1,039,914	56,234	24,503		121,788	1,762,762
On January 1, 2014       -       713,618       -       88,906       13,094       36,147       30,659       17,953       900,377         On December 31, 2014       -       684,311       -       85,770       11,764       34,792       52,604       10,503       879,744	Current carrying amount									
On December 31, 2014 - 684,311 - 85,770 11,764 34,792 52,604 10,503 879,744		-	713,618	-	88,906	13,094	36,147	30,659	17,953	900,377
On December 31, 2015 - 688,584 - 136,735 10,530 33,385 14,648 31,188 915,070	On December 31, 2014		684,311				34,792			
	On December 31, 2015		688,584		136,735	10,530	33,385	14,648	31,188	915,070

### 29. REAL ESTATE AND EQUIPMENT (continued)

## B. Carrying amount of tangible assets for which there is a limit on ownership and / or pledged as collateral for the liabilities to the bank

								In thousands	s of Denars
	Land		ansport vehicles	Furniture and office equipme nt	Other equipme nt	Other items of propert y and equipme nt	Real estate and equipme nt in progress	Investmen t in leased real estate and equipme nt	Total
Current carrying amount									
On December 31, 2014	-	-	-	-	-	-	-	-	-
On December 31, 2015	-	-	-	-	-	-	-	-	-

Building facilitiess of the Bank as of December 31, 2015 includes assets with a net book value of Denar 28,699 thousand (2014: Denar 39,658 thousand) for which the Bank does not have the relevant documents of ownership due to incomplete cadastral records.

### 30. CURRENT AND DEFERRED TAX ASSETS AND LIABILITIES

#### 30.1 Current tax assets and current tax liabilities

	In thousan	ds of Denars
	Current	Previous
	year 2015	year 2014
Income tax receivable (current)	-	-
Income tax payable (current)	76,451	172,665

### 30. CURRENT AND DEFERRED TAX ASSETS AND LIABILITIES (continued)

### 30.2 Deferred tax assets and deferred tax liabilities

### A. Recognized deferred tax assets and deferred tax liabilities

	31 I	December 2	015	In thousands of Denars 31 December 2014			
	Deferred tax assets	Deferred tax liabilities	Net basis	Deferred tax assets	Deferred tax liabilities	Net basis	
Derivative assets held for risk management	_	_	_	_	_	-	
Loans to and receivables on banks Loans to and receivables on other.	-	-	-	-	-	-	
customers Investments in securities	-	-	-	-	-	-	
Intangible assets Real estate and equipment	-	-	-	-	-	-	
Other receivables	-	-	-	-	-	-	
Derivative liabilities held for risk							
management Other liabilities	-	-	-	-	-	-	
Unused tax losses and unused tax loans Other	-	-	-	-	-	-	
Deferred tax assets / liabilities recognized in the income statement							
Investments in financial assets available							
for sale Hedging of cash flows	-	-	-	-	-	-	
Deferred tax assets / liabilities							
recognized in the equity Total recognized deferred tax assets / liabilities				·			
			=				

### B. Unrecognized deferred tax assets

	In thou	sands of Denars
	Current	<b>Previous</b>
	year	year
	2015	2014
Tax losses	-	_
Tax credits		
Total unrecognized deferred tax assets		

## 30. CURRENT AND DEFERRED TAX ASSETS AND LIABILITIES (continued)

### 30.2 Deferred tax assets and deferred tax liabilities(continued)

### C. Reconsiliation of movements in deferred tax assets and deferred tax liabilities during the year

			In thousand	ds of Denars
	Balance at January 1	Recognized in Income Statement	Recognized in equity	Balance at December 31
31 December 2014				
Derivative assets held for risk management	=	-	-	-
Placements with and loans to banks	-	-	-	-
Placements with and loans to other clients	-	-	-	-
Investments in securities	=	-	-	-
Intangible assets	_	-	-	-
Property and equipment	=	-	-	-
Other receivables	-	-	-	-
Derivative liabilities held for risk management	-	-	-	-
Other liabilities	-	-	-	-
Unutilized tax losses and unutilized tax credits	-	-	-	-
Other	-		-	-
Investments in financial assets available-for-sale	-		-	-
Cash flow risk mitigation				
Total recognized deferred tax				
assets/(liabilities)				

### 30. CURRENT AND DEFERRED TAX ASSETS AND LIABILITIES (continued)

### 30.2 Deferred tax assets and deferred tax liabilities (continued)

## C. Reconsiliation of movements in deferred tax assets and deferred tax liabilities during the year (continued)

			In thou	sands of Denars
	Balance at January 1	Recognized in Income Statement	Recognized in equity	Balance at December 31
31 December 2015				
Derivative assets held for risk management	-	-	-	-
Placements with and loans to banks	-	-	-	-
Placements with and loans to other clients	-	-	-	-
Investments in securities	-	-	-	-
Intangible assets	-	-	-	-
Property and equipment	-	-	-	-
Other receivables	-	-	-	-
Derivative liabilities held for risk management	-	-	-	-
Other liabilities	-	-	-	-
Unutilized tax losses and unutilized tax credits	-	-	-	-
Other	-		-	-
Investments in financial assets available-for-sale	-		-	-
Cash flow risk mitigation				
Total recognized deferred tax	_	_	_	_
assets/(liabilities)				

#### 31. NON-CURRENT ASSETS HELD FOR SALE AND GROUPS FOR DISPOSAL

#### A. Non-current assets held for sale

	In thousands of Denars		
	Current	Previous	
	year	year	
	2015	2014	
Intangible assets	-	_	
Property and equipment			
Total non-current assets held for sale		_	

### 31. NON-CURRENT ASSETS HELD FOR SALE AND GROUPS FOR DISPOSAL (continued)

### B. Group for disposal

	In thousands of Denars	
	Current	Previous
	year	year
	2015	2014
Group of assets for disposal		
Financial assets	-	-
Intangible assets	-	-
Property and equipment	-	-
Investments in associates	-	-
Income tax receivables	-	-
Other assets	-	-
Total group of assets for sale	-	-
Liabilities directly related to the group of assets for disposal		
Financial liabilities	_	-
Special reserve	_	-
Income tax payable	_	-
Other liabilities	_	-
Total liabilities directly related to the group of assets for		
disposal	-	_
1		

### C. Profit/ (loss) recognized from sale of assets held for sale and group for disposal

	In thousands of Denars	
	Current	Previous year
	year	
	2015	2014
Due fit //less) we assumed from sole of held for sole assets and		
Profit/(loss) recognized from sale of held for sale assets and		
group for disposal	-	-

## 32. TRADING LIABILITIES

	In thousands of Denars	
	Current	Previous
	year	year
	2015	2014
Deposits from banks		
Current accounts, sight deposits and overnight deposits	-	-
Time deposits	-	-
Other deposits	-	-
Deposits from other clients		
Current accounts, sight deposits and overnight deposits	-	-
Time deposits	-	-
Other deposits		
	-	-
Issued debt securities		
Money market instruments	-	-
Deposit certificates	-	-
Issued bonds	-	-
Other		
	-	-
Other financial liabilities	-	-
Derivatives for trading		
Agreements depending on the change of interest rate		_
Agreements depending on the change of interest rate  Agreements depending on changes in the exchange rate	_	_
Agreements depending on the change of the price of securities	_	_
Other agreements that meet the criteria of IAS 39	_	_
o mor agreements that most the effectia of 1110 57		
Total liabilities held for trading	_	_

# 33. FINANCIAL LIABILITIES AT FAIR VALUE THROUGH THE INCOME STATEMENT, DETERMINED AS SUCH AT INITIAL RECOGNITION

			In thousan	ds of Denars
	Current year 2015		Previous year 2014	
		Agreed		Agreed
	Current	amount,	Current	amount,
	carrying	payable at	carrying	payable at
	amount	maturity	amount	maturity
Deposits from banks				
Current accounts, sight deposits and				
overnight deposits	_	_	_	_
Time deposits	_	_	_	_
Other deposits				
Other deposits				
Danasita francathan alianta	-	-	-	-
Deposits from other clients				
Current accounts, sight deposits and				
overnight deposits	-	-	-	-
Term deposits	-	-	-	-
Other deposits		<u> </u>		
	-	-	-	-
Issued debt securities				
Money market instruments	-	-	-	-
Deposit certificates	-	-	-	-
Issued bonds	-	-	-	-
Other	-	-	-	-
Subordinated debt	_	_	_	_
Other liabilities	_	_	_	_
Total financial liabilities at fair		·		
value via the Income Statement,				
determined as such at initial				
recognition				
recognition				
			-	-

### 34. DEPOSITS

#### 34.1 DEPOSITS FROM BANKS

	Current year 2015		In thousands of Denars Previous year 2014	
	short-term	long-term	short-term	long-term
Current accounts				
with domestic banks	4,407	_	2,589	_
with foreign banks	7,492	_	16,790	_
Demand deposits	7,122		10,770	
with domestic banks	_	_	_	_
with foreign banks	_	_	_	_
Time deposits				
with domestic banks	585,150	_	_	_
with foreign banks	112,749	_	252,803	_
Restricted deposits	,, .,			
with domestic banks	_	_	_	_
with foreign banks	20,913	_	20,945	-
Other deposits	,		•	
with domestic banks	-	-	-	-
with foreign banks	-	-	-	-
Interest payable on deposits				
with domestic banks	1,221	-	-	-
with foreign banks	17	-	54	-
Current maturity	<u>-</u> .		<u>-</u> -	<u>-</u>
<b>Total deposits from banks</b>	731,949	<u> </u>	293,181	<u>-</u>

The restricted deposits with foreign banks in the amount of Denar 20,913 thousand (2014: Denar 20,945 thousand) represent deposits from banks in Serbia who went into bankruptcy in January 2002 (Note 22.1).

### **34. DEPOSITS** (continued)

### 34.2 DEPOSITS FROM OTHER CLIENTS

	Current year 2015		In thousands of Denars Previous year 2014	
	short-term	long-term	short-term	long-term
			·	
Non-financial companies				
Current accounts	8,249,414	-	7,056,062	-
Demand deposits	29,474	-	28,360	-
Time deposits	1,758,768	788,144	2,313,901	1,393,606
Restricted deposits	330,205	488,442	337,510	557,819
Other deposits	40,350	-	58,793	-
Interest payable on deposits	18,031	<del></del>	52,476	<del></del>
G	10,426,242	1,276,586	9,847,102	1,951,425
State			440.00=	
Current accounts	33,273	-	119,307	-
Demand deposits	-	-	-	-
Time deposits	-	-	-	-
Restricted deposits	345	116	86	-
Other deposits	-	-	-	-
Interest payable on deposits	1	<del></del>		<u>-</u>
	33,619	116	119,393	-
Non-profit institutions serving the households			440 -04	
Current accounts	440,354	-	410,634	-
Demand deposits	-	-		
Time deposits	159,092	49,992	227,682	97,782
Restricted deposits	2,499	912	3,036	1,411
Other deposits	-	-	-	-
Interest payable on deposits	1,300	<del></del> _	1,964	<u> </u>
	603,245	50,904	643,316	99,193
Financial companies, except banks	~		10.700	
Current accounts	54,623	-	43,633	-
Demand deposits	-	-	-	-
Time deposits	413,483	1,343,110	213,400	406,685
Restricted deposits	1	35,067	222	35,257
Other deposits	-	-	-	-
Interest payable on deposits	33,089	<del></del>	13,992	<del>-</del>
	501,196	1,378,177	271,247	441,942
Households				
Current accounts	12,729,102	-	11,753,980	-
Demand deposits	17,610	-	28,970	<del>-</del>
Time deposits	21,987,410	14,892,660	23,212,406	14,469,820
Restricted deposits	1,165,100	1,032,936	848,543	1,339,639
Other deposits	-	-	-	-
Interest payable on deposits	118,220	<u> </u>	95,321	
	36,017,442	15,925,596	35,939,220	15,809,459
Non-residents, except banks				
Current accounts	347,525	-	259,131	-
Demand deposits	5	-	102	-
Time deposits	241,964	238,032	227,668	213,154
Restricted deposits	56,767	18	54,961	26,078
Other deposits	-	-	-	-
Interest payable on deposits	6,304	<u>-</u>	3,167	_
	652,565	238,050	545,029	239,232
Current maturity	11,056,762	(11,056,762)	7,844,120	(7,844,120)
Total deposits from other clients	59,291,071	7,812,667	55,209,427	10,697,131

## 35. ISSUED DEBT SECURITIES

	In thousan	In thousands of Denars	
	Current	Previous year	
	year		
	2015	2014	
Money market instruments	-	-	
Deposit certificates	-	-	
Issued bonds	-	-	
Other	-	-	
Interest payable on deposits			
Total issued debt securities		-	

### **36.** BORROWINGS

## A. Borrowings structure according to the type of liability and sector of the creditor

	Current year 2015		In thousands of Denars Current year 2014	
	short-term	long-term	short-term	long-term
Banks				
Residents				
Loans payable	_	578,122	_	681,218
Repo-transactions	_	_	_	-
Interest payable	1,237	_	1,449	_
Non-residents	,		, -	
Loans payable	_	_	_	_
Repo-transactions	_	_	_	_
Interest payable	_	_	_	_
Non-financial companies				
Loans payable	_	_	_	_
Repo-transactions	_	_	_	_
Interest payable	_	_	_	_
Government				
Loans payable	10,689	149,398	15,689	149,399
Repo-transactions	10,007	147,376	13,007	147,377
Interest payable	197	_	1,136	_
Non-profit institutions serving to	177	_	1,130	_
households				
Loans payable				
Interest payable	-	-	-	-
Financial companies, except banks	-	-	-	-
Loans payable	-	-	-	-
Repo-transactions	-	-	-	-
Interest payable	-	-	-	-
Non-residents, except banks				
Non-financial companies		5.057		5.057
Loans payable	-	5,957	-	5,957
Repo-transactions	-	-	-	-
Interest payable	-	-	-	-
Government				
Loans payable	-	-	-	-
Repo-transactions	-	-	-	-
Interest payable	-	-	-	-
Non-profit institutions serving to				
households				
Loans payable	-	-	-	-
Interest payable	-	-	-	-
Financial companies, except banks	-	-	-	-
Loans payable				
Repo-transactions	-	-	-	-
Interest payable	-	-	-	-
Government	-	-	-	-
Households				
Loans payable	-	-	-	-
Interest payable		<u> </u>		
Current maturity	180,011	(180,011)	214,103	(214,103)
Total loans payable	192,134	553,466	232,377	622,471
·	<del></del> -			- <u></u> -

# **36.** BORROWINGS (continued)

# B. Borrowings according to the creditor

			In thousa	nds of Denars
_	Current year 2015		Current ye	ar 2014
	short-term	long-term	short-term	long-term
Domestic sources:				
Asset Management Agency - long-term loans amounting to Denar 149,399 thousand (201: Denar 149,399 thousand) matures and is payable in January 2020 on one-off basis. Related fees for these loans are 1.5% per annum	197	149,398	1,136	149,399
Agency for underdeveloped regions – matures in 2015 and the interest rate is equal to 3.9% per annum (2010: 3.9% p.a.).	10,689	-	15,689	-
Macedonian Bank for Promotion and Development – with maturity deadline in 2019 and interest rate of 1.0% at annual level (201: 1 %.)	1,237	578,122	1,449	681,218
<del>-</del>	12,123	727,520	18,274	830,617
Foreign sources:	,2	, 3		223,227
Other banks	-	5,957	-	5,957
_	-	5,957	-	5,957
Curent maturities	180,011	(180,011)	214,103	(214,103)
Total loans payable	192,134	553,466	232,377	622,471

#### 37. SUBORDINATED DEBT

		<b>T</b> 4		ands of Denars
	Maturity	Interest rate	current year 2015	previous year 2014
Liabilities under subordinated deposits				
Principal payables			-	-
Interest payables				
			-	-
Liabilities under subordinated loans				
		3 month		
NBG Athens, Greece		EURIBOR		
(principal EUR 20 million)	27.12.2016	+0.85% p.a.	-	1,229,628
NDC 44 C		3 month		
NBG Athens, Greece	05 11 2019	EURIBOR		1 527 025
(principal EUR 25 million) Interest payables	05.11.2018	+3.7% p.a.	-	1,537,035 9,307
interest payables				2,775,970
Liabilities under subordinated issued	d		_	2,773,770
debt securities				
Principal payables			_	_
Interest payables			-	-
1 7				
Redeemable preferred shares			-	-
-				
Total subordinated debt				2,775,970

Subordinated debt are related to funds which are aimed for strengthening the guarantee capital of the Bank, realization of the Bank's projected goals in accordance with the Business Plan of the Bank, increasing the competitive position and market share of the Bank, its profitability as well as for increasing the Tier 2 two coefficient of the capital adequacy and other qualitative and quantitative indicators of the Bank.

During 2015, the Bank repaid prematurely subordinated loans to the parent bank NBG Athens, Greece.

Achieved results and accumulated profit during the previous years made conditions for early repayment of said loans, on which the Bank obtained preliminary approval from the NBRM. Along with the early repayment of said two loans. The Bank Shareholders Assembly bring a Decision to limit a portion of retained earnings for distribution to shareholders in the amount of 2,159,353 thousand, which increased the credit resources of the Bank.

#### 38. SPECIAL RESERVE AND PROVISIONS

In thousands of Denars

	Special	<b>Provisions</b>					
	reserves	for	Provisions		Provisions		
	for off-	contingent	for		for		
	balance	liabilities	pensions	Provisions	unfavoura		
	sheet	based on	and other	for	ble		
	credit	court		restructuri	agreement	Other	
	exposures	disputes	<u>benefits</u>	ng	S	provisions	Total
Balance as at January 1, 2014	111,190	46,089	22,927	-	-	-	180,206
Additional provisions during the year	48,161	11,184	3,245	-	-	-	62,590
(utilized provisions during the year)	-	(374)	-	-	-	-	(374)
(provisions recovery during the year)	(45,535)	(9,315)	(2,412)	-	-	-	(57,262)
Balance at31 December 2014	113,816	47,584	23,760				185,160
Balance as at January 1, 2015	113,816	47,584	23,760	_	_	-	185,160
additional provisions during the year	29,686	6,641	3,255	-	-	_	39,582
(utilized provisions during the year)	-	(29,310)	-	-	-	-	(29,310)
(provisions recovery during the year)	(24,550)	(199)	(2,765)	-	-	_	(27,514)
Balance as at31 December 2015	118,952	24,716	24,250				167,918

The present value of provisions for pensions and other benefits to employees is determined by discounting the estimated future cash outflows.

The basic used actuarial assumptions are as following:

	<u>2015</u>	<u>2014</u>
Interest rate	4,35%	4,35%
Average salary increase	4,50%	4,50%
Inflation rate	2,50%	2,50%

## Mortality rate:

By the study of mortality rates in the past years, we have established the representation of the expected rate of mortality in the Republic of Macedonia. We used a mortality table of Switzerland, which is a reasonable approximation of long-term mortality rate in the country.

## 39. OTHER LIABILITIES

	In thousands of Dena		
	Current	Previous	
	year 2015	year 2014	
Trade payables	56,881	15,262	
Received advances	-	-	
Fees and commissions liabilities	75	4,659	
Accrued expenses	188,622	243,939	
Deferred income from previous year	47,633	27,604	
Short-term liabilities to employees	-	-	
Short-term liabilities for employees benefits	-	-	
Other:			
Preferred cumulative shares	90,978	90,978	
Liabilities for dividend on preferred shares	3,799	4,716	
Disputed VISA cards transactions	1,908	14,596	
Unallocated inflows upon deposits and other inflows	1,475,891	845,798	
Obligations to merchants for outstending payments on credit			
cards	21,791	14,186	
Overpaid fees of credit cards	27,024	20,909	
Premature repayment of loans and other liabilities	27,538	29,068	
Total other liabilities	1,942,140	1,311,715	

As at December 31, 2015 the Bank has 227,444 non-redeemable cumulative preferred shares with a nominal value of Denar 400.

The priority non-redeemable cumulative shares give right to priority in payment of dividends and no voting rights. Preferred shares do not participate equally in the distribution of the rest of the bankruptcy i.e. liquidation equity of the Bank.

On 31 December 2015, the Bank allocated an amount of Denar 2,729 thousand as dividends to the holders of the non-redeemable cumulative prefered shares in 2015 (2014: Denar 3,639 thousand).

## 40. SUBSCRIBED CAPITAL

### A. Subscribed capital

	In D	enars	I	Number of issu	ed shares		In tl	nousands of Denars
	Share nor	ninal value	Common shares		Non-redeemable Common shares preferred shares		Total subscribed capital	
	Common shares	Non- redeemable preferred shares	Current year 2015	Previous year 2014	Current year 2015	Previous year 2014	Current year 2015	Previous year 2014
Balance as at 1 January – paid in full Subscribed shares during the	201,1	400	17,460,180	17,460,180	227,444	227,444	3,602,220	3,602,220
year Realization of stock options	-	-	-	-	-	-	-	-
Division/accumulation of share nominal value Other changes during the year	- -	- -	- -	- -	- -	- 	- 	- 
Balance as at 31 Decen	ıber – paid	in full	17,460,180	17,460,180	227,444	227,444	3,602,220	3,602,220

#### B. Dividends

## B.1 Announced dividends and paid dividends by the Bank

	In thousan	In thousands of Denars		
	Current	<b>Previous</b>		
	year 2015	year 2014		
Announced dividends and paid dividends for the year	3,646	4,396		

Announced dividends and paid dividends for the year in the amount of Denar 3,646 thousand are allocated for the holders of the preferred shares of the net profit in 2014 (2014: Denar 4,396 thousand of net profit for 2013).

	Current year 2015	In MKD Previous year 2014
Dividend per ordinary share Dividend per preferred share	16.00	19.00

# **B.1** Announced dividends after the Balance Sheet date (liabilities for dividends are not presented in the Balance Sheet)

In thousands of Denars Current Previous				
year	year			
2015	2014			

Announced dividends after 31 December

## 40. SUBSCRIBED CAPITAL(continued)

#### B. Dividend (continued)

# B.1 Announced dividends after the Balance Sheet date (liabilities for dividends are not presented in the Balance Sheet) (continued)

	Current	In Denars Previous	
	year 2015	year 2014	
Dividend per ordinary share	-	-	
Dividend per preferred share	-	-	

## C. Shareholders whose stake exceeds 5% of the voting shares

The structure of shareholders whose stake exceeds 5% of the issued voting shares on December 31, 2015 and 2014 was officially announced and accepted by the Central Securities Depository of the Republic of Macedonia, as follows:

	In thousand	s of Denars	In %		
	current	previous	current	previous	
	year	year	year	year	
	2015	2014	2015	2014	
	Subscribed	Subscribed			
	capital	capital			
	(nominal	(nominal	Voting	Voting	
Shareholder	<u>value)</u>	value)	right	right	
National Bank of Greece	3,323,094	3,323,094	94.64%	94.64%	
Other	188,148	188,148	5.36%	5.36%	
Total	3,511,242	3,511,242	100.00%	100.00%	

The share capital of the Bank as at December 31, 2015 consists of 17,460,180 fully paid up ordinary shares with a nominal value of Denar 201.1.

The holders of ordinary shares are entitled to dividends when it will be released and have the right to one vote in the Shareholders Assembly of the Bank for the equivalent of one ordinary share, as well as the right to participate equally in the distribution of the rest of the bankruptcy or liquidation equity of the Bank.

## 40. SUBSCRIBED CAPITAL(continued)

#### Revaluation reserve for available-for-sale assets

These revaluation reserves consist of unrealized gains and losses arising from changes in fair value of investment in securities available for sale until they are sold or it is determined that they are impaired, whereat the cumulative unrealized gain or loss previously recognized within the revaluation reserves are recognized in the net profit or loss for the period.

#### Statutory reserves

In accordance with the local regulations, the Bank is required to calculate and set aside at least 5% of the net profit for the year to statutory reserve until the level of the statutory reserve reaches an amount equal to one-tenth of the share capital. While the legal reserve shall not exceed the minimum amount it can only be used to cover losses. When the legal reserve exceeds the minimum level and after the recovery of all losses of annual financial statements, with the decision of the Shareholders Assembly, the excess can be used for distribution of dividend, if within that business year it had not reached the minimum amount prescribed by the Companies Act or of the Statute of the Bank.

#### Other reserves

Other reserves represent a fund that is determined on the basis of the Bank's internal policy and is used for various purposes, classified as restrictive.

# 41. EARNINGS PER SHARE

## A. Basic earnings per share

В.

	In thousan current year 2015	nds of Denars previous year 2014
Net profit attributable to ordinary shareholders  Net profit for the year  Dividend on non-redeemable prefered shares  Adjustments to the net profit attributable to ordinary	1,916,699	1,512,343
shareholders	1,916,699	1,512,343
Net profit attributable to ordinary shareholders	1,916,699	1,512,343
	Num current year 2015	ber of shares previous year 2014
Weighted average number of ordinary shares Issued ordinary shares at 1 January Effects of changes in the number of ordinary shares during the year	17,460,180	17,460,180
Weighted average number of ordinary shares at 31 December	17,460,180	17,460,180
Basic earnings per share ( in MKD)	109,77	86,61
Diluted earnings per share		
	In thousan	nds of Denars previous
	year 2015	year 2014
Net gains to which the holders of common shares are entitled (diluted)  Net gains for the year to which the holders of common shares are entitled  Adjustment of net gains to which the holders of common shares	1,916,699	1,512,343
are entitled for the effects on all issued potential common shares  Net gains to which the holders of common shares are entitled (diluted)	1,916,699	1,512,343

## 41. EARNINGS PER SHARE (continued)

## B. Diluted earnings per share (continued)

	In thousar current	nds of Denars previous
	year 2015	year 2014
Weighted average number of common shares (diluted) Common shares issued on 1 January Effects from issuance of potential common shares	17,460,180	17,460,180
Weighted average number of common shares (diluted) on 31 December	17,460,180	17,460,180
Diluted earnings per share (in MKD)	109,77	86,61

## 42. COMMITMENTS AND CONTINGENCIES

## **42.1 COMMITMENTS**

	In thousands of Denars		
	current	previous	
	year	year	
	2015	2014	
Uncovered payment guarantees			
in MKD	917,889	917,792	
in foreign currency	632,973	800,220	
in MKD with FC Clause	479,061	524,100	
Uncovered performance guarantees	479,001	324,100	
in MKD	225,502	322,307	
in foreign currency	81,121	198,083	
in MKD with FC Clause	,		
	730,682	597,399	
Uncovered letters of credit			
in MKD	40.751	202.020	
in foreign currency	40,751	202,929	
in MKD with FC Clause	-	- 4 700 700	
Unutilized overdrafts under current accounts	1,617,656	1,522,502	
Unutilized limits under credit cards	6,053,014	5,753,667	
Taken liabilities for financing and unutilized credit limits	542,052	353,428	
Other uncovered contingent liabilities	1,080	897	
Issued covered letters of guarantee	333,104	434,226	
Covered letters of credit	51,283	57,762	
Other covered contingent liabilities			
Total contingent liabilities before special reserve	11,706,168	11,685,312	
(Provisions)	(118,952)	(113,816)	
Total contingent liabilities reduced by special			
reserve	11,587,216	11,571,496	

### 42. COMMITMENTS AND CONTINGENCIES (continued)

### 42.1 COMMITMENTS (continued)

Bank's contingent liabilities consist of liabilities in respect of guarantees, letters of credit, and unused overdrafts on current accounts, unused limits on credit cards and unused credit limits granted to legal entities.

From the total potential liabilities on the basis of covered and uncovered guarantees issued with maturity up to one year in the amount of Denar 1,812,559 thousand (2014: Denar 1,545,449 thousand). The covered and non-covered letters of credit are with maturity of up to 1 year (2014: 1 year). The unused overdrafts on current accounts are short-term overdrafts.

Contingent liabilities in respect of unused overdrafts on current accounts and unused limits on credit cards are unsecured and are revocable in the event of deterioration of the creditworthiness of the debtor. The interest rates on current accounts and credit cards in 2015 are ranged from 10.13% to 11.25%.

Contingent liabilities of the Bank towards legal entities on the basis of guarantees and letters of credit are irrevocable, and unused credit limits granted to legal entities are subject to annual revision. Apart from the covered guarantees and letters of credit that are secured by deposit, the remaining uncovered guarantees and letters of credit, and unused credit limits granted to legal entities are secured by real estate mortgage, pledge on movable property, guarantees, etc.

## Litigation

The Bank is involved in litigation from its regular operations. The amount of litigation cases against the Bank as of 31 December 2015, for which additional analyzes were made on the basis of which the Bank's management believes that the final outcome of these disputes will be resolved to the detriment of the Bank for that material losses could result in respect of these disputes amounted to Denar 24,716 thousand (2014: Denar 47,584 thousand). This amount includes the penalty interests, as well. Accordingly, in 2015, the Bank made provisions for impairment losses on the basis of litigations in the amount of Denar 6,641 thousand (2014: Denar 1,495 thousand).

## 42.2 CONTINGENCIES

	In thousand	In thousands of Denars		
	current year	previous		
		year		
	2015	2014		
	<u>-</u>			
Total contingent assets				

## 43. OPERATIONS ON BEHALF AND FOR ACCOUNT OF THIRD PARTIES

	Current year 2015			In thousands of Denars Previous year 2014		
	Assets	Liabilities	Net position	Assets	Liabilities	Net position
Administration of assets						
on behalf and for account						
of third parties						
MKD deposits	-	-	-	-	-	-
FC deposits	-	-	-	-	-	-
MKD loans	269,945	269,945	-	268,081	268,081	-
FC loans	262,669	262,669	-	237,594	237,594	-
Other MKD receivables	1,025,950	1,025,950	-	965,903	965,903	-
Other FC receivables	426,399	426,399	-	318,371	318,371	-
Asset management on						
behalf and for account of						
third parties						
MKD deposits	-	-	-	-	-	-
FC deposits	-	-	-	-	-	-
MKD loans	-	-	-	-	-	-
FC loans	-	-	-	-	-	-
Other MKD claims	-	-	-	-	-	-
Other FC claims	-	-	-	-	-	-
Custody accounts	6,019	6,026	(7)	25,378	25,382	(4)
Other			<u> </u>			
Total	1,990,982	1,990,989	(7)	1,815,327	1,815,331	(4)

## 44. RELATED PARTY TRANSACTIONS

## A. Balance Sheet

				Management	In thousands of Denars		
	Parent company	Subsidiari es	Associat es	Managem ent personnel of the Bank	Other related parties	Total	
<b>31 December 2015</b>							
Assets							
Current accounts	3,160	-	-	6,335	3,185	12,680	
Trading assets	-	-	-	-	-	-	
Loans and receivables				11 450		11.450	
mortgage loans	-	-	-	11,459	-	11,459	
consumer loans	-	-	-	-	-	-	
receivables under financial							
leasing	-	-	-	-	-	-	
receivables under factoring							
and forfeiting other loans and receivables	-	-	-	-	-	-	
Investments in securities	-	-	-	-	-	-	
	-	-	-	-	-	-	
(Allowance for impairment) Other assets	-	-	-	-	-	-	
	3,160			17.704	2 105	24 120	
Total	3,100	-	-	17,794	3,185	24,139	
Liabilities							
Trading liabilities		_					
Deposits	_	_	_	21,067	141,101	162,168	
Issued securities	_	_		21,007	141,101	102,100	
Borrowings liabilities	_	_	_	_	_	_	
Subordinated debt	_	_	_	_	_	_	
Other liabilities	_	_	_	_	_	_	
Total				21,067	141,101	162,168	
1000				21,007	1.1,101	102,100	
Contingent liabilities							
Issued letters of guarantee	_	_	_	_	_	_	
Issued letters of credit	-	_	_	-	_	_	
Other contingent liabilities	-	_	_	-	_	_	
(Special reserve)	-	-	-	-	-	_	
Total	-					-	
Contingent agests							
Contingent assets Received letters of guarantee							
Other contingent assets	-	-	-	-	-	-	
~							
Total	-	-	-	-	-	-	

# 44. RELATED PARTY TRANSACTIONS (continued)

# A. Balance Sheet (continued)

				Management	In thousands of Denars			
	Parent company	Subsidiaries	Associates	Manageme nt personnel of the Bank	Other related parties	Total		
31 December 2014 Assets								
Current accounts Trading assets Loans and receivables	1,359	-	-	-	2,713	4,072		
mortgage loans consumer loans receivables under financial	-	-	-	12,614	-	12,614		
leasing receivables under factoring and forfeiting	-	-	-	-	-	-		
other loans and receivables Investments in securities (Allowance for impairment)	- - -	- - -	- - -	- - -	733,995 - -	733,995 - -		
Other assets <b>Total</b>	20,708 22,067		<u>-</u>	12,614	<sup>2</sup> 736,710	20,710 <b>771,391</b>		
<b>Liabilities</b> Trading liabilities	-	-	-	-	-	-		
Deposits Issued securities Borrowings liabilities	- - -	- - -	- - -	30,242	254,188	284,430		
Subordinated debt Other liabilities	2,775,970				<u> </u>	2,775,970		
Total	2,775,970	-	-	30,242	254,188	3,060,400		
Contingent liabilities Issued letters of guarantee Issued letters of credit Other contingent liabilities (Special reserve) Total	- - - - -	- - - -	- - - -	- - - - -		- - - - -		
Contingent assets Received letters of guarantee Other contingent assets Total	- - -			- 	<u>-</u>			

# 44. RELATED PARTY TRANSACTIONS (continued)

# B. Income and expenses arising from the related party transactions

					In thousands of Denars		
	Parent company	Subsidiari es	Associates	Managem ent personnel of the Bank	Other related parties	Total	
2015 current year	company		Hissociaces	Duin	purces	1000	
Income							
Interest income	_	-	-	695	1,022	1,717	
Income from fees and					,	ŕ	
commissions	-	-	-	-	20	20	
Net gains from trading	-	-	-	-	-	-	
Dividend income	-	-	-	-	-	-	
Capital gains from sale of non- current assets							
Other income	_	_	_	42	_	42	
Transfers between entities	_	_	_	42	_	42	
Total				737	1,042	1,779	
Total	_	_	_	737	1,042	1,777	
Expenses							
Interest expenses	52,552	-	-	688	416	53,656	
Expenses for fees and commissions	_	_	_	_	22	22	
Net losses from trading	_	_	_	_	-	-	
Expenses for procurement of							
non-current assets	_	_	_	_	_	_	
Allowance for impairment of							
financial assets, on net basis	_	_	_	_	_	_	
Other expenses	34,467	_	_	26,212	_	60,679	
Transfers between entities	-	_	_	-	_	-	
Total	87,019			26,900	438	114,357	

# 44. RELATED PARTY TRANSACTIONS (continued)

## B. Income and expenses arising from the related party transactions (continued)

					In thousands of Denars		
	Parent	Subsidiari		Managem ent personnel of the	Other related	T 4.1	
2014	company	es	Associates	Bank	<u>parties</u>	Total	
2014 previous year Income							
Interest income	1			749	1,574	2,324	
Income from fees and	1	-	-	749	1,374	2,324	
commissions					9	9	
Net gains from trading	_	_			_	-	
Dividend income	_	_	_	_	_	_	
Capital gains from sale of non-							
current assets	_	_	_	_	_	_	
Other income	_	_	_	_	_	_	
Transfers between entities	_	_	_	_	_	_	
Total	1	-	-	749	1,583	2,333	
Expenses							
Interest expenses	75,014	-	-	-	268	75,282	
Expenses for fees and							
commissions	-	-	-	-	19	19	
Net losses from trading	-	-	-	-	-	-	
Expenses for procurement of							
non-current assets	-	-	-	-	-	-	
Allowance for impairment of							
financial assets, on net basis	-	-	-	-	-	-	
Other expenses	33,741	-	-	28,715	-	62,456	
Transfers between entities							
Total	108,755	-	-	28,715	287	137,757	

## C. Remuneration for the management personnel of the Bank

	In thousands of Denar		
	current	previous	
	year	year	
<del>-</del>	2015	2014	
Short-term benefits for employees	26,212	26,118	
Benefits after employment termination	-	-	
Benefits due to employment termination	-	-	
Payments to employees on the basis of shares, settled by equity			
instruments	-	-	
Payments to employees on the basis of shares, settled by monetary funds	_	-	
Other _	<u> </u>	2,597	
Total	26,212	28,715	

In thousands of Denars

#### 44. RELATED PARTIES TRANSACTIONS (continued)

Related parties include the major shareholders, associates and jointly controlled entities, control/management with the Bank, or whose activities the Bank has an ability to control. All transactions with related parties arise in the normal course of the Bank's business and their value is not materially different from the terms and conditions that would prevail in arms-length transactions.

#### 45. LEASES

#### A. Lessor

#### A.1 Financial leases receivables

leasehold

Total financial leases
receivables

Total financial leases
receivables

Total financial leases
receivables

Total financial leases
receivables

up to 1 year

Total financial leases
receivables

over 5 years

Total financial leases
receivables

and 1 to 5
receivables

over 5 years

Total financial leases
receivables

and 1 to 5
receivables

over 5 years

Total financial leases
receivables

and 1 to 5
receivables

over 5 years

Total financial leases
receivables

and 1 to 5
receivables

over 5 years

Total financial leases
receivables

over 5 years

Total financial leases
receivables

and 1 to 5
receivables

over 5 years

Total financial leases
receivables

over 5 years

Total financial leases
receivables

over 5 years

Total financial leases
receivables
receivables
receivables

over 5 years

Total financial leases
receivables
rec

## A.2 Irrevocable operating lease receivables

		In thousands of I Maturity period of period for financial receivables			
	Total financial leases receivables	up to 1 year	from 1 to 5 years	over 5 years	
31 December 2015 (current year) Net present value of minimum lease payments	4,080	4,080			
31 December 2014 (previous year) Net present value of minimum lease payments	1,299	1,299		<u>-</u> _	

# NOTES TO THE FINANCIAL REPORTS December 31, 2015

## 45. LEASES (continued)

## A. Lessor (continued)

## A.2 Irrevocable operating lease receivables(continued)

						In th	ousands of
							Denars
						Other	
						items of	
			Means of	Furniture		property	
			transporta	and office	Other	and	
	Land	Buildings	tion	equipment	equipment	equipment	Total
Value of the property given under							
operating lease:							
31 December 2015	-	33,385	-	-	-	-	33,385
31 December 2014	-	77,007	-	-	-	-	77,007
Total	_	_			_		_

Agreed lease receivables are related to part of the property taken over for recovery of arrears and a smaller part of own property which the Bank in the past period used for their own needs but is no longer used and it is rented to third parties. Lease agreements contain a clause for reconsideration of the agreed price of the rent according to the market conditions, in case the lessee has exercised its right to renew the lease. Future lease incomes are approximate to the level of current rental income.

## B. LEASEE

### **B.1** Financial lease liabilities

	Total	In thousands of Dena Maturity period for financial lease liabilitie				
-	financial lease liabilities	up to 1 year	from 1 to 5 years	over 5 years		
Balance as at 31 December 2015 (current year)						
Balance as at 31 December 2014 (previous year)						

# 45. LEASES (continued)

## B, Leasee (continued))

# **B.1** Financial lease liabilities(continued)

	Land	Buildings	Means of transporta tion	Furniture and office equipment	Other equipment	Other items of property and equipment	ls of Denars
Value of the property taken under financial lease:  Cost						<u>-4</u>	
Balance as at 1 January 2014	-	-	-	-	-	-	-
increases	-	-	-	-	-	-	-
(disposal of and entering as							
expenditure)	-	-	-	-	-	-	-
other							
Balance as at 31 December 2014	-	-	-	-	-	-	-
Balance as at 1 January2015	_	_	_	_	_	_	_
increases	_	_	_	_	_	_	_
(disposal of and entering as							
expenditure)	_	_	_	_	_	-	_
other	_	_	_	_	_	_	_
Balance as at 31 December 2015							
Accumulated depreciation and impairment							
Balance as at 1 January 2014	_	_	_	_	_	_	_
depreciation for the year	_	_	_	_	_	_	_
impairment loss during the year							
(release of impairment loss during	_	_	_	_	_	_	_
the year)	_	_	_	_	_	_	_
(disposal of and entering as							
expenditure)	-	_	-	-	-	-	-
other	-	_	_	_	-	-	-
Balance as at 31 December 2014	_	-	_	_	_		_
D.1							
Balance as at 1 January2015	-	-	-	-	-	-	-
depreciation for the year	-	-	-	-	-	-	-
impairment loss during the year	-	-	-	-	-	-	-
(release of impairment loss during							
the year)	-	-	-	-	-	-	-
(disposal of and entering as							
expenditure) other	-	-	-	-	-	-	-
Balance as at 31 December 2015							
Balance as at 31 December 2015	-	-	-	-	-	-	-
Current carrying amount							
на 1 January 2014	_	_	_	_	_	_	_
On 31 December 2014							•
On 31 December 2015							
On of December 2010							

# NOTES TO THE FINANCIAL REPORTS December 31, 2015

- 45. LEASES (continued)
- **B.** Leasee (continued)

## **B.2** Irrevocable operating leaseliabilities

In thousands of Denars Maturity period for operational lease liabilities

	Total operational lease liabilities	up to 1 year	from 1 to 5	over 5 years
Balance as at 31 December 2015 (current year)				
Balance as at 31 December 2014 (previous year)				

## 46. SHARE BASED PAYMENTS

SHAKE DASED LATMENTS			
	In thousa	In thousands of Denars	
	current	previous	
	year	year	
	2015	2014	
Date of giving the option	-	-	
Date of option expiry	-	-	
Price of option realization	-	-	
Price of the share on the date of giving the option	-	-	
Variance	-	-	
Expected dividend yield	-	-	
Interest rate	-	-	
Fair value on the date of giving the option	-	-	
Fair value on the date of giving the option	-		

	current	year 2015	previous year 2014		
	number of options for shares	weighted average price of options for shares	number of options for shares	weighted average price of options for shares	
Balance as at 1 January	-	-	-	-	
Changes during the year:					
options given to the members of					
Supervisory Board	-	-	-	-	
options given to the members of Board of Directors					
other given options	_	_	_		
forfeited options			_		
options with expired deadline	_	_	_		
options with expired deadinic					
Balance as at 31 December					

#### 47. TAXATION RISK

Financial statements and accounting records of the Bank are subject to tax audit by the tax authorities for a period of 5 years subsequent to the reported tax year, and may impose additional tax liabilities. According to the estimates of the Bank's management they are not aware of any additional conditions that may cause potentially materially significant liabilities on this basis,

#### 48. EVENTS AFTER THE DATE OF THE BALANCE SHEET

After the date of the balance sheet there are no events that require adjustments to the financial statements or appropriate disclosure.

#### 49. EXCHANGE RATES

Official exchange rates used in the conversion of the balance sheet items denominated in foreign currency are as follows:

	<u>2015</u>	In MKD 2014
1 USD	56,3744	50,5604
1 EUR	61,5947	61,4814